

APPENDIX A

**MENLO PARK EXAMPLE OF ATTACHMENT K FROM
FRANCHISE AGREEMENT FOR RECYCLABLE
MATERIALS, ORGANIC MATERIALS AND SOLID
WASTE COLLECTION SERVICES**

Attachment K

Contractor's Compensation and Rate Setting Process

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ATTACHMENT K

CONTRACTOR'S COMPENSATION AND RATE SETTING PROCESS

1. Introduction

As provided in Article 11 of the Agreement, Member Agencies expect the South Bayside Waste Management Authority (SBWMA), of which they are all members, to provide substantial assistance in administering the annual review of Contractor's Compensation and the integration of that review with Agencies' adjustment of rates charged to Customers for Contractor's services.

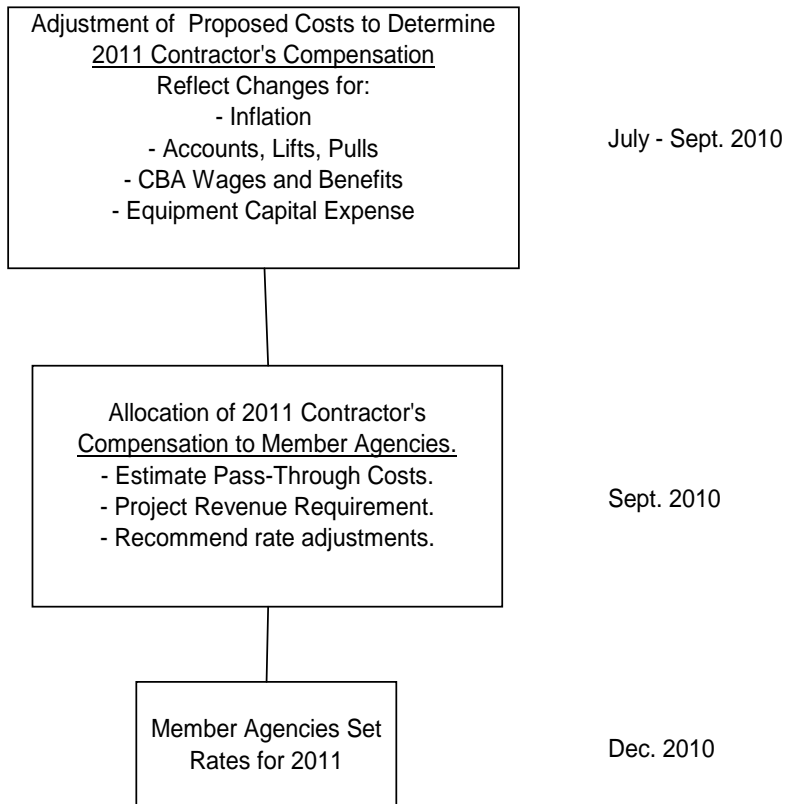
This Attachment describes Contractor's accountability regarding Contractor's Proposal assumptions (section 2); the procedures by which specific elements of Contractor's Compensation will be adjusted annually (section 3); the format and content of Contractor's annual application for adjustments in compensation (section 4); the actions to be taken by SBWMA in reviewing that application (section 5); allocating Contractor's overall compensation among Member Agencies (section 6); an explanation of Pass-Through Costs (section 7); reconciling the revenue earned by Contractor each year with the approved compensation for that year (section 8); preparing and reviewing reports to Member Agencies with recommendations for adjustments in each Agency's rates (section 9); a discussion of Performance Incentives and Disincentives (section 10); and the role of each Agency in establishing rates and the rate structure (section 11).

SBWMA and Contractor may agree to modifications in the procedures and schedules in this Attachment in order to adapt them to changed circumstances or to improve their efficiency and timeliness. Such modifications shall not change the methodology for allocation of costs among Member Agencies. Before implementing any such modifications, SBWMA will provide at least thirty (30) days prior written notice to Agency and all other Member Agencies. The notice will include an explanation of the reason(s) for the proposed modification(s) and the section(s) of this Attachment that would be affected by the proposed modification(s).

Figure K-1 is a flow chart depicting the process for determining Contractor's Compensation and rates for Rate Year One (2011).

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Figure K-1
Determination of Contractor's Compensation for Rate Year One (2011)



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2. Contractor Accountability for Proposal Assumptions

The method of adjusting Contractor's Compensation holds Contractor accountable for several projections and assumptions on which its Proposal was based, and which are incorporated into the baseline costs shown on Attachment N, including: proposed technology, route productivity, Single-Family Container placement assumptions; and recycling/organics participation rates, as follows:

- Proposed Technology – No additional adjustments shall be made to Contractor's Compensation if the technology proposed by Contractor does not achieve the intended results or productivity. (If a change in law or regulations requires consideration of new or alternative technology or if the parties mutually agree to consider a change in technology, cost impacts related to the change in technology will be reviewed.)
- Route Productivity – The assumptions regarding route productivity directly impact costs related to labor, route hours, vehicles, fuel use, and vehicle maintenance. No adjustments to Contractor's Compensation will be made for differences between route productivity levels assumed in Contractor's Proposal and actual route productivity.
- Container Placement (Curbside or Backyard) Rates – Contractor's Proposal was based on its best estimate of the number of Single-Family Dwelling Customers who will place their Containers Curbside for Collection or choose to pay additional fees for backyard Collection. No adjustments to Contractor's Compensation will be made for differences between estimated and actual levels, unless the Agency's adjustment of rates results in a migration between Curbside and Backyard Service resulting in a change of two percent (2%) in Contractor costs per Section 11.07.C.
- Weekly Recycling Participation Levels – Contractor's estimate of the number of Single-Family Dwelling Customers that will be provided weekly Targeted Recyclable Materials and Organic Materials Collection Service is incorporated into the baseline costs shown on Attachment N. No adjustments to Contractor's Compensation will be made for differences between estimated and actual participation levels.

3. Adjustments to Contractor's Compensation

The annual process for adjusting Contractor's Compensation is summarized in Table 1. Column One of the table illustrates the adjustment of 2008 costs shown on Attachment N in 2010 to establish Rate Year One (2011) Contractor's Compensation; Column Two describes annual adjustments to determine Contractor's Compensation for Rate Year Two (2012) and each year thereafter.

With regard to changes in service levels (i.e., accounts, lifts, and pulls), adjustments to Contractor's costs in 2010 to establish Contractor's Compensation for Rate Year One (2011) and in 2012 to establish Contractor's Compensation for Rate Year Three (2013) will be made as described in Table 1 and 2.

Contractor's Compensation will be adjusted by the change in service levels for Rate Year One and Rate Year Three only. No adjustments to reflect changes in service levels shall be made after the adjustments made in 2012, when calculating Contractor's Compensation for Rate Year Three (2013).

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Table 1		
Cost	Adjustment to Proposed Costs for Rate Year One (2011) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Two – Ten (2012 - 2020)
ANNUAL COST OF OPERATIONS		
<p>A.</p> <p>Wages and benefits for all employees represented through collective bargaining agreements (CBA).</p>	<p>Two adjustments will be made:</p> <ul style="list-style-type: none"> • Revise 2008 wage rates and benefits shown on Attachment N to reflect wage rates and benefit levels to be in effect in 2011 based on the collective bargaining agreements between the Previous Contractor and unions in effect in 2010. The number of full-time equivalent employees and hours in each labor category shown in Attachment N Cost Form 2 will be used in making the adjustment. • Revise to reflect service level changes in 2010 from the 2008 proposal assumptions by increasing or decreasing wage and benefits costs by the percentage change in accounts, lifts, or pulls as described in Table 2. 	<ul style="list-style-type: none"> • Annually adjust labor costs based on the collective bargaining agreements between the Previous Contractor and unions in effect on the Commencement Date, until they expire. • After expiration of the above collective bargaining agreements, annually adjust wage and benefit costs for the one (1) year change in the U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Service-Producing Industries (seasonally adjusted, total compensation, cis201s000000000i successor to series no. ecs12102i). Average index change between index for May of prior year to April of current year (i.e., twelve (12) months average change)¹. • For Rate Year Three (2013) only, adjust wages and benefits to reflect service level changes by increasing or decreasing wage and benefit costs by the percentage change in accounts, lifts, and pulls as described in Table 2. No further adjustment for changes in service levels will be made after Rate Year Three (2013). <p>¹ The term “average index change” in this Attachment K means the percentage change between the simple average of all twelve (12) (or fewer) monthly index levels for one (1) year and the same average for a following year.</p>

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Table 1		
Cost	Adjustment to Proposed Costs for Rate Year One (2011) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Two – Ten (2012 - 2020)
<p>B.</p> <p>Wages and benefits for employees not represented through collective bargaining agreements.</p>	<ul style="list-style-type: none"> • Step One: Initially adjust Attachment N 2008 costs using the U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Service-Producing Industries (seasonally adjusted, total compensation, cis201s000000000i successor to series no. ecs12102i). Average index change between index for May 2008 and April 2010 (i.e., twenty four (24) months). • Step Two: In order to reflect 2011 base costs, adjust the costs resulting from the adjustment in Step One using the U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Service-Producing Industries (seasonally adjusted, total compensation, cis201s000000000i successor to series no. ecs12102i). Average index change between index for May 2009 to April 2010 (i.e., twelve (12) months). • Revise to reflect service level changes by increasing or decreasing wage and benefit costs by sixty five percent (65%) of the percentage change in accounts, lifts or pulls as described in Table 2. 	<ul style="list-style-type: none"> • Adjust to reflect the one (1) year average index change in the U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Service-Producing Industries (seasonally adjusted, total compensation, cis201s000000000i successor to series no. ecs12102i). Average index change between index for May of prior year to April of current year (i.e., twelve (12) months). • For Rate Year Three (2013) only, revise to reflect service level changes by increasing or decreasing wage and benefit costs by sixty-five percent (65%) of the percentage change in accounts, lifts or pulls as described in Table 2.

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Table 1		
Cost	Adjustment to Proposed Costs for Rate Year One (2011) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Two – Ten (2012 - 2020)
C. Payroll taxes	<ul style="list-style-type: none"> • Payroll tax expense will be calculated based on the following effective tax rates in Contractor's Proposal: <ul style="list-style-type: none"> ▪ 8.32% for Direct Labor; and, ▪ 8.15% for Indirect Labor. • The effective tax rate will be applied to the adjusted wages for direct or indirect labor to calculate payroll tax expense. When the Federal and/or State employer payroll tax rates or limits are changed, Contractor will submit to SBWMA a new effective payroll tax rate for review and approval. If approved, the new rates will be used to calculate payroll tax expense for the Rate Year affected by the change(s). 	<ul style="list-style-type: none"> • Same method as prior year.
D. Workers compensation, direct and indirect	<ul style="list-style-type: none"> • Step One: Initially adjust Attachment N 2008 costs using the U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Total All Workers (not seasonally adjusted, total benefits, series no. CIU2030000000000A). Average index change between Index for May 2008 and April 2010 (i.e., twenty four (24) months). • Step Two: In order to reflect 2011 base costs, adjust costs using the U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Total All Workers (not seasonally adjusted, total benefits, series no. CIU2030000000000A). Average index change between index for May 2009 and April 2010 (i.e., twelve (12) months). 	<ul style="list-style-type: none"> • Adjust to reflect one (1) year average index change in the U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Total All Workers (not seasonally adjusted, total benefits, series no. CIU2030000000000A). Average index change between index for May of prior year to April of current year (i.e., twelve (12) months). • For Rate Year Three (2013) only, service level change adjustment to workers compensation costs for direct labor based on one-hundred percent (100%) of the service level changes and for worker compensation costs for indirect labor based on sixty-five percent (65%) of service level changes as described in Table 2.

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Table 1		
Cost	Adjustment to Proposed Costs for Rate Year One (2011) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Two – Ten (2012 - 2020)
	<ul style="list-style-type: none"> • Service level change adjustment for workers compensation costs for direct labor based on one-hundred percent (100%) of the service level changes and to workers compensations costs for indirect labor based on sixty-five percent (65%) of service level changes as described in Table 2. 	

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<p>E.</p> <p>Fuel for route and service vehicles, direct and indirect</p>	<ul style="list-style-type: none"> • Step One: Initially adjust 2008 fuel costs on Attachment N using the U.S. Department of Labor, Bureau of Labor Statistics, Producer Price Index - Commodity Index for #2 diesel fuel (not seasonally adjusted, fuels and related products and power, series no. wpu057303). Average index change between index for May 2008 and April 2010 (i.e., twenty four (24) months). • Step Two: In order to reflect 2011 base costs, adjust the costs resulting from the adjustment in Step One using the U.S. Department of Labor, Bureau of Labor Statistics, Producer Price Index - Commodity Index for #2 diesel fuel (not seasonally adjusted, fuels and related products and power, series no. wpu057303) Five (5) year average index change between index for May 2005 and April 2010. • Service level change adjustment for direct fuel costs based on one-hundred percent (100%) of the service level changes and for indirect fuel costs based on sixty-five percent (65%) of the service level changes as described in Table 2. 	<ul style="list-style-type: none"> • Inflation adjustment to reflect one-year change in the U.S. Department of Labor, Bureau of Labor Statistics, Producer Price Index - Commodity Index for #2 diesel fuel (not seasonally adjusted, fuels and related products and power, series no. wpu057303). Average index change between index for May of prior year and April of current year (i.e., twelve (12) months). • For Rate Year Three (2013) only, adjustment will be made for direct fuel costs based on one-hundred percent (100%) of the service level changes and for indirect fuel costs based on sixty-five percent (65%) of service level changes as described in Table 2.

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Table 1		
Cost	Adjustment to Proposed Costs for Rate Year One (2011) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Two – Ten (2012 - 2020)
<p>F.</p> <p>Other costs, direct and indirect, excluding depreciation and wages and benefits</p>	<ul style="list-style-type: none"> • Step One: Initially adjust Attachment N 2008 costs using 80% of the change in the U.S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index – All Urban Consumers, U.S. city average (not seasonally adjusted, all items, base period: 1982-84=100, series no. cuur0000sa0). Average index change between index for May 2008 and April 2010 (i.e., twenty four (24) months). • Step Two: In order to reflect 2011 base costs, adjust the costs resulting from the adjustment in Step One using 80% of the change in the U.S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index – All Urban Consumers, U.S. city average (not seasonally adjusted, all items, base period: 1982-84=100, series no. cuur0000sa0). Average index change between index for May 2009 and April 2010 (i.e., twelve (12) months). • Service level change adjustment will be made for direct other costs based on one-hundred percent (100%) of the service level changes and for indirect other costs based on sixty-five percent (65%) of service level changes as described in Table 2. 	<ul style="list-style-type: none"> • Adjust to reflect 80% of the one (1) year average index change in the U.S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index – All Urban Consumers, U.S. city average (not seasonally adjusted, all items, base period: 1982-84=100, series no. cuur0000sa0). Average index change between index for May of prior year and April of current year (i.e., twelve (12) months). • For Rate Year Three (2013) only, service level change adjustment for direct other costs based on one-hundred percent (100%) of the service level changes and for indirect other costs based on sixty-five percent (65%) of service level changes as described in Table 2.

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Table 1		
Cost	Adjustment to Proposed Costs for Rate Year One (2011) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Two – Ten (2012 - 2020)
<p>G.</p> <p>Depreciation for Collection vehicles and Containers</p>	<ul style="list-style-type: none"> • The adjustment process outlined below for depreciation will be applied separately to each of the four (4) categories of capital equipment: Collection Vehicles, Other Vehicles, Containers, and Other Equipment. • Price adjustment of 2008 equipment costs shown in Attachment N up to CPI adjustment to actual month ordered. CPI Index: the U.S. Department of Labor, Bureau of Labor Statistics, Producer Price Index Industry Data for motor vehicle body manufacturing, truck, bus, car, and other vehicle bodies, for sale separately (not seasonally adjusted, base date: 8212, series no. pcu336211336211). Average index change between index for March 2008 and that for actual month ordered. • Price Adjustment: Actual cost of purchase will be used if purchase price is less than CPI-adjusted price. • Change in sales or other tax will be separately adjusted to reflect the actual tax rate at time of purchase. • Price Adjustment: If the total price of a capital equipment category increases more than the inflation adjustment, then Contractor may request additional adjustment to depreciation in 2010; in such case, Contractor must demonstrate that prices paid reflected market rates for equipment. 	<ul style="list-style-type: none"> • The adjustment process outlined below for depreciation will be applied separately to each of the four (4) categories of capital equipment: Collection Vehicles, Other Vehicles, Containers, and Other Equipment. • No indexed cost adjustments shall be made to depreciation over the remaining Term. In Rate Year Two (2012) when determining Contractor's Compensation for Rate Year Three (2013), if changes in service levels (see Table 2) warrant the purchase of additional capital equipment, depreciation on additional capital equipment whose purchase has been authorized by SBWMA will be added to the adjusted depreciation expense. • Depreciation expense shall be based on Contractor's depreciation schedule in Attachment N Cost Form 11 for the appropriate year, as adjusted for any allowed and approved change to capital purchases. • Added new capital equipment will be depreciated over ten (10) years from date placed in service. Agency has no responsibility to pay Contractor for remaining net book value of any Containers not fully depreciated at end of Term, unless Agency elects to purchase Containers pursuant to subsection 8.05.F. • If purchase of used equipment is authorized by Agency and SBWMA, depreciation expense

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Table 1		
Cost	Adjustment to Proposed Costs for Rate Year One (2011) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Two – Ten (2012 - 2020)
	<ul style="list-style-type: none"> Quantity Adjustment: Revise number of pieces of equipment specified in Attachment N Cost Form 4 to reflect Agency changes in accounts, lifts, and pulls (see Table 2). Any purchase of additional equipment must be authorized by SBWMA. Depreciation on such additional capital equipment will be added to the adjusted base depreciation. Depreciation of new equipment will be based on a ten (10) year life from date placed in service. If purchase of used equipment is authorized by Agency and SBWMA, depreciation expense will be revised to reflect actual costs of used equipment. Depreciation expense shall be based on Contractor's depreciation schedule in Attachment N Cost Form 11 for the appropriate year, as adjusted for any authorized change to capital equipment purchases. Depreciation on used capital equipment will be calculated on a straight line method, using a ten (10) year service life. If used capital equipment is taken out of service before the expiration of the Term, the remaining undepreciated net book value less market value shall be treated as an expense in the following year in which the equipment is removed from service. 	<p>will be revised to reflect actual costs of used equipment.</p> <ul style="list-style-type: none"> Depreciation on used capital equipment will be calculated on a straight line method, using a ten (10) year service life. If used capital equipment is taken out of service before the expiration of the Term, the remaining undepreciated net book value less market value shall be treated as an expense in the following year in which the equipment is removed from service.

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Cost	Adjustment to Proposed Costs for Rate Year One (2011) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Two – Ten (2012 - 2020)
<p>H.</p> <p>Allocated Indirect Depreciation Costs (related to vehicle and container maintenance equipment, shop equipment, office equipment, etc.)</p>	<ul style="list-style-type: none"> • Step One: Initially adjust 2008 costs in Attachment N using one-hundred percent (100%) of the change in the U.S. Department of Labor, Bureau of Labor Statistics, Producer Price Index Industry Data for motor vehicle body manufacturing, truck, bus, car, and other vehicle bodies, for sale separately (not seasonally adjusted, base date: 8212, series no. pcu336211336211). Average index change between Index for March 2008 and April 2010 (i.e., twenty six (26) months). • Step Two: In order to reflect 2011 base costs, adjust the costs resulting from the adjustment in Step One using the U.S. Department of Labor, Bureau of Labor Statistics, Producer Price Index Industry Data for motor vehicle body manufacturing, truck, bus, car, and other vehicle bodies, for sale separately (not seasonally adjusted, base date: 8212, series no. pcu336211336211). Average index change between for May 2009 to April 2010 (i.e., twelve (12) months). • If purchase of used equipment is authorized by Agency and SBWMA, depreciation expense in the following year will be revised to reflect the actual cost of the used equipment. 	<ul style="list-style-type: none"> • No additional adjustments. • If purchase of additional equipment is authorized by SBWMA, depreciation expense will be revised to reflect the actual cost of the additional equipment. • If purchase of used equipment is authorized by Agency and SBWMA, depreciation expense in the following year will be revised to reflect the actual cost of the used equipment.

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Table 1		
Cost	Adjustment to Proposed Costs for Rate Year One (2011) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Two – Ten (2012 - 2020)
I. Implementation Costs	<ul style="list-style-type: none"> • Same Inflation Index and method as that described for Other Costs (Cost F). • No adjustment based on changes in service levels will be made. 	<ul style="list-style-type: none"> • No additional adjustment.
Total Annual Cost of Operations	<ul style="list-style-type: none"> • Calculated as the sum of the cost components adjusted as described above. 	<ul style="list-style-type: none"> • Same method as prior year.
PROFIT	<ul style="list-style-type: none"> • Profit calculated using the operating ratio and the adjusted total annual cost of operations. The operating ratio is fixed for the length of the Agreement at ninety and one-half percent (90.5%). 	<ul style="list-style-type: none"> • Same method as prior year

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Table 1		
Cost	Adjustment to Proposed Costs for Rate Year One (2011) Contractor's Compensation	Annual Adjustment to Contractor's Compensation for Rate Years Two – Ten (2012 - 2020)
CONTRACTOR PASS-THROUGH COSTS		
A. Interest expense (on capital and implementation costs)	<ul style="list-style-type: none"> • Interest rate on loans used to acquire capital equipment will be 5.5% as specified in Contractor's Proposal. • Compensation for interest expense will be specified on the Debt Service Schedule in Attachment N Cost Form 11. • Interest expense in Attachment N will be revised for any approved changes in the amount of capital equipment purchased. 	<ul style="list-style-type: none"> • No interest rate adjustment. • Compensation for interest expense will be based on the revised and SBWMA approved Debt Service Schedule in Attachment N for Rate Year One (2011). • The Debt Service Schedule may be revised again for any given Rate Year for allowed and approved changes to the capital equipment schedule. • Interest expense will be based on ten (10) year financing terms on any approved additional capital.
B. Regulatory Agency Fees	<ul style="list-style-type: none"> • Any non-operating fees (but not fines) paid by Contractor (e.g., to U.S. Department of Transportation, Bay Area Air Quality Management District, Local Enforcement Agency, Bay Area Water Quality Control Board, California Highway Patrol). 	<ul style="list-style-type: none"> • Actual amount paid in prior year for Regulatory Agency Fees will be adjusted by one hundred percent (100%) of CPI Index used to adjust Cost F - "Other costs."
Total Contractor Pass-Through Costs	<ul style="list-style-type: none"> • Calculated as the sum of the Contractor Pass-Through Costs. 	<ul style="list-style-type: none"> • Same method as prior year.
TOTAL CONTRACTOR'S COMPENSATION	<ul style="list-style-type: none"> • Calculated as the sum of total Annual Cost of Operations, Profit, and Contractor's Pass-Through Costs. 	<ul style="list-style-type: none"> • Same method as prior year.

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Table 2		
Adjustment Metric	Rate Year One (2011) Adjustment and Source of Data	Rate Year Three (2013) Adjustment and Source of Data
Accounts (Single-Family Dwelling accounts for Solid Waste Collection)	<ul style="list-style-type: none"> Adjustment shall be based on the percentage change in accounts from March 2008¹ (Source: SBWMA RFP for Collection Services) to June 2010 (Source: current service provider). 	<ul style="list-style-type: none"> Adjustment shall be based on the percentage change in accounts from June 2010 (Source: current service provider data) to June 2012 (Source: Contractor).
Lifts (Multi-Family Dwelling, Commercial and Agency Facility Bin and Cart lifts for Solid Waste, Recyclable and Organic Materials Collection)	<ul style="list-style-type: none"> Adjustment shall be based on the percentage change in lifts from March 2008¹ (Source: SBWMA RFP for Collection Services) to June 2010 (Source: current service provider). 	<ul style="list-style-type: none"> Adjustment shall be based on the percentage change in lifts from June 2010 (Source: current service provider data) to June 2012 (Source: Contractor).
Pulls (Multi-Family Dwelling, Commercial and Agency Facility Drop Box and Compactor pulls for Solid Waste, Recyclable and Organic Materials Collection)	<ul style="list-style-type: none"> Adjustment shall be based on the percentage change in pulls from March 2008¹ (Source: SBWMA RFP for Collection Services) to June 2010 (Source: current service provider). 	<ul style="list-style-type: none"> Adjustment shall be based on the percentage change in pulls from June 2010 (Source: current service provider) to June 2012 (Source: Contractor).

¹ Contractor's proposal was submitted in March 2008.

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4. Application for Contractor's Compensation Adjustment

4.1 Preparation of Application for Contractor's Compensation Adjustment

Contractor is required to submit an Application for Contractor's Compensation Adjustment (Application) annually by July 1 for determination of Contractor's Compensation for the following Rate Year. This Section describes the content of the Application.

A. Reporting of Operational Information

Operational information shall be reported in total as well as disaggregated by each Line of Business, by Service Sector and by Member Agency. The information shall be submitted on forms provided by Contractor and approved by SBWMA. This data is required to allocate Contractor's Compensation to each Member Agency. Operational information to be provided includes, but is not limited to:

- Tonnage collected by Line of Business;
- Number of accounts by Line of Business and account type (i.e., Container size, Collection frequency, and material type);
- Number of pulls for Roll-Off service;
- Number of lifts for Bin service;
- Number of Containers in service by Line of Business;
- Set-out rates by Line of Business;
- Number of routes and annual route hours by Line of Business;
- Number and type of vehicles by Line of Business;
- Annual route labor hours by Line of Business; and
- Roster of all personnel by category including direct, indirect, and general and administrative (G&A).

B. Audited Financial Statements

Financial statements (balance sheet, income and expense statement) for the operations covered by this Agreement for Contractor's immediately preceding fiscal year (October 1 – September 30) shall be submitted with the Application. The financial statements shall be accompanied by a report of an independent Certified Public Accountant licensed by the California Board of Public Accountancy stating that (i) it has audited the financial statements in accordance with auditing standards generally accepted in the United States, and (ii) in its opinion the financial statements present fairly, in all material respects, the financial position of Contractor as of September 30 of the year under review and of the immediately preceding year, and the changes in its financial position for the years then ended in conformity with United States generally accepted accounting principles.

The Certified Public Accountant's report shall also contain a separate statement identifying the amounts of audited revenue and expense that are attributable to the last nine months of the Contractor's fiscal year (January - September 30).

In addition, Contractor shall submit financial statements covering the last three months of the preceding calendar year (October 1 - December 30) and a compiled twelve (12) month statement covering the preceding calendar year. These

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statements shall be accompanied by a report of the independent Certified Public Accountant stating that it has conducted a review of the statements in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants and that contains the elements described in AICPA Professional Standards, section AR 100.

C. Preparation of Management Representation Letter

The Application shall include a management representation letter signed by the President of Contractor, which states that:

- Management accepts responsibility for the accuracy and completeness of the Application;
- The Application is based on the Contractor's Compensation adjustment procedures described in Article 11, this Attachment K - including Tables 1 and 2, and on the forms approved by the SBWMA; and,
- All significant information and supporting documents relevant to the Contractor's Compensation adjustment process are available for review by SBWMA.

D. Calculation of Contractor's Compensation and Projection of Gross Revenue Billed for the Next Rate Year

The Application shall include a calculation of the next year's Contractor's Compensation (i) in total, (ii) by Agency including overage(s) or shortfall(s) from the prior year identified in the Revenue Reconciliation process described in Section 11.03 of the Agreement and Section 8 of this Attachment, (iii) by Service Sector, and (iv) by Line of Business.

Contractor shall also project the following year's Gross Revenue Billed (i) in total, (ii) by Agency, (iii) by Service Sector, and (iv) by Line of Business based on rates currently in effect. Contractor shall provide an explanation of, and supporting documentation for, the Gross Revenue Billed projection.

E. Supporting Documentation

Contractor shall make available to SBWMA and Agency, upon request, supporting documentation and summary reports for all calculations, assumptions, and data used in the calculation of the Contractor's Compensation for the following Rate Year and in the annual revenue reconciliation of Gross Revenue Billed to approved Contractor Compensation. Supporting documents and reports requested may include:

- General Ledger
- Revenue and Accounts Receivable Ledgers
- Collective Bargaining Agreements
- Solid Waste Transfer Tickets
- Weight tickets for all C&D Materials, Recyclable Materials, Inert Materials, and Organic Materials
- Customer billing information and service levels
- Copies of Bureau of Labor Statistics Index Data
- Other information requested by SBWMA

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CONTRACTOR'S COMPENSATION AND RATE SETTING PROCESS**

5. SBWMA Review of Application

Agency delegates to SBWMA the authority to conduct the review of the Application. SBWMA will review the Application and supporting documentation to determine that it has been prepared in a manner consistent with the Agreement, including this Attachment. SBWMA may request and Contractor shall provide any missing information necessary to complete the Application. Agency may participate in meetings with SBWMA and Contractor to discuss the Application.

A. Preliminary Review

SBWMA shall determine if the Application is complete and ready for analysis.

1. Completeness and Mathematical Accuracy of Application. SBWMA shall determine if:
 - a. All required forms and financial statements are included;
 - b. All forms are completed correctly and data and indexes tie to correct source; and
 - c. All calculations are mathematically correct.

If the Application is incomplete or contains arithmetic errors, SBWMA will notify Contractor and Contractor will promptly provide missing information and corrected calculations.

2. Verification of Operating Statistics. SBWMA may perform an on-site review of Contractor's operations to determine if the then-current operating statistics remain appropriate to allocate costs among Member Agencies for the coming Rate Year.
3. Verification of Supporting Documents and Schedules. Various documents are to be included in the Application to support the requested adjustment in Contractor's Compensation. Any supporting information SBWMA finds to have been omitted shall be promptly be provided by Contractor.
4. Contractor Notification. SBWMA will notify Contractor when it has determined that the Application is complete.

B. Review of Application

The Contractor's Compensation review process is intended to allow SBWMA to determine whether the Application is consistent with the Agreement and accurately calculates Contractor's Compensation for the coming Rate Year. SBWMA shall take the following steps during its review of the Application.

1. Review of Contractor's Compensation Calculations. SBWMA shall review Contractor's Compensation adjustment calculations to verify that the calculations are performed in accordance with Article 11 and relevant attachments including this Attachment. SBWMA shall notify Contractor of any apparent errors or discrepancies in the calculation of Contractor's Compensation which it identifies.
2. Review of Revenue Projection for Following Year. SBWMA shall review Contractor's projection of Gross Revenue Billed. Any unusual trends will be identified and explanations obtained from the Contractor.
3. Determine Prior Year Revenue Surplus/Shortfall. SBWMA will review the Contractor's Revenue Reconciliation calculations submitted in March in light of audited financial statements.

**ATTACHMENT K
CONTRACTOR'S COMPENSATION AND RATE SETTING PROCESS**

6. Methodology for Allocating Contractor's Compensation Among Member Agencies

A. Overview

After having calculated Contractor's Compensation in total, Contractor will allocate it among the Member Agencies using the methodology described in subsection 6.B and illustrated in Attachment N.

A cost allocation process will be used to attribute the Contractor's costs to the individual Member Agencies it services. The allocation process will rely on operating statistics compiled by Contractor including those from the annual route audit described in Section 7.12, including route labor hours per year, route hours per year, number of accounts, service stops, Bin and Cart lifts, Drop Box pulls, tonnage, and number of Containers, reported separately for each Member Agency. Route labor hours and route hours shall include hours related to on and off route time, collection time, and hauling time to deliver materials to the Designated Transfer and Processing Facility. Contractor shall compile these operating statistics based on the annual route audit or best available information.

B. Contractor's Compensation Allocation Methodology

The following methodology will be used in allocating Contractor's Compensation to each Member Agency when Contractor's Compensation for Rate Year One (2011) and each subsequent Rate Year is determined.

If particular costs can be assigned to a specific Member Agency, such costs shall be attributed to that Member Agency. Otherwise, expenses shall be assigned to each Member Agency as follows:

Rate Year One (2011)

For Rate Year One, Contractor's Compensation, adjusted in 2010 as described above, will be allocated using the 2011 operating statistics contained in Attachment N.

1. COSTS OF OPERATION

- a. Wages for Direct Labor (drivers and mechanics). Direct Labor Wages shall be allocated to each Member Agency based on its proportional share of Rate Year One (2011) annual route labor hours.
- b. Benefits for Direct Labor. Benefit costs shall be allocated to each Member Agency based on its proportional share of Rate Year One (2011) annual route labor hours.
- c. Payroll Taxes. Costs shall be allocated to each Member Agency based on its proportional share of Rate Year One (2011) annual route labor hours.
- d. Workers Compensation Expense. Costs shall be allocated to each Member Agency based on its proportional share of Rate Year One (2011) annual route labor hours.
- e. Direct Fuel Costs. Costs shall be allocated to each Member Agency based on its proportional share of Rate Year One (2011) annual route hours.
- f. Other Direct Costs. Costs shall be allocated to each Member Agency based on its proportional share of Rate Year One (2011) annual route hours.
- g. Depreciation for Collection Equipment:

ATTACHMENT K
CONTRACTOR'S COMPENSATION AND RATE SETTING PROCESS

- i. Route Vehicles - Costs shall be allocated to each Member Agency based on its proportional share of the Rate Year One (2011) annual route hours.
 - ii. Collection Containers - Costs shall be allocated to each Member Agency based on its proportional share of the number of Containers in service in 2011.
 - iii. Other - Costs shall be allocated to each Member Agency based on its proportional share of Rate Year One (2011) annual route hours.
 - h. Allocated Indirect Costs Excluding Depreciation and Interest:
 - i. General and Administration – Indirect General and Administration Costs (excluding depreciation and interest) shall be allocated to each Member Agency based on its proportional share of Rate Year One (2011) customer accounts serviced.
 - ii. Vehicle Maintenance - Indirect Vehicle Maintenance Costs (excluding depreciation and interest) shall be allocated to each Member Agency based on its proportional share of Rate Year One (2011) annual route hours.
 - iii. Container Maintenance - Container Maintenance Costs (excluding depreciation and interest) shall be allocated to each Member Agency based on its proportional share of Rate Year One (2011) Containers in service.
 - iv. Operations – Indirect Operations Costs (excluding depreciation and interest) shall be allocated to each Member Agency based on its proportional share of Rate Year One (2011) annual route hours.
 - i. Implementation - Implementation Costs (excluding depreciation and interest) shall be allocated to each Member Agency based on its proportional share of Rate Year One (2011) annual route hours.
 - j. Allocated Indirect Depreciation. The Allocated Indirect Depreciation Expenses shall be allocated in the manner described in subsection h.iv above.
 - k. Total Annual Cost of Operations. The Rate Year One (2011) Total Annual Cost of Operations for each Member Agency shall equal the sum of the projected costs listed above in subsections a through j.
2. PROFIT
- Profit shall be calculated for each Member Agency using a ninety and one-half percent (90.5%) Operating Ratio and the Total Annual Cost of Operations for each Member Agency per subsection k above. [The calculation is: $(k \div 0.905) - k = \text{profit}$].
3. CONTRACTOR'S PASS-THROUGH COSTS
- a. Regulatory Agency Fees. Regulatory Agency Fees shall be allocated based on Rate Year One (2011) annual route hours. Agency fees required by Article 10 of the Agreement shall not be included in this calculation, as they will be calculated later in the process.
 - b. Direct Interest Expense. The Direct Interest Expense shall be allocated based on the ratio of each Agency's depreciation expense to the total depreciation expense.
 - c. Implementation Cost Interest Expense. The Implementation Interest Expenses shall be allocated in the manner described in subsection 1.i.

ATTACHMENT K
CONTRACTOR'S COMPENSATION AND RATE SETTING PROCESS

- d. Other Agency Costs shall be directly allocated to the specific Member Agency that applies to the individual expense in this category.
 - e. Total Contractor Pass-Through Costs. The Rate Year One (2011) Total Pass-Through Costs for each Agency shall equal the sum of the Agency's allocated Regulatory Agency Fees, Interest Expense, Implementation Interest Expense, and other Agency costs, if any.
4. RATE YEAR ONE (2011) CONTRACTOR'S COMPENSATION

The Rate Year One (2011) Contractor's Compensation for each Agency shall equal the sum of the Agency's Rate Year One (2011) Total Annual Cost of Operations, plus Rate Year One (2011) Profit, plus Rate Year One (2011) Total Contractor Pass-Through Costs.

Subsequent Rate Years (2012-2020)

The allocation methodology set forth above shall be used by the SBWMA in subsequent years, utilizing operating statistics compiled by Contractor in May of each Rate Year.

7. Pass-Through Costs

Pass-Through Costs are costs which are included in Gross Revenue Billed but not retained by Contractor and on which no profit is paid to Contractor. Pass-Through Costs include Member Agency Franchise and other Fees which are paid to each Member Agency and charges billed by SBWMA for processing and Disposal of Materials delivered by Contractor to the Designated Transfer and Processing Facility.

Franchise and other Fees paid to each Member Agency will be identified by jurisdiction in the Application and do not need to be allocated. SBWMA will estimate the amount of these fees for the Rate Year covered by the Application based on each Member Agency's fee structure and the amount of recommended Contractor's Compensation.

Payments to SBWMA for its charges shall be allocated by SBWMA based on Tonnage projected to be delivered to the Designated Transfer and Processing Facility during the Rate Year.

8. Revenue Reconciliation of Gross Revenue Billed to Approved Contractor's Compensation for Prior Year

Annually, Contractor's Gross Revenues Billed for the prior Rate Year will be reconciled to the Contractor's Compensation approved for the prior Rate Year. The difference will be added to or subtracted from Contractors' Compensation for the following rate year.

The Revenue Reconciliation shall be reported annually by March 31 of each year (in a format to be approved by SBWMA) commencing with the Application submitted in 2012 for Rate Year Three (2013) and shall include the following:

- a. Statement of Gross Revenue Billed for the most-recently completed Rate Year for each Member Agency, by Line of Business.
- b. Statement of Pass-Through Costs by Agency, by Line of Business.

ATTACHMENT K

CONTRACTOR'S COMPENSATION AND RATE SETTING PROCESS

- c. Statement of Revenues Billed attributable to unscheduled/intermittent service, by Agency.

Subtracting the sum of items b and c from a, yields Net Revenue Billed. [The calculation is: $a - (b + c) = \text{Net Revenue Billed}$.] Net Revenue Billed is compared to the approved Contractor's Compensation and the surplus, or shortfall, is determined.

The amounts described in items a, b and c for the prior Rate Year must be included in the audited financial statement due by August 1. Any variance between the March 31 data and the final audited data must be explained and the Revenue Reconciliation report revised accordingly. The audited data will be considered in calculating the adjustment to Contractor's Compensation for the following Rate Year.

Payment(s) made by Contractor to SBWMA under section 6.02 for transportation and Disposal and supplemental processing fees shall not be subtracted from Gross Revenue Billed.

The revenue reconciliation process will not be carried out during the last year of the Term.

9. Preparation and Review of Reports

SBWMA staff will prepare a report on its review of the Application. The report will contain SBWMA staff findings on each of the following components of the Application.

- Contractor's Annual Costs of Operation (Changes in service levels for Rate Years One and Three only)
- Contractor's Pass-Through Costs
- Calculated Profit
- Revenue surplus or shortfall for the prior Rate Year, based on Revenue Reconciliation
- Pass-Through Costs, including Contractor payments to SBWMA for Processing and Disposal and to Agency for Franchise Fees
- Total Revenue Requirement for Contractor for the Rate Year
- Allocation of Revenue Requirement (and components) to each Member Agency
- Recommended overall percentage change in each Agency's rates
- Discussion of issues for consideration by Member Agencies, including unresolved disagreements, if any, that Contractor has with the report's findings and recommendations.

On or before September 1 of each year, SBWMA staff will provide a draft of its report to Contractor and to each Member Agency for review and shall consider all comments received within ten (10) days after the draft report is released. Agency will be responsible to include in its comments any special or intermittent Agency specific costs that should be included in Contractor's Revenue Requirement for the next year. SBWMA staff will submit the final report to the SBWMA Board of Directors for consideration at a regular or special meeting held before September 30.

Upon approval by the SBWMA Board, the report will be distributed to each Member Agency, on or before October 1.

**ATTACHMENT K
CONTRACTOR'S COMPENSATION AND RATE SETTING PROCESS**

10. Performance Incentives and Disincentives for Contractor's Performance

Contractor performance will be monitored against established and quantifiable standards in the areas of Diversion, Collection Performance, and Customer Service. Incentives have been designed to reward Contractor for outstanding levels of performance with regard to Diversion, Number of Missed Pick-Up Initial Complaints, and Average Hold Time for customer service calls. Disincentives (in the form of reduced compensation to Contractor) may be assessed for substandard performance related to: diversion level attained (i.e., Single-Family and Commercial sectors), Contamination Level (i.e., Targeted Recyclable Materials, Residential and Commercial Organic Materials, and Commercial Plant Materials), Missed Pick-Up Initial Complaints, Missed Pick-Up Collection Events, Average Hold Time, and Calls Answered in Ninety (90) Seconds.

The Performance Incentives and Disincentives are detailed in Attachment I. Payment related to Performance Incentives and Disincentives shall be included in Contractor's Application, with the exception of Disincentive assessments pertaining to Contamination which are calculated and paid to SBWMA quarterly. Contractor's Compensation for the next Rate Year will be increased or decreased by the net amount of Performance Incentive payments and Disincentive assessments calculated.

11. Rate Setting

Member Agencies shall review their collection rates annually (or as frequently as they determine necessary) and adjust them in amount and with an effective date sufficient to achieve the Revenue Requirement projected for that year in the SBWMA report. The Revenue Requirement consists of: (i) their allocated portion of Contractor's Compensation; (ii) an adjustment to reflect a revenue shortfall or surplus for the prior Rate Year; (iii) Pass-Through Costs including, but not limited to, Franchise Fees and payments to SBWMA for processing and disposal; and (iv) Performance Incentive and Disincentive payments due, if any.

APPENDIX B

**MENLO PARK EXAMPLE OF ATTACHMENT Q FROM
THE FRANCHISE AGREEMENT FOR RECYCLABLE
MATERIALS, ORGANIC MATERIALS AND SOLID
WASTE COLLECTION SERVICES**

ATTACHMENT Q UNSCHEDULED SERVICES

For Rate Years Two (2012) through Ten (2020), the fixed costs specified in this Attachment, with the exception of costs for Community Drop-Off Events and Collection for Agency-Sponsored and Non-Agency sponsored Large Events (Section 5.13), shall be adjusted to reflect 100% of the one (1) year change in the U.S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index – All Urban Consumers, U.S. city average (not seasonally adjusted, all items, base period: 1982-84=100, series no. cuur0000sa0). The one (1) year change shall be calculated as the average index change between this index for May of prior year and April of current year (i.e., twelve (12) months). For Rate Years Two (2012) through Ten (2020), the costs specified in this Attachment for Community Drop-Off Events and Collection for Agency-Sponsored and Non-Agency sponsored Large Events (Section 5.13) shall be adjusted to reflect the year-over-year percentage change in Total Contractor's Compensation on Attachment N Form A - SBWMA Summary.

Unscheduled Service Category	Reference	Cost	Description of Cost
Single-Family Dwelling Backyard Collection Service	Section 5.02.A	See table below	See table below
Distance Charge for MFD and Commercial Accounts	Sections 5.02.B and 5.02.C	A – 10% of base monthly Rate B – 25% of base monthly Rate	A – 51 to 100 feet from access by Contractor's collection vehicle B – 101 feet or more from access by Contractor's collection vehicle
Extra Pick-up Cost for MFD and Commercial Customers	Section 5.02.B and 5.02.C	25% of the base monthly Rate for the size of Container Collected once per week	Per Collection event
Single-Family Return Trip Cost (i.e., request to provide Collection service after the regularly scheduled Collection day)	Section 5.02.A	\$15.00	Per Collection event

**ATTACHMENT Q
UNSCHEDULED SERVICES**

Unscheduled Service Category	Reference	Cost	Description of Cost
Additional Targeted Recyclable Materials or Organic Materials Cart Rental or Purchase	Sections 5.03.A and 5.04.A	A – \$3.00 B – \$63.00 C – \$69.00	A – monthly rental fee (any size Cart) B – Customer purchase of a 64 gallon Cart C – Customer purchase of a 96 gallon Cart
Universal Roll-Out for MFD and Commercial Customers	Sections 5.03.B and 5.03.C	A - \$221,848.00 B - \$4,772.00 C - \$6,175	Cost based on providing service to one (1) Collection route of approximately 512 Accounts: A – Annual Vehicle Cost (all inclusive) B – Annual Cost of Containers C – One-time start-up charge
Additional Confidential Document Destruction Service Event	Section 5.07	\$1,200.00	Per event
Additional Compost Material Delivery	Section 5.11	A – \$125.00 B – \$250.00	A – one-way only delivery (compost only left on-site) B – Round-trip delivery (Drop-Box left on-site)
Fee for Service On-Call Bulky Item Collection Service	Section 5.12	\$81.55	Per event
Community Drop-Off Events	Section 5.13	\$17,000.00	Per event targeting 5,000 households. Does not include disposal or public education expenses.

**ATTACHMENT Q
UNSCHEDULED SERVICES**

Unscheduled Service Category	Reference	Cost	Description of Cost
Collection for Agency-Sponsored and Non-Agency sponsored Large Events	Section 5.13	A – \$3,000.00 B – \$5,000.00 C – \$7,500.00	A – one-day events with a projected 2,500 or fewer attendees B – one (1) or two (2) day events with a projected 2,501 to 7,500 attendees per day C – one (1) or two (2) day events with a projected 7,501 to 10,000 attendees per day
Fee to Collect Contaminated Targeted Recyclable Materials or Organic Materials Container	Section 6.03.A and 8.02.F	25% of the base monthly Rate for the size of Container Collected once per week <u>plus</u> \$15.00	Per Collection event
Key Service	Section 8.02.B	A – \$8.50 B – \$9.50	Monthly cost: A – Residential Customers B – Commercial Customers
Lock purchase fee (replacement at no additional cost)	Section 8.02.B	\$17.00	One-time per Account cost.
Overage Fee	Section 8.02.G	100% of the base monthly Rate	Per Collection event
Overage Bags Cost	Section 8.02.G	50% of the base monthly Rate or \$8.00 minimum	Per bag
Container Cleaning Fee	Section 8.05.D	A – \$50.00 B – \$85.00	A – per Cart B – per Bin or Drop-Box

**ATTACHMENT Q
UNSCHEDULED SERVICES**

Unscheduled Service Category	Reference	Cost	Description of Cost
Dirty Cart Replacement Cost	Section 8.05.D	A – \$65.00 B – \$75.00 C – \$85.00	A – per 32 gallon Cart B – per 64 gallon Cart C – per 96 gallon Cart

**ATTACHMENT Q
UNSCHEDULED SERVICES**

Backyard Collection Service Distance Costs for Single-Family Dwellings (Section 5.02.A)				
	One (1) Solid Waste Cart	Two (2) Solid Waste Carts	Three (3) Solid Waste Carts	Four (4) Solid Waste Carts
Distance from Curbside	Base monthly Solid Waste Rate plus	Base monthly Solid Waste Rate plus	Base monthly Solid Waste Rate plus	Base monthly Solid Waste Rate plus
0 – 50 feet	\$18.00	\$28.72	\$57.44	\$86.16
51-100 feet	\$21.00	\$31.72	\$60.44	\$89.16
101-150 feet	\$24.00	\$34.72	\$63.44	\$92.16
151 – 200 feet	\$27.00	\$37.72	\$66.44	\$95.16
201 – 250 feet	\$30.00	\$40.72	\$69.44	\$98.16
251 – 300 feet	\$33.00	\$43.72	\$72.44	\$101.16
301 feet or more	\$36.00	\$46.72	\$75.44	\$104.16

APPENDIX C

CAPITAL COST SUMMARY SCHEDULE

CAPITAL COST CATEGORY	2008 COST				2010 COST					
					Lower of Actual Purchase Price or Index Cost				SBWMA Recommended	
	Original Cost - 2008		Adjusted Cost - 2008		Indexed Cost - 2010		RSMC Purchase Price		SBWMA Recommended	
Qty	Cost	Qty	Cost	Qty	Cost	Qty	Cost	Qty	Cost	
VEHICLES										
4 Axle ASL Coll Vehicle	75	\$20,064,300	42	\$11,236,008	42	\$11,955,113	42	\$12,422,948	42	\$12,372,062
3 Axle ASL Coll Vehicle	0	\$0	21	\$5,492,004	21	\$5,834,736	21	\$6,056,877	21	\$6,031,434
3 Axle ASL (185" Wheel Base)	0	\$0	6	\$1,569,144	6	\$1,667,067	6	\$1,803,560	6	\$1,803,560
Pup Trucks SASL (VHTS)	0	\$0	3	\$405,000	3	\$430,274	3	\$564,031	3	\$559,669
4 Axle FEL Coll Vehicle	24	\$6,329,280	30	\$7,911,600	30	\$8,405,329	30	\$9,202,428	30	\$9,145,727
4 Axle REL Coll Vehicle	10	\$2,419,220	16	\$3,870,752	16	\$4,112,309	16	\$4,236,474	16	\$4,199,399
Bulky Item 4 axle REL	2	\$471,844	0	\$0	0	\$0	0	\$0	0	\$0
3 Axle REL (185" Wheel Base)	0	\$0	2	\$483,844	2	\$514,039	2	\$515,103	2	\$510,468
3 Axle SASL (Comm Organics)	0	\$0	1	\$267,524	1	\$284,219	1	\$299,795	1	\$299,795
3 Axle REL	9	\$2,177,298	0	\$0	0	\$0	0	\$0	0	\$0
3 Axle Roll Offs	0	\$0	3	\$612,900	3	\$651,148	3	\$660,831	3	\$660,831
4 Axle Roll Offs	7	\$1,430,100	3	\$612,900	3	\$651,148	3	\$686,408	3	\$686,408
Cart Delivery Trucks	4	\$313,072	3	\$234,804	3	\$249,725	3	\$281,321	3	\$281,321
Container Delivery Trucks	4	\$397,728	2	\$198,864	2	\$211,274	2	\$242,264	2	\$242,264
Bulky Item flat Bed	4	\$313,072	0	\$0	0	\$0	0	\$0	0	\$0
Stinger Truck	0	\$0	1	\$120,000	1	\$127,489	1	\$123,420	1	\$123,420
Box Trucks (Loose Bulky)	0	\$0	3	\$192,300	3	\$204,301	3	\$286,693	3	\$286,693
Shop Truck GMC 3500	4	\$217,200	1	\$54,300	1	\$57,757	1	\$61,738	1	\$61,738
Shop Truck GMC 4500	0	\$0	2	\$108,600	2	\$115,515	2	\$130,316	2	\$130,316
GMC Hyb 1/2 Ton Pick Up's	6	\$206,160	10	\$343,600	10	\$365,477	10	\$497,807	6	\$298,684
Total Vehicles	149	\$34,339,274	149	\$33,714,144	149	\$35,836,920	149	\$38,072,013	145	\$37,693,788
Forklifts	0	\$0	2	\$96,000	2	\$79,396	2	\$79,396	2	\$79,396
CARTS and BINS										
MFD/Commercial Bins	9,060	\$4,847,520	9,060	\$3,426,507	9,060	\$3,426,507	9,060	\$3,426,507	9,060	\$3,426,507
SFD Solid Waste Carts	99,000	\$4,752,000	99,000	\$4,752,000	99,000	\$4,112,060	99,000	\$4,112,060	99,000	\$4,112,060
SFD Recyclable Materials Carts	99,000	\$4,896,000	99,000	\$4,896,000	99,000	\$4,362,546	99,000	\$4,362,546	99,000	\$4,362,546
SFD Organic Materials Carts	102,000	\$5,406,000	102,000	\$5,406,000	102,000	\$5,086,600	102,000	\$5,086,600	102,000	\$5,086,600
SFD Organic Materials Pails	91,975	\$469,073	91,975	\$469,073	91,975	\$451,468	91,975	\$451,468	91,975	\$451,468
Total SFD Carts and Pails	391,975	\$15,523,073	391,975	\$15,523,073	391,975	\$14,012,674	391,975	\$14,012,674	391,975	\$14,012,674
MFD/Commercial Solid Waste Carts	16,800	\$756,000	16,800	\$756,000	16,800	\$862,993	16,800	\$862,993	16,800	\$862,993
MFD/Commercial Recyclable Materials Cart	6,200	\$279,000	6,200	\$279,000	6,200	\$318,485	6,200	\$318,485	6,200	\$318,485
MFD/Commercial Organic Materials Carts	1,300	\$58,553	1,300	\$58,553	1,300	\$66,779	1,300	\$66,779	1,300	\$66,779
MFD/Commercial Organic Materials Pails	28,125	\$142,875	28,125	\$142,875	28,125	\$138,054	28,125	\$138,054	28,125	\$138,054
Total MFD/Commercial Carts and Pails	52,425	\$1,236,428	52,425	\$1,236,428	52,425	\$1,386,311	52,425	\$1,386,311	52,425	\$1,386,311
Shop Equipment	0	\$300,000	0	\$300,000	0	\$316,710	0	\$316,710	0	\$316,710
Computer Equipment	0	\$50,000	0	\$50,000	0	\$52,785	0	\$52,785	0	\$52,785
Office Furniture and Equipment	0	\$50,000	0	\$50,000	0	\$52,785	0	\$52,785	0	\$52,785
Total Equipment		\$400,000		\$400,000		\$422,280		\$422,280		\$422,280
Total Capital Cost	453,609	\$56,346,295	453,611	\$54,396,152	453,611	\$55,164,088	453,611	\$57,399,182	453,607	\$57,020,956
Variance to Indexed Cost - 2010							\$2,235,093		\$1,856,868	

APPENDIX D

**REVISED ATTACHMENT N TO THE MEMBER
AGENCIES FRANCHISE AGREEMENTS FOR
RECYCLABLE MATERIALS, ORGANIC MATERIALS
AND SOLID WASTE COLLECTION SERVICES**

**RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

Cost Projection: Next Rate Year vs. Current Year

Combined Collection - SBWMA SUMMARY

w/ SBWMA /RSMC Final Capital

A. SBWMA SUMMARY

change for clerical CBA, final capital increase, fuel expense decrease

	Costs - 2008	Costs - 2011	Change	% Change
Annual Cost of Operations				
Direct Labor-Related Costs				
Wages for CBAs	12,180,646	13,997,860	1,817,213	14.9%
Benefits for CBAs	3,782,561	5,122,097	1,339,536	35.4%
Payroll Taxes	1,012,978	1,164,622	151,644	15.0%
Workers Compensation Insurance	1,218,046	1,259,325	41,279	3.4%
Total Direct Labor Related-Costs	18,194,231	21,543,904	3,349,673	18.4%
Direct Fuel Costs	3,303,143	2,613,085	(690,057)	-20.9%
Other Direct Costs	1,959,869	1,981,052	21,183	1.1%
Depreciation				
- Collection Vehicles	3,645,588	4,039,614	394,026	10.8%
- Containers	2,018,601	1,882,550	(136,051)	-6.7%
Total Depreciation	5,664,189	5,922,164	257,975	4.6%
Allocated Indirect Costs excluding Depreciation				
General and Administrative	5,970,593	6,533,263	562,670	9.4%
Operations	1,510,853	1,560,305	49,452	3.3%
Vehicle Maintenance	2,236,261	2,624,720	388,458	17.4%
Container Maintenance	787,633	898,038	110,405	14.0%
Total Allocated Indirect Costs excluding Depreciation	10,505,341	11,616,326	1,110,985	10.6%
Total Allocated Indirect Depreciation Costs	141,307	166,164	24,857	17.6%
Annual Implementation Cost Amortization	182,225	187,175	4,951	2.7%
Total Annual Cost of Operations	39,950,303	44,029,869	4,079,566	10.2%
Profit	4,193,678	4,621,920	428,242	10.2%
Operating Ratio	90.5%	90.5%		
Total Operating Costs	44,143,981	48,651,789	4,507,808	10.2%
Contractor Pass-Through Costs				
Regulatory Agency Fees	-	-	-	
Interest Expense	2,887,036	3,010,779	123,743	4.3%
Interest Expense on Implementation Cost	96,714	99,342	2,628	2.7%
Contract Changes to Specific Agencies	-	(378,157)	(378,157)	
Total Contractor Pass-Through Costs	2,983,750	2,731,964	(251,786)	-8.4%
TOTAL CONTRACTOR'S COMPENSATION	47,127,731	51,383,753	4,256,022	9.0%

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

w/ SBWMA /RSMC Final Capital

B. 2011 PROJECTED CONTRACTOR'S COMPENSATION BY SERVICE SECTOR

TOTAL COLLECTION COSTS	2011 Total Costs			
	Single-Family Costs	Multi-Family and Commercial Costs	Member Agency Costs	Total Costs
Annual Cost of Operations				
Direct Labor-Related Costs				
Wages for CBAs	\$7,777,685	\$6,051,601	\$168,574	\$13,997,860
Benefits for CBAs	\$2,911,069	\$2,149,142	\$61,885	\$5,122,097
Payroll Taxes	\$647,103	\$503,493	\$14,025	\$1,164,622
Workers Compensation Insurance	\$699,725	\$544,436	\$15,165	\$1,259,325
Total Direct Labor Related-Costs	\$12,035,582	\$9,248,672	\$259,650	\$21,543,904
Direct Fuel Costs	\$1,533,371	\$1,042,710	\$37,004	\$2,613,085
Other Direct Costs	\$1,115,941	\$826,961	\$38,150	\$1,981,052
Depreciation				
- Collection Vehicles	\$2,359,057	\$1,537,734	\$142,823	\$4,039,614
- Containers	\$1,401,267	\$481,282	\$0	\$1,882,550
Total Depreciation	\$3,760,324	\$2,019,016	\$142,823	\$5,922,164
Allocated Indirect Costs excluding Depreciation				
General and Administrative	\$3,856,488	\$2,491,315	\$185,461	\$6,533,263
Operations	\$921,025	\$594,988	\$44,293	\$1,560,305
Vehicle Maintenance	\$1,549,333	\$1,000,878	\$74,508	\$2,624,720
Container Maintenance	\$530,098	\$342,447	\$25,493	\$898,038
Total Allocated Indirect Costs excluding Depreciation	\$6,856,944	\$4,429,628	\$329,755	\$11,616,326
Total Allocated Indirect Depreciation Costs	\$96,376	\$64,804	\$4,984	\$166,164
Annual Implementation Cost Amortization	\$122,719	\$57,762	\$6,694	\$187,175
Total Annual Cost of Operations	\$25,521,257	\$17,689,553	\$819,059	\$44,029,869
Profit	\$2,679,027	\$1,856,914	\$85,979	\$4,621,920
Operating Ratio	90.5%	90.5%	90.5%	90.5%
Total Operating Cost	\$28,200,284	\$19,546,467	\$905,038	\$48,651,789
Contractor Pass-Through Costs				
Regulatory Agency Fees				
Interest Expense	\$1,716,144	\$1,234,419	\$60,216	\$3,010,779
Interest Expense on Implementation Cost	\$56,625	\$40,730	\$1,987	\$99,342
Contract Changes to Specific Agencies	(\$378,157)	\$0	\$0	(\$378,157)
Total Contractor Pass-Through Costs	\$1,394,612	\$1,275,150	\$62,202	\$2,731,964
TOTAL CONTRACTOR'S COMPENSATION	\$29,594,896	\$20,821,617	\$967,240	\$51,383,753

w/ SBWMA /RSMC Final Capital

C. 2011 PROJECTED REVENUE REQUIREMENT BY MEMBER AGENCY

TOTAL COLLECTION COSTS	2011 Costs													
	2011 Total	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
Annual Cost of Operations														
Direct Labor-Related Costs														
Wages for CBAs	\$13,997,860	\$429,492	\$771,660	\$1,369,461	\$531,827	\$913,782	\$727,381	\$1,413,707	\$415,534	\$2,536,974	\$1,067,547	\$3,177,595	\$205,775	\$437,125
Benefits for CBAs	\$5,122,097	\$157,859	\$285,045	\$494,336	\$195,939	\$331,091	\$270,047	\$515,945	\$150,662	\$927,800	\$392,285	\$1,162,693	\$76,508	\$161,887
Payroll Taxes	\$1,164,622	\$35,734	\$64,202	\$113,939	\$44,248	\$76,027	\$60,518	\$117,620	\$34,572	\$211,076	\$88,820	\$264,376	\$17,121	\$36,369
Workers Compensation Insurance	\$1,259,325	\$38,640	\$69,423	\$123,204	\$47,846	\$82,209	\$65,439	\$127,185	\$37,384	\$228,240	\$96,042	\$285,874	\$18,513	\$39,326
Total Direct Labor Related-Costs	\$21,543,904	\$661,724	\$1,190,330	\$2,100,940	\$819,860	\$1,403,109	\$1,123,386	\$2,174,458	\$638,152	\$3,904,090	\$1,644,694	\$4,890,538	\$317,916	\$674,707
Direct Fuel Costs	\$2,613,085	\$88,747	\$152,363	\$238,554	\$106,137	\$178,163	\$151,844	\$260,589	\$82,816	\$452,987	\$211,319	\$557,589	\$39,728	\$92,249
Other Direct Costs	\$1,981,052	\$64,836	\$115,030	\$185,798	\$80,311	\$135,726	\$111,094	\$197,172	\$62,290	\$345,235	\$161,214	\$426,170	\$29,229	\$66,946
Depreciation														
- Collection Vehicles	\$4,039,614	\$142,601	\$235,340	\$361,446	\$174,306	\$271,406	\$242,409	\$403,595	\$130,986	\$690,409	\$325,172	\$859,984	\$60,753	\$141,207
- Containers	\$1,882,550	\$40,472	\$123,930	\$363,051	\$79,165	\$130,307	\$57,028	\$180,636	\$60,138	\$346,802	\$169,596	\$418,624	\$34,611	\$78,189
Total Depreciation	\$5,922,164	183,073	359,271	524,497	253,471	401,713	299,437	584,231	191,124	1,037,211	494,769	1,278,608	95,364	219,396
Allocated Indirect Costs excluding Depreciation														
General and Administrative	\$6,533,263	\$123,383	\$392,304	\$681,255	\$256,781	\$465,005	\$167,761	\$644,793	\$211,803	\$1,210,304	\$569,924	\$1,495,188	\$100,093	\$214,668
Operations	\$1,560,305	\$56,786	\$86,756	\$145,898	\$63,249	\$110,038	\$94,096	\$152,861	\$51,223	\$271,003	\$123,090	\$328,406	\$23,600	\$53,300
Vehicle Maintenance	\$2,624,720	\$95,524	\$145,939	\$245,427	\$106,396	\$185,104	\$158,287	\$257,141	\$86,167	\$455,876	\$207,060	\$552,439	\$39,699	\$89,661
Container Maintenance	\$898,038	\$16,960	\$53,925	\$93,643	\$35,296	\$63,918	\$23,060	\$88,631	\$29,114	\$166,364	\$78,340	\$205,523	\$13,758	\$29,508
Total Allocated Indirect Costs excluding Depreciation	\$11,616,326	\$292,652	\$678,923	\$1,166,223	\$461,721	\$824,064	\$443,204	\$1,143,426	\$378,307	\$2,103,547	\$978,414	\$2,581,555	\$177,151	\$387,137
Total Allocated Indirect Depreciation Costs	\$166,164	\$5,973	\$9,203	\$15,691	\$6,737	\$11,771	\$9,895	\$16,281	\$5,454	\$28,909	\$13,113	\$35,072	\$2,481	\$5,584
Annual Implementation Cost Amortization	\$187,175	\$6,917	\$11,284	\$16,555	\$8,435	\$12,889	\$12,238	\$17,043	\$5,312	\$31,985	\$14,586	\$39,669	\$3,001	\$7,261
Total Annual Cost of Operations ³	\$44,029,869	1,303,922	2,516,403	4,248,258	1,736,672	2,967,435	2,151,098	4,393,199	1,363,457	7,903,963	3,518,110	9,809,201	664,871	1,453,280
Profit	\$4,621,920	\$136,876	\$264,153	\$445,950	\$182,303	\$311,499	\$225,806	\$461,165	\$143,125	\$829,698	\$369,304	\$1,029,695	\$69,793	\$152,554
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Cost	\$48,651,789	\$1,440,798	\$2,780,556	\$4,694,208	\$1,918,974	\$3,278,934	\$2,376,904	\$4,854,364	\$1,506,582	\$8,733,661	\$3,887,414	\$10,838,896	\$734,664	\$1,605,834
Check														
Contractor Pass-Through Costs														
Regulatory Agency Fees														
Interest Expense	\$3,010,779	\$85,964	\$178,450	\$279,232	\$124,444	\$205,950	\$137,274	\$308,998	\$100,543	\$530,099	\$252,217	\$659,633	\$45,553	\$102,424
Interest Expense on Implementation Cost	\$99,342	\$3,225	\$5,808	\$9,474	\$4,173	\$7,053	\$5,582	\$9,556	\$2,915	\$17,263	\$7,766	\$21,523	\$1,470	\$3,532
Contract Changes to Specific Agencies	(\$378,157)	\$0	\$0	\$0	\$0	\$0	(\$378,157)	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$2,731,964	\$89,189	\$184,258	\$288,706	\$128,617	\$213,003	(\$235,301)	\$318,554	\$103,458	\$547,362	\$259,983	\$681,156	\$47,023	\$105,956
TOTAL CONTRACTOR'S COMPENSATION	\$51,383,753	\$1,529,988	\$2,964,813	\$4,982,914	\$2,047,591	\$3,491,936	\$2,141,603	\$5,172,918	\$1,610,040	\$9,281,023	\$4,147,397	\$11,520,053	\$781,687	\$1,711,790

1 Disposal Fees for example only, not actual or projected
 2 Franchise Fee for example only, not actual or projected
 3 Costs do not reflect any Agency directed changes in service.

RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

E. Single Family Dwelling (SFD) - Forecast 2011 Cost of Operations

SFD COLLECTION COSTS	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL 2011
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$2,786,191	\$2,279,844	\$2,037,295	\$11,514	\$11,514	\$651,327	\$7,777,685
Benefits for CBAs	\$1,010,842	\$863,227	\$753,173	\$4,360	\$4,360	\$275,109	\$2,911,069
Payroll Taxes	\$231,811	\$189,683	\$169,503	\$958	\$958	\$54,190	\$647,103
Workers Compensation Insurance	\$250,668	\$205,104	\$183,284	\$1,036	\$1,036	\$58,597	\$699,725
Total Direct Labor Related-Costs	\$4,279,511	\$3,537,858	\$3,143,254	\$17,868	\$17,868	\$1,039,223	\$12,035,582
Direct Fuel Costs	\$508,397	\$516,219	\$450,329	\$2,607	\$2,607	\$53,211	\$1,533,371
Other Direct Costs	\$365,937	\$371,566	\$328,173	\$1,877	\$1,877	\$46,512	\$1,115,941
Depreciation							
- Collection Vehicles	\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057
- Containers	\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267
Total Depreciation	\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324
Allocated Indirect Costs excluding Depreciation							
General and Administrative	\$1,234,167	\$1,272,735	\$1,285,591	\$6,428	\$6,428	\$51,138	\$3,856,488
Operations	\$294,750	\$303,961	\$307,031	\$1,535	\$1,535	\$12,213	\$921,025
Vehicle Maintenance	\$495,823	\$511,318	\$516,482	\$2,582	\$2,582	\$20,545	\$1,549,333
Container Maintenance	\$169,644	\$174,945	\$176,712	\$884	\$884	\$7,029	\$530,098
Total Allocated Indirect Costs excluding Depreciation	\$2,194,384	\$2,262,959	\$2,285,817	\$11,429	\$11,429	\$90,926	\$6,856,944
Total Allocated Indirect Depreciation Costs	\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376
Annual Implementation Cost Amortization	\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719
Total Annual Cost of Operations	\$8,656,124	\$7,946,101	\$7,548,990	\$40,551	\$40,551	\$1,288,939	\$25,521,257
Profit	\$908,654	\$834,121	\$792,435	\$4,257	\$4,257	\$135,303	\$2,679,027
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Costs before Pass-Through Costs	\$9,564,778	\$8,780,222	\$8,341,426	\$44,808	\$44,808	\$1,424,242	\$28,200,284
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$564,342	\$542,023	\$580,735	\$2,737	\$2,737	\$23,570	\$1,716,144
Interest Expense on Implementation Cost	\$18,686	\$17,554	\$16,987	\$283	\$283	\$2,831	\$56,625
Contract Changes to Specific Agencies	(\$378,157)						(\$378,157)
Total Contractor Pass-Through Costs	\$204,872	\$559,576	\$597,722	\$3,020	\$3,020	\$26,402	\$1,394,612
TOTAL CONTRACTOR'S COMPENSATION	\$9,769,650	\$9,339,798	\$8,939,148	\$47,828	\$47,828	\$1,450,644	\$29,594,896

Interest Expense on Agr. 8.04, 8.05 Capital (Form C)
Interest Expense on Implementation Cost (Form D)

Increase is not done by MA but done in Total then allocated by MA

\$1,704,607
\$55,127

RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

E. Single Family Dwelling (SFD) - Forecast 2011 Cost of Operations

w/ SBWMA /RSMC Final Capital

Annual Cost of Operations	North Fair													Unincorporated County - Total
	Total	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	Oaks	Redwood City	San Carlos	San Mateo	West Bay	
Direct Labor-Related Costs														
Wages for CBAs	7,777,685	391,338	505,570	498,556	358,766	511,910	694,309	602,701	222,208	1,305,844	625,009	1,494,667	173,719	393,088
Benefits for CBAs	2,911,069	144,992	189,535	186,859	134,026	192,327	258,240	225,674	82,809	490,114	234,739	561,116	65,242	145,398
Payroll Taxes	647,103	32,559	42,063	41,480	29,849	42,591	57,767	50,145	18,488	108,646	52,001	124,356	14,453	32,705
Workers Compensation Insurance	<u>699,725</u>	<u>35,207</u>	<u>45,484</u>	<u>44,853</u>	<u>32,277</u>	<u>46,054</u>	<u>62,464</u>	<u>54,222</u>	<u>19,991</u>	<u>117,481</u>	<u>56,229</u>	<u>134,469</u>	<u>15,629</u>	<u>35,364</u>
Total Direct Labor Related-Costs	12,035,582	604,096	782,652	771,748	554,917	792,882	1,072,779	932,743	343,496	2,022,085	967,978	2,314,609	269,043	606,556
Direct Fuel Costs	1,533,371	80,862	98,227	98,190	68,600	96,835	144,804	120,791	42,664	256,392	121,937	288,496	32,954	82,617
Other Direct Costs	1,115,941	58,601	71,558	71,490	49,952	70,691	104,802	87,889	30,989	186,851	88,940	210,442	24,036	59,699
Depreciation - Collection Vehicles	2,359,057	126,585	150,752	150,651	105,797	148,016	223,048	185,917	66,144	393,060	186,870	442,795	50,567	128,854
Depreciation - Containers	1,401,267	35,616	100,506	98,586	63,661	99,278	55,460	118,184	39,072	260,588	128,213	294,684	31,700	75,718
Total Depreciation	3,760,324	162,202	251,258	249,238	169,458	247,294	278,507	304,101	105,216	653,648	315,083	737,479	82,267	204,572
Allocated Indirect Costs excluding Depreciation														
General and Administrative	3,856,488	97,520	277,161	271,617	175,288	273,783	152,340	324,379	107,424	716,976	353,008	814,407	86,963	205,622
Operations	921,025	49,786	58,794	58,798	40,678	57,636	87,548	72,927	25,904	153,386	72,792	172,205	19,755	50,816
Vehicle Maintenance	1,549,333	83,749	98,902	98,909	68,428	96,955	147,272	122,677	43,575	258,023	122,450	289,680	33,231	85,482
Container Maintenance	<u>530,098</u>	<u>13,405</u>	<u>38,098</u>	<u>37,335</u>	<u>24,094</u>	<u>37,633</u>	<u>20,940</u>	<u>44,588</u>	<u>14,766</u>	<u>98,553</u>	<u>48,523</u>	<u>111,945</u>	<u>11,954</u>	<u>28,264</u>
Total Allocated Indirect Costs excluding Depreciation	6,856,944	244,459	472,955	466,660	308,488	466,008	408,100	564,571	191,669	1,226,938	596,774	1,388,237	151,902	370,184
Total Allocated Indirect Depreciation Costs	<u>96,376</u>	<u>5,209</u>	<u>6,152</u>	<u>6,153</u>	<u>4,257</u>	<u>6,031</u>	<u>9,160</u>	<u>7,631</u>	<u>2,711</u>	<u>16,051</u>	<u>7,617</u>	<u>18,020</u>	<u>2,067</u>	<u>5,317</u>
Annual Implementation Cost Amortization	122,719	6,438	7,881	7,864	5,521	7,803	11,418	9,661	3,407	20,581	9,740	23,240	2,652	6,513
Total Annual Cost of Operations	25,521,257	1,161,868	1,690,683	1,671,342	1,161,194	1,687,543	2,029,571	2,027,386	720,151	4,382,545	2,108,069	4,980,524	564,922	1,335,458
Profit (insert Operating Ratio below)	2,679,027	121,964	177,475	175,445	121,893	177,145	213,049	212,820	75,596	460,046	221,289	522,817	59,301	140,186
	90.5%													
Total Operating Costs before Pass-Through Costs	28,200,284	1,283,832	1,868,158	1,846,787	1,283,087	1,864,689	2,242,620	2,240,206	795,747	4,842,592	2,329,358	5,503,341	624,223	1,475,645
Contractor Pass-Through Costs														
Regulatory Agency Fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Interest Expense	1,716,144	74,026	114,670	113,748	77,338	112,860	127,106	138,786	48,019	298,313	143,798	336,572	37,545	93,363
Interest Expense on Implementation Cost	56,625	2,971	3,637	3,629	2,548	3,600	5,268	4,458	1,572	9,496	4,494	10,723	1,224	3,005
Contract Changes to Specific Agencies	<u>(378,157)</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>(378,157)</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Contractor Pass-Through Costs	<u>1,394,612</u>	<u>76,997</u>	<u>118,306</u>	<u>117,376</u>	<u>79,885</u>	<u>116,461</u>	<u>(245,783)</u>	<u>143,244</u>	<u>49,591</u>	<u>307,810</u>	<u>148,293</u>	<u>347,296</u>	<u>38,769</u>	<u>96,368</u>
TOTAL CONTRACTOR'S COMPENSATION	29,594,896	1,360,829	1,986,464	1,964,163	1,362,973	1,981,149	1,996,837	2,383,450	845,338	5,150,401	2,477,650	5,850,636	662,992	1,572,013
Input:														
Interest Expense on Agr. 8.04, 8.05 Capital (Form C)	1,716,144	74,026	114,670	113,748	77,338	112,860	127,106	138,786	48,019	298,313	143,798	336,572	37,545	141,382
Interest Expense on Implementation Cost (Form D)	56,625	2,971	3,637	3,629	2,548	3,600	5,268	4,458	1,572	9,496	4,494	10,723	1,224	3,005

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

F. Commercial & Multi-Family Dwelling (MFD) - Forecast 2011 Cost of Operations

COMMERCIAL & MFD COLLECTION COSTS	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL 2011
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$3,736,431	\$1,428,130	\$390,446	\$315,548	\$46,377	\$29,683	\$104,986	\$6,051,601
Benefits for CBAs	\$1,399,092	\$502,337	\$96,500	\$82,743	\$17,025	\$10,897	\$40,549	\$2,149,142
Payroll Taxes	\$310,871	\$118,820	\$32,485	\$26,254	\$3,859	\$2,470	\$8,735	\$503,493
Workers Compensation Insurance	\$336,150	\$128,483	\$35,130	\$28,386	\$4,172	\$2,670	\$9,445	\$544,436
Total Direct Labor Related-Costs	\$5,782,543	\$2,177,770	\$554,561	\$452,931	\$71,432	\$45,719	\$163,715	\$9,248,672
Direct Fuel Costs	\$616,358	\$249,658	\$90,785	\$49,475	\$10,181	\$6,516	\$19,738	\$1,042,710
Other Direct Costs	\$463,629	\$219,655	\$60,196	\$51,324	\$10,537	\$6,773	\$14,847	\$826,961
Depreciation								
- Collection Vehicles	\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734
- Containers	\$193,012	\$145,499	\$136,802	\$0	\$0	\$0	\$5,969	\$481,282
Total Depreciation	\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016
Allocated Indirect Costs excluding Depreciation								
General and Administrative Operations	\$664,671	\$685,227	\$685,227	\$326,373	\$63,995	\$44,798	\$21,024	\$2,491,315
Vehicle Maintenance	\$158,740	\$163,649	\$163,649	\$77,946	\$15,284	\$10,699	\$5,021	\$594,988
Container Maintenance	\$267,030	\$275,288	\$275,288	\$131,119	\$25,710	\$17,997	\$8,446	\$1,000,878
Container Maintenance	\$91,363	\$94,189	\$94,189	\$44,862	\$8,797	\$6,158	\$2,890	\$342,447
Total Allocated Indirect Costs excluding Depreciation	\$1,181,803	\$1,218,353	\$1,218,353	\$580,300	\$113,785	\$79,652	\$37,382	\$4,429,628
Total Allocated Indirect Depreciation Costs	\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804
Annual Implementation Cost Amortization	\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762
Total Annual Cost of Operations	\$9,092,094	\$4,435,218	\$2,301,703	\$1,199,470	\$232,711	\$164,889	\$263,469	\$17,689,553
Profit	\$954,418.69	\$465,575	\$241,615	\$125,911	\$24,428	\$17,309	\$27,657	\$1,856,914
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Costs before Pass-Through Costs	\$10,046,513	\$4,900,793	\$2,543,318	\$1,325,381	\$257,139	\$182,198	\$291,126	\$19,546,467
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$600,932	\$336,874	\$219,849	\$30,507	\$15,254	\$15,254	\$15,750	\$1,234,419
Interest Expense on Implementation Cost	\$33,701	\$833	\$433	\$4,626	\$47	\$34	\$1,057	\$40,730
Total Contractor Pass-Through Costs	\$634,633	\$337,707	\$220,282	\$35,133	\$15,300	\$15,287	\$16,807	\$1,275,150
TOTAL CONTRACTOR'S COMPENSATION	\$10,681,145	\$5,238,500	\$2,763,600	\$1,360,514	\$272,439	\$197,486	\$307,933	\$20,821,617

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

F. Commercial & Multi-Family Dwelling (MFD) - Forecast 2011 Cost of Operations

Annual Cost of Operations	North Fair													
	Total	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
Direct Labor-Related Costs														
Wages for CBAs	\$6,051,601	\$33,203	\$252,500	\$851,940	\$147,320	\$393,668	\$17,259	\$803,968	\$193,325	\$1,213,808	\$433,831	\$1,634,836	\$32,056	\$43,885
Benefits for CBAs	\$2,149,142	\$11,050	\$90,522	\$300,515	\$52,463	\$135,752	\$6,003	\$287,687	\$67,853	\$431,327	\$154,350	\$583,922	\$11,266	\$16,433
Payroll Taxes	\$503,493	\$2,762	\$21,008	\$70,881	\$12,257	\$32,753	\$1,436	\$66,890	\$16,085	\$100,989	\$36,095	\$136,018	\$2,667	\$3,651
Workers Compensation Insurance	\$544,436	\$2,987	\$22,716	\$76,645	\$13,254	\$35,416	\$1,553	\$72,330	\$17,393	\$109,201	\$39,030	\$147,079	\$2,884	\$3,948
Total Direct Labor Related-Costs	\$9,248,672	\$50,002	\$386,746	\$1,299,981	\$225,294	\$597,590	\$26,250	\$1,230,875	\$294,656	\$1,855,324	\$663,306	\$2,501,855	\$48,873	\$67,918
Direct Fuel Costs	\$1,042,710	\$6,798	\$51,153	\$136,189	\$31,886	\$79,525	\$3,568	\$138,249	\$40,152	\$192,787	\$87,471	\$258,529	\$6,774	\$9,629
Other Direct Costs	\$826,961	\$5,114	\$40,396	\$110,004	\$24,532	\$63,177	\$2,713	\$107,687	\$31,302	\$154,458	\$70,304	\$204,838	\$5,193	\$7,243
Depreciation - Collection Vehicles	\$1,537,734	\$11,681	\$72,688	\$195,999	\$46,068	\$116,424	\$5,514	\$212,100	\$64,842	\$283,001	\$130,713	\$376,178	\$10,186	\$12,339
Depreciation - Containers	\$481,282	\$4,856	\$23,424	\$64,465	\$15,504	\$31,029	\$1,569	\$62,452	\$21,066	\$86,213	\$41,383	\$123,939	\$2,911	\$2,471
Total Depreciation	\$2,019,016	\$16,536	\$96,112	\$260,464	\$61,572	\$147,453	\$7,083	\$274,552	\$85,908	\$369,214	\$172,096	\$500,118	\$13,097	\$14,811
Allocated Indirect Costs excluding Depreciation														
General and Administrative Operations	\$2,491,315	\$23,744	\$106,697	\$378,033	\$69,735	\$180,733	\$7,091	\$295,191	\$103,905	\$460,035	\$210,628	\$634,105	\$12,906	\$8,510
Vehicle Maintenance	\$594,988	\$5,683	\$24,346	\$82,256	\$15,734	\$50,243	\$2,341	\$78,127	\$25,319	\$113,100	\$47,985	\$143,529	\$3,845	\$2,480
Container Maintenance	\$1,000,878	\$9,560	\$40,955	\$138,369	\$26,467	\$84,518	\$3,938	\$131,424	\$42,592	\$190,254	\$80,720	\$241,442	\$6,469	\$4,172
Container Maintenance	\$342,447	\$3,264	\$14,666	\$51,963	\$9,586	\$24,843	\$975	\$40,576	\$14,282	\$63,235	\$28,952	\$87,162	\$1,774	\$1,170
Total Allocated Indirect Costs excluding Depreciation	\$4,429,628	\$42,251	\$186,665	\$650,622	\$121,521	\$340,337	\$14,345	\$545,317	\$186,098	\$826,623	\$368,285	\$1,106,237	\$24,994	\$16,331
Total Allocated Indirect Depreciation Costs	\$64,804	\$612	\$2,635	\$9,022	\$1,697	\$5,497	\$252	\$8,455	\$2,743	\$12,358	\$5,231	\$15,621	\$413	\$267
Annual Implementation Cost Amortization	\$57,762	\$276	\$2,845	\$7,998	\$1,863	\$4,760	\$172	\$7,120	\$1,905	\$10,731	\$4,490	\$14,507	\$349	\$747
Total Annual Cost of Operations	\$17,689,553	\$121,589	\$766,552	\$2,474,279	\$468,365	\$1,238,339	\$54,384	\$2,312,256	\$642,765	\$3,421,496	\$1,371,183	\$4,601,706	\$99,694	\$116,945
Profit (insert Operating Ratio below)	\$1,856,914	\$12,763	\$80,467	\$259,731	\$49,165	\$129,991	\$5,709	\$242,723	\$67,473	\$359,163	\$143,936	\$483,052	\$10,465	\$12,276
	90.5%													
Total Operating Costs before Pass-Through Cost Allocation	\$19,546,467	\$134,352	\$847,019	\$2,734,010	\$517,530	\$1,368,331	\$60,093	\$2,554,979	\$710,238	\$3,780,659	\$1,515,120	\$5,084,758	\$110,159	\$129,221
Contractor Pass-Through Costs														
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$1,234,419	\$10,110	\$58,763	\$159,246	\$37,645	\$90,152	\$4,331	\$167,860	\$52,524	\$225,736	\$105,219	\$305,770	\$8,007	\$9,055
Interest Expense on Implementation Cost	\$40,730	\$194	\$2,006	\$5,640	\$1,313	\$3,356	\$121	\$5,021	\$1,343	\$7,567	\$3,166	\$10,230	\$246	\$526
Total Contractor Pass-Through Costs	\$1,275,150	\$10,305	\$60,768	\$164,886	\$38,958	\$93,508	\$4,452	\$172,881	\$53,867	\$233,304	\$108,385	\$316,000	\$8,254	\$9,582
TOTAL CONTRACTOR'S COMPENSATION	\$20,821,617	\$144,657	\$907,788	\$2,898,897	\$556,488	\$1,461,839	\$64,544	\$2,727,860	\$764,105	\$4,013,962	\$1,623,505	\$5,400,757	\$118,413	\$138,802

Input:

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

G. Member Agency Services - Forecast 2011 Cost of Operations

MEMBER AGENCY COLLECTION COSTS	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$97,391	\$24,347	\$37,469	\$9,367	\$168,574
Benefits for CBAs	\$35,753	\$8,938	\$13,755	\$3,439	\$61,885
Payroll Taxes	\$8,103	\$2,026	\$3,117	\$779	\$14,025
Workers Compensation Insurance	\$8,761	\$2,190	\$3,371	\$843	\$15,165
Total Direct Labor Related-Costs	\$150,008	\$37,501	\$57,713	\$14,428	\$259,650
Direct Fuel Costs	\$21,378	\$5,345	\$8,225	\$2,057	\$37,004
Other Direct Costs	\$22,040	\$5,510	\$8,480	\$2,120	\$38,150
Depreciation					
- Collection Vehicles	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
- Containers	\$0	\$0	\$0	\$0	\$0
Total Depreciation	\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
Allocated Indirect Costs excluding Depreciation					
General and Administrative	\$108,693	\$27,173	\$39,676	\$9,919	\$185,461
Operations	\$25,959	\$6,489	\$9,476	\$2,369	\$44,293
Vehicle Maintenance	\$43,667	\$10,917	\$15,940	\$3,985	\$74,508
Container Maintenance	\$14,941	\$3,735	\$5,454	\$1,363	\$25,493
Total Allocated Indirect Costs excluding Depreciation	\$193,259	\$48,314	\$70,546	\$17,636	\$329,755
Total Allocated Indirect Depreciation Costs	\$2,990	\$748	\$997	\$249	\$4,984
Annual Implementation Cost Amortization	\$4,016	\$1,004	\$1,339	\$335	\$6,694
Total Annual Cost of Operations	\$479,385	\$119,845	\$175,863	\$43,967	\$819,059
Profit	\$50,322	\$12,580	\$18,461	\$4,615	\$85,979
Operating Ratio	90.5%	90.5%	90.5%	90.5%	90.5%
Total Operating Costs before Pass-Through Costs	\$529,707	\$132,425	\$194,324	\$48,582	\$905,038
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$36,129	\$9,033	\$12,043	\$3,011	\$60,216
Interest Expense on Implementation Cost	\$1,192	\$298	\$397	\$99	\$1,987
Total Contractor Pass-Through Costs	\$37,321	\$9,331	\$12,440	\$3,110	\$62,202
TOTAL CONTRACTOR'S COMPENSATION	\$567,028	\$141,756	\$206,764	\$51,693	\$967,240

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

G. Member Agency Services - Forecast 2011 Cost of Operations

Annual Cost of Operations	Total	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
	Direct Labor-Related Costs													
Wages for CBAs	\$168,574	\$4,951	\$13,590	\$18,965	\$25,741	\$8,204	\$15,813	\$7,038	\$0	\$17,322	\$8,707	\$48,091	\$0	\$152
Benefits for CBAs	\$61,885	\$1,818	\$4,989	\$6,962	\$9,450	\$3,012	\$5,805	\$2,584	\$0	\$6,359	\$3,196	\$17,655	\$0	\$56
Payroll Taxes	\$14,025	\$412	\$1,131	\$1,578	\$2,142	\$683	\$1,316	\$586	\$0	\$1,441	\$724	\$4,001	\$0	\$13
Workers Compensation Insurance	\$15,165	\$445	\$1,223	\$1,706	\$2,316	\$738	\$1,423	\$633	\$0	\$1,558	\$783	\$4,326	\$0	\$14
Total Direct Labor Related-Costs	\$259,650	\$7,626	\$20,932	\$29,211	\$39,648	\$12,637	\$24,357	\$10,840	\$0	\$26,681	\$13,411	\$74,073	\$0	\$234
Direct Fuel Costs	\$37,004	\$1,087	\$2,983	\$4,174	\$5,651	\$1,802	\$3,471	\$1,549	\$0	\$3,808	\$1,911	\$10,564	\$0	\$4
Other Direct Costs	\$38,150	\$1,121	\$3,075	\$4,304	\$5,826	\$1,858	\$3,579	\$1,597	\$0	\$3,926	\$1,971	\$10,891	\$0	\$4
Depreciation - Collection Vehicles	\$142,823	\$4,335	\$11,900	\$14,796	\$22,440	\$6,966	\$13,846	\$5,578	\$0	\$14,348	\$7,589	\$41,011	\$0	\$13
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Depreciation	\$142,823	\$4,335	\$11,900	\$14,796	\$22,440	\$6,966	\$13,846	\$5,578	\$0	\$14,348	\$7,589	\$41,011	\$0	\$13
Allocated Indirect Costs excluding Depreciation														
General and Administrative	\$185,461	\$2,118	\$8,445	\$31,605	\$11,757	\$10,489	\$8,330	\$25,223	\$475	\$33,294	\$6,289	\$46,676	\$224	\$536
Operations	\$44,293	\$1,317	\$3,616	\$4,844	\$6,837	\$2,158	\$4,207	\$1,807	\$0	\$4,517	\$2,312	\$12,672	\$0	\$4
Vehicle Maintenance	\$74,508	\$2,216	\$6,082	\$8,148	\$11,502	\$3,631	\$7,077	\$3,040	\$0	\$7,599	\$3,890	\$21,317	\$0	\$7
Container Maintenance	\$25,493	\$291	\$1,161	\$4,344	\$1,616	\$1,442	\$1,145	\$3,467	\$65	\$4,576	\$864	\$6,416	\$31	\$74
Total Allocated Indirect Costs excluding Depreciation	\$329,755	\$5,942	\$19,304	\$48,941	\$31,712	\$17,720	\$20,759	\$33,538	\$540	\$49,986	\$13,356	\$87,081	\$255	\$621
Total Allocated Indirect Depreciation Costs	\$4,984	\$151	\$415	\$516	\$783	\$243	\$483	\$195	\$0	\$501	\$265	\$1,431	\$0	\$0
Annual Implementation Cost Amortization	\$6,694	\$203	\$558	\$693	\$1,052	\$326	\$649	\$261	\$0	\$672	\$356	\$1,922	\$0	\$1
Total Annual Cost of Operations	\$819,059	\$20,465	\$59,168	\$102,636	\$107,113	\$41,552	\$67,144	\$53,557	\$540	\$99,922	\$38,858	\$226,972	\$255	\$877
Profit (insert Operating Ratio below)	\$85,979	\$2,148	\$6,211	\$10,774	\$11,244	\$4,362	\$7,048	\$5,622	\$57	\$10,489	\$4,079	\$23,826	\$27	\$92
	90.5%													
Total Operating Costs before Pass-Through Cost Allocation	\$905,038	\$22,614	\$65,379	\$113,410	\$118,357	\$45,914	\$74,192	\$59,179	\$597	\$110,411	\$42,937	\$250,798	\$282	\$969
Contractor Pass-Through Costs														
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$60,216	\$1,828	\$5,017	\$6,238	\$9,461	\$2,937	\$5,838	\$2,352	\$0	\$6,049	\$3,200	\$17,291	\$0	\$6
Interest Expense on Implementation Cost	\$1,987	\$60	\$166	\$206	\$312	\$97	\$193	\$78	\$0	\$200	\$106	\$570	\$0	\$0
Total Contractor Pass-Through Costs	\$62,202	\$1,888	\$5,183	\$6,444	\$9,773	\$3,034	\$6,030	\$2,429	\$0	\$6,249	\$3,305	\$17,861	\$0	\$6
TOTAL CONTRACTOR'S COMPENSATION	\$967,240	\$24,502	\$70,561	\$119,854	\$128,130	\$48,948	\$80,222	\$61,608	\$597	\$116,660	\$46,242	\$268,659	\$282	\$974

Input:

Recology San Mateo County
Rate Application for Rate Year 2011
Capital Depreciation Schedule

Sept 14, 2010 Final Capital - SBWMA & RSMC Agreement

	Quantity	Total Capital	Depreciation										Totals	
			Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10		
4 Axle ASL Coll Vehicle	42	12,372,062	1,374,674	1,374,674	1,374,674	1,374,674	1,374,674	1,374,674	1,374,674	1,374,674	1,374,674	1,374,674	0	12,372,062
3 Axle ASL Coll Vehicle	21	6,031,434	670,159	670,159	670,159	670,159	670,159	670,159	670,159	670,159	670,159	670,159	0	6,031,434
3 Axle ASL (185" Wheel Base)	4	1,201,080	133,453	133,453	133,453	133,453	133,453	133,453	133,453	133,453	133,453	133,453	0	1,201,080
4 Axle ASL (185" Wheel Base)	2	602,480	66,942	66,942	66,942	66,942	66,942	66,942	66,942	66,942	66,942	66,942	0	602,480
Pup Trucks SASL (VHTS)	3	559,669	62,185	62,185	62,185	62,185	62,185	62,185	62,185	62,185	62,185	62,185	0	559,669
4 Axle FEL Coll Vehicle	30	8,852,435	983,604	983,604	983,604	983,604	983,604	983,604	983,604	983,604	983,604	983,604	0	8,852,435
4 Axle REL Coll Vehicle	16	4,199,399	466,600	466,600	466,600	466,600	466,600	466,600	466,600	466,600	466,600	466,600	0	4,199,399
3 Axle REL (185" Wheel Base)	2	510,468	56,719	56,719	56,719	56,719	56,719	56,719	56,719	56,719	56,719	56,719	0	510,468
3 Axle SASL (Comm Organics)	1	299,795	33,311	33,311	33,311	33,311	33,311	33,311	33,311	33,311	33,311	33,311	0	299,795
3 Axle Roll Offs	3	660,831	73,426	73,426	73,426	73,426	73,426	73,426	73,426	73,426	73,426	73,426	0	660,831
4 Axle Roll Offs	3	686,408	76,268	76,268	76,268	76,268	76,268	76,268	76,268	76,268	76,268	76,268	0	686,408
Cart Delivery Trucks	3	281,321	31,258	31,258	31,258	31,258	31,258	31,258	31,258	31,258	31,258	31,258	0	281,321
Container Delivery Trucks	2	242,264	26,918	26,918	26,918	26,918	26,918	26,918	26,918	26,918	26,918	26,918	0	242,264
Stinger Truck	1	123,420	13,713	13,713	13,713	13,713	13,713	13,713	13,713	13,713	13,713	13,713	0	123,420
Box Trucks (Loose Bulky)	3	286,693	31,855	31,855	31,855	31,855	31,855	31,855	31,855	31,855	31,855	31,855	0	286,693
Shop Truck GMC 3500	1	61,738	6,860	6,860	6,860	6,860	6,860	6,860	6,860	6,860	6,860	6,860	0	61,738
Shop Truck GMC 4500	2	130,316	14,480	14,480	14,480	14,480	14,480	14,480	14,480	14,480	14,480	14,480	0	130,316
GMC Hyb 1/2 Ton Pick Up's	6	298,684	33,187	33,187	33,187	33,187	33,187	33,187	33,187	33,187	33,187	33,187	0	298,684
Total Vehicles	145	37,400,496	4,155,611	4,155,611	4,155,611	4,155,611	4,155,611	4,155,611	4,155,611	4,155,611	4,155,611	4,155,611	0	37,400,496
Forklifts	2	79,396	7,940	7,940	7,940	7,940	7,940	7,940	7,940	7,940	7,940	7,940	7,940	79,396
MFD/Commercial Bins	9,060	3,426,507	342,651	342,651	342,651	342,651	342,651	342,651	342,651	342,651	342,651	342,651	342,651	3,426,507
SFD Solid Waste Carts	99,000	4,112,060	411,206	411,206	411,206	411,206	411,206	411,206	411,206	411,206	411,206	411,206	411,206	4,112,060
SFD Recyclable Materials Carts	99,000	4,362,546	436,255	436,255	436,255	436,255	436,255	436,255	436,255	436,255	436,255	436,255	436,255	4,362,546
SFD Organic Materials Carts	102,000	5,086,600	508,660	508,660	508,660	508,660	508,660	508,660	508,660	508,660	508,660	508,660	508,660	5,086,600
SFD Organic Materials Pails	91,975	451,468	45,147	45,147	45,147	45,147	45,147	45,147	45,147	45,147	45,147	45,147	45,147	451,468
Total SFD Carts and Pails	391,975	14,012,674	1,401,267	1,401,267	1,401,267	1,401,267	1,401,267	1,401,267	1,401,267	1,401,267	1,401,267	1,401,267	1,401,267	14,012,674
MFD/Commercial Solid Waste Carts	16,800	862,993	86,299	86,299	86,299	86,299	86,299	86,299	86,299	86,299	86,299	86,299	86,299	862,993
MFD/Commercial Recyclable Materials Carts	6,200	318,485	31,849	31,849	31,849	31,849	31,849	31,849	31,849	31,849	31,849	31,849	31,849	318,485
MFD/Commercial Organic Materials Carts	1,300	66,779	6,678	6,678	6,678	6,678	6,678	6,678	6,678	6,678	6,678	6,678	6,678	66,779
MFD/Commercial Organic Materials Pails	28,125	138,054	13,805	13,805	13,805	13,805	13,805	13,805	13,805	13,805	13,805	13,805	13,805	138,054
Total MFD/Commercial Carts and Pails	52,425	1,386,311	138,631	138,631	138,631	138,631	138,631	138,631	138,631	138,631	138,631	138,631	138,631	1,386,311
Shop Equipment Indexed to 2011		316,710	31,671	31,671	31,671	31,671	31,671	31,671	31,671	31,671	31,671	31,671	31,671	316,710
Computer Equipment Indexed to 2011		52,785	5,279	5,279	5,279	5,279	5,279	5,279	5,279	5,279	5,279	5,279	5,279	52,785
Office Furniture and Equipment Indexed to 2011		52,785	5,279	5,279	5,279	5,279	5,279	5,279	5,279	5,279	5,279	5,279	5,279	52,785
Total Equipment		422,280	42,228	42,228	42,228	42,228	42,228	42,228	42,228	42,228	42,228	42,228	42,228	422,280
Total Capital and Depreciation		56,727,664	6,088,327	6,088,327	6,088,327	6,088,327	6,088,327	6,088,327	6,088,327	6,088,327	6,088,327	6,088,327	1,932,717	56,727,664
<u>Recap Depreciation Expense</u>														
Direct Vehicles			4,039,614											
Containers			1,882,549											
Indirect Vehicles			115,997											
Equipment			42,228											
Forklifts			7,940	166,164	Indirect									
Total Depreciation Rate Year 2011			6,088,327											

**RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT
 H. INDEXES FOR COMPENSATION ADJUSTMENT**

1. Worker's Comp

Index: U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Private Industry (Not seasonally adjusted, total compensation, series no. CIU203000000000A)

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Q1		110.4	108.2	106.5	103.2
Q2			108.4	107.0	104.3
Q3			108.7	107.5	105.0
Q4			<u>108.8</u>	<u>107.7</u>	<u>105.6</u>
Four quarters Total to Q1		436.3	430.4	421.4	
Average Index		109.1	107.6	105.4	
Factor	1.014	1.014	1.021		
Year One Adjustment Factor	4.98%				

see Attachment K, Table 1, D. Steps One and Two combined

2. Wages & Benefits for non-CBA Employees

Index: U.S. Department of Labor, Bureau of Labor Statistics, Private Industry Employment Cost Index for Service-Producing Industries (seasonally adjusted, total compensation, series no. cis201s000000000i successor to Ecs12102i ended 2005)

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Q1		111.5	109.7	107.6	104.3
Q2			110.0	108.4	105.2
Q3			110.5	109.1	106.1
Q4			<u>110.9</u>	<u>109.5</u>	<u>106.9</u>
Four quarters Total to Q1		<u>442.9</u>	<u>436.7</u>	<u>425.8</u>	
Average Index		110.7	109.2	106.5	
Factor	1.014	1.014	1.026		
Year One Adjustment Factor	5.49%				

see Attachment K, Table 1, B. Steps One and Two combined

3. Fuel

Index: U.S. Department of Labor, Bureau of Labor Statistics, Producer Price Index - Commodity Index for #2 diesel fuel (not seasonally adjusted, fuels and related products and power, series no. wpu057303).

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>	<u>2006</u>	<u>2005</u>	<u>2004</u>
Jan		229.4	161.6	278.2	180.9	197.1	141.1	109.3
Feb		206.8	147.2	287.5	193.5	196.2	149.5	103.7
Mar		225.2	139.2	353.7	220.2	206.5	173.3	109.7
Apr		239.9	167.4	365.1	238.0	230.4	175.4	119.9
May			166.4	398.2	226.5	239.6	170.8	121.0
Jun			191.1	421.0	227.6	246.9	187.2	114.2
Jul			172.8	431.9	243.5	237.5	189.8	123.0
Aug			204.1	346.7	231.2	250.2	200.6	135.1
Sep			193.2	342.3	246.2	201.3	212.6	140.9
Oct			202.8	281.8	249.6	197.5	264.1	166.6
Nov			215.7	224.1	296.7	197.2	206.2	159.7
Dec			<u>205.1</u>	<u>168.0</u>	<u>271.9</u>	<u>203.0</u>	<u>198.5</u>	<u>135.3</u>
Total May PY to April CY		<u>2,452.5</u>	<u>3,229.4</u>	<u>3,277.7</u>	<u>2,605.8</u>	<u>2,460.0</u>	<u>1,735.1</u>	442.6
Avg		204.4	269.1	273.1	217.2	205.0	144.6	36.9
%		-24.06%	-1.47%	25.78%	5.93%	41.78%	292.02%	
Factor		0.759	0.985	1.258	1.059	1.418		
5 Year Average Index to Estimate	109.6%							
Year One Adjustment Factor	-18.1%							

see Attachment K, Table 1, E. 5 steps One and two combined

**RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT
 H. INDEXES FOR COMPENSATION ADJUSTMENT**

4. Other Costs

Index: U.S. Department of Labor, Bureau of Labor Statistics, Consumer Price Index – All Urban Consumers, U.S. city average (not seasonally adjusted, all items, base period: 1982-84=100, series no. cuur0000sao)

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Jan		216.687	211.143	211.080	202.416
Feb		216.741	212.193	211.693	203.499
Mar		217.631	212.709	213.528	205.352
Apr		218.009	213.240	214.823	206.686
May			213.856	216.632	207.949
Jun			215.693	218.815	208.352
Jul			215.351	219.964	208.299
Aug			215.834	219.086	207.917
Sep			215.969	218.783	208.490
Oct			216.177	216.573	208.936
Nov			216.330	212.425	210.177
Dec			215.949	210.228	210.036
Total May PY to April CY		2,594.2	2,581.8	2,521.3	
Average Index		216.186	215.149	210.107	
Factor	1.0050	1.0050	1.024		
80% of: Factor @ 80%	1.0040	1.0040	1.0190		
Year One Adjustment Factor	2.72%	@ 80%			

see Attachment K, Table 1, F. 5 steps One and two combined

5. Depreciation

Index: U.S. Department of Labor, Bureau of Labor Statistics, Producer Price Index Industry Data for motor vehicle body manufacturing, truck, bus, car, and other vehicle bodies, for sale separately (not seasonally adjusted, base date: 8212, series no. pcu336211336211).

	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>	<u>2007</u>
Jan		216.5	217.5	204.6	204.2
Feb		216.7	217.2	204.6	204.1
Mar		216.6	216.8	206.7	203.0
Apr		218.0	216.0	209.7	204.3
May			216.2	210.3	204.5
Jun			216.3	212.3	205.8
Jul			216.9	214.7	205.9
Aug			216.5	215.2	206.0
Sep			216.5	215.2	206.2
Oct			215.7	216.2	206.2
Nov			215.7	216.8	206.2
Dec			215.7	217.8	203.9
Totals		2,597.3	2,597.0	2,464.9	
Avg. Collection Equipment Depreciation		216.4	216.4	205.4	
Collection Equipment Depreciation Factor		1.054			
Totals			2,813.3	2,786.4	2,665.3
Avg. Indirect Equipment Depreciation			216.4	214.3	205.0
Factor Indirect Equipment Depreciation	1.056	1.000	1.010	1.045	

Year One Collection Equipment Adjustment Factor **5.40%**

Year One Indirect Equipment Adjustment Factor **5.57%**

Uses 12 month average to month of purchase and 12 month average to March 2008 for collection equipment
 Uses 12 month average to month of purchase and 26 month average to April 2010 for indirect equipment
 assumes capital equipment purchased in April 2010

see Attachment K, Table 1, G & H (direct and indirect). Steps One and Two combined

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

Attachment N

I. CBA WAGES & BENEFITS WORKSHEET

DIRECT LABOR					2011 Rates	
BASE 2008 COST						
Drivers and Maintenance Personnel						
Route Labor	Hourly Wage Rate	Proposed FTE	OT Hrs / FTE/Yr	Annual Cost	Hourly Wage Rate	Annual Cost
Helper	\$29.30	7	260	\$506,597	\$ 34.25	592,183
Driver - Tag	\$29.93	0	0	\$0	\$ 34.88	-
Recycling Driver	\$30.55	71	370	\$5,716,259	\$ 35.50	6,642,461
Commercial Driver	\$30.55	42	370	\$3,381,449	\$ 36.00	3,984,686
Route Manager	\$30.55	32	370	\$2,576,342	\$ 35.50	2,993,785
Subtotal		152	1,371	\$12,180,646		14,213,114
Driver Wage Increase 16.69%						
Mechanics - Vehicle Maintenance						
Senior Mechanic	\$30.90	10	697	\$965,997	\$ 34.72	1,085,418
Preventive Maintenance Technician	\$28.05	2	697	\$175,380	\$ 31.15	194,763
Welder	\$29.70	1	697	\$92,848	\$ 34.72	108,542
Shop Laborer (Utility)	\$16.00	1	260	\$39,520	\$ 17.85	44,090
Subtotal		14	2,352	\$1,273,746		1,432,812
Vehicle Mechanic Wage 12.49%						
Mechanics - Container Maintenance						
Senior Mechanic	\$30.90	0	0	\$0	\$ 34.72	-
Preventive Maintenance Technician	\$28.05	0	0	\$0	\$ 31.15	-
Welder	\$29.70	4	697	\$371,393	\$ 33.43	418,036
Shop Laborer (Utility)	\$16.00	1	260	\$39,520	\$ 17.85	44,090
Subtotal		5	957	\$410,913		462,126
Container Mechanic Wage 12.46%						
Total		171	4,681	\$13,865,305		16,108,052

BENEFITS						
Teamsters	2008 Benefits Costs		2008 Total	2011 Total	2011 Benefits Costs	
	/ month	/ hour			/ month	/ hour
H&W	\$ 1,449.86	\$ 8.36			\$ 1,978.13	\$ 11.41
Income Protection		\$ -				\$ -
		\$ -				\$ -
Total H&W	\$ 1,449.86	\$ 8.36			\$ 1,978.13	\$ 11.41
Annual Cost per person	\$ 17,398.32		2,644,545	3,679,322	\$ 23,737.56	36.4%
Pension	\$ 624.00	\$ 3.60			\$ 814.67	\$ 4.70
Annual Cost per person	\$ 7,488.00		1,138,176	1,515,280	\$ 9,776.00	30.6%
			3,782,721	5,194,602		
Added 3 drivers to cover the effect of five additional personal days off. Benefits only						
Total Teamster		\$ 11.96				\$ 16.11
						34.7%
Driver Benefits Increase 37.32%						
Mechanics	2008 Benefits Costs		2008 Total	2011 Total	2011 Benefits Costs	
	/ month	/ hour			/ month	/ hour
H&W	\$ 1,144.50	\$ 6.60			\$ 1,972.84	\$ 11.38
Annual Cost per person	\$ 13,734.00				\$ 23,674.08	72.4%
Pension	\$ 529.50	\$ 3.05			\$ 814.67	\$ 4.70
Annual Cost per person	\$ 6,354				\$ 9,776	53.9%
Total Mechanics		\$ 9.66				\$ 16.08
						66.5%
Mechanics Benefits Increase 66.52%						

INDIRECT LABOR					2011 Rates	
BASE 2008 COST						
Office Personnel						
	Hourly Wage Rate	Proposed FTE	OT Hrs / FTE/Yr	Annual Cost	Hourly Wage Rate	Annual Cost
Customer Service Representatives	\$20.00	16	89.29	\$708,458	\$ 21.53	762,655
Accounting Clerks	\$20.80	5	89.29	\$230,249	\$ 22.51	249,178
Maintenance Clerks	\$20.80	3	89.29	\$138,149	\$ 25.17	167,174
Accounts Payable	\$20.00	1	89.29	\$44,279	\$ 23.19	51,341
Payroll	\$21.00	1	89.29	\$46,493	\$ 28.64	63,407
Total		26		\$1,167,627		1,293,755
Customer Service Representatives		0.5	89.29		\$ 21.53	23,833
Office Personnel Wage 12.84%						

BENEFITS						
Office	2008 Benefits Costs		2008 Total	2011 Total	2011 Benefits Costs	
	/ month	/ hour			/ month	/ hour
H&W Office Personnel	\$ 1,046.44	\$ 6.04		\$ 1,588.00	\$ 1,943.57	\$ 11.21
				\$ 355.57		
				\$ 1,943.57		
Total H&W	\$ 1,046.44	\$ 6.04			\$ 1,943.57	\$ 11.21
Annual Cost per person	\$ 12,557.28				\$ 23,322.84	85.7%
Pension Office Personnel	\$ 284.35	\$ 1.64			\$ 468.00	\$ 2.70
Annual Cost per person	\$ 3,412.20	\$ 1.64			\$ 5,616.00	64.6%
Total Office Personnel		\$ 7.68				\$ 13.91
						81.2%
Office Personnel Benefits 88.18%						

OK

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

J. SERVICE METRICS BY MEMBER AGENCY

	Metrics Summary													
	Total	Atherton	Belmont	Burlingame	E Palo Alto	Foster City	Hillsborough	Menlo Park	North Fair Oaks	Redwood City	San Carlos	San Mateo	West Bay	Unincorporated County - Total
<u>SINGLE-FAMILY DWELLING</u>														
# of Accounts	91,237	2,319	6,544	6,419	4,145	6,464	3,611	7,695	2,544	16,967	8,348	19,187	2,064	4,930
Total Route Labor hours year	176,092	8,998	11,413	11,279	7,950	11,434	16,088	13,743	5,088	29,464	14,035	33,491	3,926	9,184
# of route hours/year	171,836	8,915	11,043	11,021	7,750	10,952	15,981	13,497	4,746	28,844	13,761	32,570	3,712	9,043
Total Containers in Service	456,587	11,601	32,753	32,126	20,744	32,353	18,069	38,502	12,730	84,908	41,778	96,046	10,327	24,650
Tonnage	170,163	8,480	10,579	11,345	10,216	10,014	8,209	16,264	5,847	27,127	14,393	33,170	4,412	10,106
<u>COMMERCIAL & MFD</u>														
# of Lifts per week	64,859	342	3,445	9,627	1,725	4,051	146	7,631	2,232	11,974	5,820	17,154	301	411
Total Route Labor hours year	136,438	685	5,676	19,289	3,248	8,587	311	18,352	4,328	27,393	9,806	37,072	659	1,032
# of route hours/year	110,525	643	5,454	14,758	3,224	8,223	304	14,510	4,162	20,637	9,500	27,495	653	962
# of FTE Routes	57.71	0.38	2.96	7.41	1.79	4.36	0.29	7.31	2.09	10.83	5.04	14.34	0.44	0.46
Tonnage	225,973	3,994	9,605	29,891	7,953	14,869	1,332	29,082	5,391	49,226	18,411	50,906	840	4,472
<u>AGENCY SERVICES</u>														
# of Lifts per week	3,073	1	4	314	12	10	4	1,238	15	1,163	66	247	0	0
Total Route Labor hours year	4,160	83	217	863	448	198	256	294	0	531	154	1,108	0	8
# of route hours/year	4,064	81	212	845	439	194	251	288	0	520	151	1,084	0	0
# of FTE Routes	1.95	0.04	0.10	0.41	0.21	0.09	0.12	0.14	0.00	0.25	0.07	0.52	0.00	0.00

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 1 - INDIRECT COSTS, ONLY

Step 1 The first step is to increase the indirect costs for the prior rate year. This is done first as the accounts, lifts, pulls do not exist for indirect costs, therefore the allocated costs will be adjusted for accounts, lifts and pulls at each Line of Business Level.

COLLECTION COSTS	2008 Base Costs				
	General and Administrative	Operations	Vehicle Maintenance	Container Maintenance	TOTAL
Annual Cost of Operations					
Indirect Labor-Related Costs					
Wages for CBAs	\$ 1,029,479	\$ -	\$ 1,411,895	\$ 410,913	\$ 2,852,287
Benefits for CBAs	\$ 367,298	\$ -	\$ 329,140	\$ 100,440	\$ 796,878
Wages for non-CBAs	\$ 1,331,748	\$ 1,013,616	\$ 125,475	\$ 79,768	\$ 2,550,607
Benefits for non-CBAs	\$ 284,065	\$ 225,823	\$ 32,450	\$ 20,091	\$ 562,429
Payroll Taxes	\$ 192,380	\$ 82,697	\$ 125,328	\$ 39,998	\$ 440,403
Workers Compensation Insurance	\$ 236,084	\$ 101,363	\$ 153,737	\$ 49,069	\$ 540,253
Total Indirect Labor Related-Costs	\$ 3,441,054	\$ 1,423,499	\$ 2,178,025	\$ 700,279	\$ 7,742,858
Indirect Fuel Costs	\$ -	\$ 51,129	\$ 34,086	\$ 51,129	\$ 136,344
Other Indirect Costs	\$ 2,529,540	\$ 36,225	\$ 24,150	\$ 36,225	\$ 2,626,140
Indirect Costs excluding Depreciation	\$ 5,970,594	\$ 1,510,853	\$ 2,236,261	\$ 787,633	\$ 10,505,342
Indirect Depreciation	\$ 20,000	\$ 47,778	\$ 38,100	\$ 35,429	\$ 141,307
Total Annual Cost of Operations	\$ 5,990,594	\$ 1,558,631	\$ 2,274,362	\$ 823,062	\$ 10,646,649

Change in CBA Wages	12.49%	Increase in wages Vehicle Mechanics
Change in CBA Wages	12.46%	Increase in wages Container Mechanics
Change in CBA Wages	12.84%	Increase in wages Office Personnel
Change in CBA Benefits	66.52%	Increase in Benefits Vehicle and Container Mechanics
Change in CBA Benefits	88.18%	Increase in Benefits Office Personnel
Change in P/R Taxes	8.15%	Increases with wages at 8.15% of wages for Indirect Labor
Change in Series cis201s000000000i	5.49%	Increase in Wages and Benefits not represented by CBA
Change in Series ciu2030000000000a	4.98%	Increase in Workers Compensation
Change in Series wpu057303	-18.08%	Increase in Direct Fuel
80% of Change in Series cuur0000sao	2.72%	Increase in Other Direct costs
Fixed - No Change	0.00%	Indirect Depreciation - no change
Fuel deduction 91410	-2.12%	Increase in Direct Fuel

COLLECTION COSTS	2011 Indirect Costs				
	General and Administrative	Operations	Vehicle Maintenance	Container Maintenance	TOTAL
	\$ 1,161,697	\$ -	\$ 1,588,214	\$ 462,126	\$ 3,212,037
	\$ 691,193	\$ -	\$ 548,076	\$ 167,250	\$ 1,406,520
	\$ 1,404,900	\$ 1,069,293	\$ 132,367	\$ 84,150	\$ 2,690,710
	\$ 299,668	\$ 238,227	\$ 34,232	\$ 21,195	\$ 593,323
	\$ 209,178	\$ 87,147	\$ 140,227	\$ 44,521	\$ 481,074
	\$ 247,838	\$ 106,410	\$ 161,391	\$ 51,512	\$ 567,151
	\$ 4,014,474	\$ 1,501,077	\$ 2,604,509	\$ 830,754	\$ 8,950,814
	\$ -	\$ 40,999	\$ 27,333	\$ 40,999	\$ 109,331
	\$ 2,598,263	\$ 37,209	\$ 24,806	\$ 37,209	\$ 2,697,488
	\$ 6,612,738	\$ 1,579,285	\$ 2,656,648	\$ 908,962	\$ 11,757,633
	\$ 20,000	\$ 47,778	\$ 38,100	\$ 35,429	\$ 141,307
	\$ 6,632,738	\$ 1,627,063	\$ 2,694,748	\$ 944,391	\$ 11,898,939

11.76%

Allocation to Service Sector					
Total Indirect Costs excluding Depr.					
SFD	3,462,944	876,295	1,297,032	456,827	6,093,098
Commercial & MFD	2,328,531	589,233	872,142	307,177	4,097,083
Agency	179,118	45,326	67,088	23,629	315,160
Total	5,970,593	1,510,853	2,236,261	787,633	10,505,341
Variance s/ be "0"	-1	0	0	0	-1
Indirect Depreciation					
SFD					81,957
Commercial & MFD					55,110
Agency					4,240
Total					\$ 141,307
Variance s/ be "0"					\$ -

3,835,387	915,986	1,540,856	527,198	6,819,426
2,578,967	615,921	1,036,093	354,495	4,585,476
198,382	47,379	79,699	27,269	352,729
6,612,736	1,579,285	2,656,648	908,962	11,757,631
-1	0	0	0	-1
				81,957
				55,110
				4,240
				\$ 141,307
				\$ -

Data used in B3 - Step 2

RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 2 - 2008 INDIRECT COSTS ADJUSTED TO 2011 COSTS BY SERVICE SECTOR

Step 2 The next step is to update the prior year Line of Business Costs of Operations to include the increased Indirect Costs from Detail 1
The same percentage of total indirect cost will be allocated to each Line of Business (ie. Solid Waste, Recyclable Materials

SINGLE FAMILY DWELLING

COLLECTION COSTS	2008 BASE COST						TOTAL
	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$2,367,458	\$1,937,209	\$1,731,113	\$9,784	\$9,784	\$558,187	\$6,613,535
Benefits for CBAs	\$729,836	\$623,257	\$543,797	\$3,148	\$3,148	\$200,335	\$2,103,521
Payroll Taxes	\$196,844	\$161,219	\$144,060	\$814	\$814	\$46,469	\$550,220
Workers Compensation Insurance	\$236,749	\$193,715	\$173,106	\$978	\$978	\$55,818	\$661,345
Total Direct Labor Related-Costs	\$3,530,887	\$2,915,400	\$2,592,076	\$14,724	\$14,724	\$860,809	\$9,928,621
Direct Fuel Costs	\$628,620	\$638,291	\$556,820	\$3,224	\$3,224	\$66,358	\$1,896,536
Other Direct Costs	\$353,228	\$358,662	\$316,775	\$1,811	\$1,811	\$45,282	\$1,077,570
Depreciation - Collection Vehicles	\$727,064	\$676,505	\$667,615	\$3,417	\$3,417	\$82,736	\$2,160,754
Depreciation - Containers	\$475,200	\$484,704	\$587,507	\$2,448	\$2,448	\$0	\$1,552,307
Depreciation for Collection Equipment	\$1,202,264	\$1,161,209	\$1,255,122	\$5,865	\$5,865	\$82,736	\$3,713,061
	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest							
General and Administrative	\$1,108,142	\$1,142,772	\$1,154,315	\$5,772	\$5,772	\$46,173	\$3,462,944
Operations	\$280,414	\$289,177	\$292,098	\$1,460	\$1,460	\$11,684	\$876,295
Vehicle Maintenance	\$415,050	\$428,020	\$432,344	\$2,162	\$2,162	\$17,294	\$1,297,032
Container Maintenance	\$146,185	\$150,753	\$152,276	\$761	\$761	\$6,091	\$456,827
Total Indirect Costs excluding Depreciation and Interest	\$1,949,791	\$2,010,722	\$2,031,033	\$10,155	\$10,155	\$81,241	\$6,093,098
Total Indirect Depreciation Costs	\$26,226	\$27,046	\$27,319	\$136	\$136	\$1,094	\$81,957
Annual Implementation Cost Amortization (Form A)	\$39,426	\$37,037	\$35,842	\$597	\$597	\$5,974	\$119,474
Total Annual Cost of Operations	\$7,730,442	\$7,148,367	\$6,814,987	\$36,513	\$36,513	\$1,143,494	\$22,910,316
Profit (Operating Ratio below)	\$811,483	\$750,381	\$715,385	\$3,833	\$3,833	\$120,035	\$2,404,950
%	90.5%						
Total Operating Costs before Pass-Through Cost Allocati	\$8,541,925	\$7,898,748	\$7,530,372	\$40,346	\$40,346	\$1,263,529	\$25,315,266

SINGLE FAMILY DWELLING

COLLECTION COSTS	2011 INDIRECT COSTS						TOTAL
	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	
	A	B	C	D	D	J	
\$2,367,458	\$1,937,209	\$1,731,113	\$9,784	\$9,784	\$558,187	\$6,613,535	
\$729,836	\$623,257	\$543,797	\$3,148	\$3,148	\$200,335	\$2,103,521	
\$196,844	\$161,219	\$144,060	\$814	\$814	\$46,469	\$550,220	
\$236,749	\$193,715	\$173,106	\$978	\$978	\$55,818	\$661,345	
\$3,530,887	\$2,915,400	\$2,592,076	\$14,724	\$14,724	\$860,809	\$9,928,621	
\$628,620	\$638,291	\$556,820	\$3,224	\$3,224	\$66,358	\$1,896,536	
\$353,228	\$358,662	\$316,775	\$1,811	\$1,811	\$45,282	\$1,077,570	
\$727,064	\$676,505	\$667,615	\$3,417	\$3,417	\$82,736	\$2,160,754	
\$475,200	\$484,704	\$587,507	\$2,448	\$2,448	\$0	\$1,552,307	
\$1,202,264	\$1,161,209	\$1,255,122	\$5,865	\$5,865	\$82,736	\$3,713,061	
\$0	\$0	\$0	\$0	\$0	\$0	\$0	
\$1,108,142	\$1,142,772	\$1,154,315	\$5,772	\$5,772	\$46,173	\$3,462,944	
\$280,414	\$289,177	\$292,098	\$1,460	\$1,460	\$11,684	\$876,295	
\$415,050	\$428,020	\$432,344	\$2,162	\$2,162	\$17,294	\$1,297,032	
\$146,185	\$150,753	\$152,276	\$761	\$761	\$6,091	\$456,827	
\$1,949,791	\$2,010,722	\$2,031,033	\$10,155	\$10,155	\$81,241	\$6,093,098	
\$26,226	\$27,046	\$27,319	\$136	\$136	\$1,094	\$81,957	
\$39,426	\$37,037	\$35,842	\$597	\$597	\$5,974	\$119,474	
\$7,962,867	\$7,388,055	\$7,057,096	\$37,724	\$37,724	\$1,153,178	\$23,636,645	
\$835,881	\$775,542	\$740,800	\$3,960	\$3,960	\$121,052	\$2,481,195	
\$8,798,748	\$8,163,597	\$7,797,896	\$41,684	\$41,684	\$1,274,230	\$26,117,839	

from Detail 1

RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 2 - 2008 INDIRECT COSTS ADJUSTED TO 2011 COSTS BY SERVICE SECTOR

MFD/Commercial		2008 BASE COST							TOTAL
COLLECTION COSTS	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL	
	E	F	G	H	H	H	J		
Annual Cost of Operations									
Direct Labor-Related Costs									
Wages for CBAs	\$3,315,513	\$1,267,248	\$346,462	\$312,126	\$45,873	\$29,359	\$89,973	\$5,406,555	
Benefits for CBAs	\$1,054,899	\$378,756	\$72,760	\$69,545	\$14,310	\$9,158	\$29,528	\$1,628,956	
Payroll Taxes	\$275,755	\$105,452	\$28,645	\$25,794	\$3,818	\$2,444	\$7,488	\$449,395	
Workers Compensation Insurance	\$331,546	\$126,723	\$34,649	\$31,210	\$4,587	\$2,936	\$8,997	\$540,647	
Total Direct Labor Related-Costs	\$4,977,712	\$1,878,180	\$482,515	\$438,674	\$68,588	\$43,896	\$135,987	\$8,025,552	
Direct Fuel Costs	\$795,866	\$322,369	\$117,225	\$71,214	\$14,654	\$9,378	\$24,614	\$1,355,321	
Other Direct Costs	\$467,350	\$221,417	\$60,679	\$57,672	\$11,840	\$7,610	\$14,454	\$841,022	
Depreciation - Collection Vehicles	\$686,430	\$367,608	\$200,694	\$72,867	\$13,620	\$7,945	\$9,628	\$1,358,792	
Depreciation - Containers	\$184,123	\$142,117	\$134,360	\$0	\$0	\$0	\$5,695	\$466,294	
Depreciation for Collection Equipment	\$870,553	\$509,725	\$335,054	\$72,867	\$13,620	\$7,945	\$15,322	\$1,825,086	
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Indirect Costs excluding Depreciation and Interest									
General and Administrative	\$613,771	\$632,753	\$632,753	\$322,704	\$63,275	\$44,293	\$18,983	\$2,328,531	
Operations	\$155,314	\$160,118	\$160,118	\$81,660	\$16,012	\$11,208	\$4,804	\$589,233	
Vehicle Maintenance	\$229,885	\$236,995	\$236,995	\$120,867	\$23,700	\$16,590	\$7,110	\$872,142	
Container Maintenance	\$80,968	\$83,472	\$83,472	\$42,571	\$8,347	\$5,843	\$2,504	\$307,177	
Total Indirect Costs excluding Depreciation and Interest	\$1,079,938	\$1,113,338	\$1,113,338	\$567,802	\$111,334	\$77,934	\$33,400	\$4,097,083	
Total Indirect Depreciation Costs	\$14,527	\$14,975	\$14,975	\$7,637	\$1,497	\$1,049	\$449	\$55,110	
Annual Implementation Cost Amortization (Form A)	\$46,529	\$1,150	\$598	\$6,386	\$64	\$46	\$1,460	\$56,234	
Total Annual Cost of Operations	\$8,252,475	\$4,061,153	\$2,124,385	\$1,222,253	\$221,597	\$147,858	\$225,686	\$16,255,408	
Profit (Operating Ratio below)	\$866,282	\$426,309	\$223,002	\$128,303	\$23,262	\$15,521	\$23,691	\$1,706,369	
%	90.5%								
Total Operating Costs before Pass-Through Cost Allocation	\$9,118,757	\$4,487,462	\$2,347,387	\$1,350,556	\$244,858	\$163,379	\$249,377	\$17,961,777	

MFD/Commercial		2011 INDIRECT COSTS							TOTAL
COLLECTION COSTS	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL	
	E	F	G	H	H	H	J		
\$3,315,513	\$1,267,248	\$346,462	\$312,126	\$45,873	\$29,359	\$89,973	\$5,406,555		
\$1,054,899	\$378,756	\$72,760	\$69,545	\$14,310	\$9,158	\$29,528	\$1,628,956		
\$275,755	\$105,452	\$28,645	\$25,794	\$3,818	\$2,444	\$7,488	\$449,395		
\$331,546	\$126,723	\$34,649	\$31,210	\$4,587	\$2,936	\$8,997	\$540,647		
\$4,977,712	\$1,878,180	\$482,515	\$438,674	\$68,588	\$43,896	\$135,987	\$8,025,552		
\$795,866	\$322,369	\$117,225	\$71,214	\$14,654	\$9,378	\$24,614	\$1,355,321		
\$467,350	\$221,417	\$60,679	\$57,672	\$11,840	\$7,610	\$14,454	\$841,022		
\$686,430	\$367,608	\$200,694	\$72,867	\$13,620	\$7,945	\$9,628	\$1,358,792		
\$184,123	\$142,117	\$134,360	\$0	\$0	\$0	\$5,695	\$466,294		
\$870,553	\$509,725	\$335,054	\$72,867	\$13,620	\$7,945	\$15,322	\$1,825,086		
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		
\$613,771	\$632,753	\$632,753	\$322,704	\$63,275	\$44,293	\$18,983	\$2,328,531		
\$155,314	\$160,118	\$160,118	\$81,660	\$16,012	\$11,208	\$4,804	\$589,233		
\$229,885	\$236,995	\$236,995	\$120,867	\$23,700	\$16,590	\$7,110	\$872,142		
\$80,968	\$83,472	\$83,472	\$42,571	\$8,347	\$5,843	\$2,504	\$307,177		
\$1,079,938	\$1,113,338	\$1,113,338	\$567,802	\$111,334	\$77,934	\$33,400	\$4,097,083		
\$14,527	\$14,975	\$14,975	\$7,637	\$1,497	\$1,049	\$449	\$55,110		
\$46,529	\$1,150	\$598	\$6,386	\$64	\$46	\$1,460	\$56,234		
\$8,252,475	\$4,061,153	\$2,124,385	\$1,222,253	\$221,597	\$147,858	\$225,686	\$16,255,408		
\$866,282	\$426,309	\$223,002	\$128,303	\$23,262	\$15,521	\$23,691	\$1,706,369		
90.5%									
\$9,118,757	\$4,487,462	\$2,347,387	\$1,350,556	\$244,858	\$163,379	\$249,377	\$17,961,777		

from Detail 1

RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011

SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 2 - 2008 INDIRECT COSTS ADJUSTED TO 2011 COSTS BY SERVICE SECTOR

Agency Services		2008 BASE COSTS				
COLLECTION COSTS	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL	
	E	G	I	I		
Annual Cost of Operations						
Direct Labor-Related Costs						
Wages for CBAs	\$96,334	\$24,083	\$32,111	\$8,028	\$160,556	
Benefits for CBAs	\$30,050	\$7,513	\$10,017	\$2,504	\$50,084	
Payroll Taxes	\$8,018	\$2,004	\$2,673	\$668	\$13,363	
Workers Compensation Insurance	\$9,633	\$2,408	\$3,211	\$803	\$16,054	
Total Direct Labor Related-Costs	\$144,035	\$36,009	\$48,012	\$12,003	\$240,058	
Direct Fuel Costs	\$30,772	\$7,693	\$10,257	\$2,565	\$51,286	
Other Direct Costs	\$24,766	\$6,192	\$8,255	\$2,064	\$41,277	
Depreciation - Collection Vehicles	\$75,625	\$18,906	\$25,209	\$6,302	\$126,042	
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0	
Depreciation for Collection Equipment	\$75,625	\$18,906	\$25,209	\$6,302	\$126,042	
Lease (Yr 1 principal only) for Collection Equipment (vehicles, containers)	\$0	\$0	\$0	\$0	\$0	
Indirect Costs excluding Depreciation and Interest						
General and Administrative	\$107,471	\$26,868	\$35,824	\$8,956	\$179,118	
Operations	\$27,195	\$6,799	\$9,065	\$2,266	\$45,326	
Vehicle Maintenance	\$40,253	\$10,063	\$13,418	\$3,354	\$67,088	
Container Maintenance	\$14,177	\$3,544	\$4,726	\$1,181	\$23,629	
Total Indirect Costs excluding Depreciation and Interest	\$189,096	\$47,274	\$63,032	\$15,758	\$315,160	
Total Indirect Depreciation Costs	\$2,543	\$636	\$848	\$212	\$4,240	
Annual Implementation Cost Amortization (Form A)	\$3,910	\$978	\$1,303	\$326	\$6,517	
Total Annual Cost of Operations	\$470,747	\$117,687	\$156,916	\$39,229	\$784,579	
Profit (Operating Ratio below)	\$49,415	\$12,354	\$16,472	\$4,118	\$82,359	
%	90.5%					
Total Operating Costs before Pass-Through Cost Allocation	\$520,162	\$130,041	\$173,388	\$43,347	\$866,938	

Agency Services		2011 INDIRECT COSTS				
Solid Waste		Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL	
E		G	I	I		
\$96,334		\$24,083	\$32,111	\$8,028	\$160,556	
\$30,050		\$7,513	\$10,017	\$2,504	\$50,084	
\$8,018		\$2,004	\$2,673	\$668	\$13,363	
\$9,633		\$2,408	\$3,211	\$803	\$16,054	
\$144,035		\$36,009	\$48,012	\$12,003	\$240,058	
\$30,772		\$7,693	\$10,257	\$2,565	\$51,286	
\$24,766		\$6,192	\$8,255	\$2,064	\$41,277	
\$75,625		\$18,906	\$25,209	\$6,302	\$126,042	
\$0		\$0	\$0	\$0	\$0	
\$75,625		\$18,906	\$25,209	\$6,302	\$126,042	
\$0		\$0	\$0	\$0	\$0	
\$119,029		\$29,757	\$39,676	\$9,919	\$198,382	
\$28,427		\$7,107	\$9,476	\$2,369	\$47,379	
\$47,820		\$11,955	\$15,940	\$3,985	\$79,699	
\$16,361		\$4,090	\$5,454	\$1,363	\$27,269	
\$211,637		\$52,909	\$70,546	\$17,636	\$352,729	
\$2,543		\$636	\$848	\$212	\$4,240	
\$3,910		\$978	\$1,303	\$326	\$6,517	
\$493,288		\$123,322	\$164,430	\$41,108	\$822,148	
\$51,782		\$12,945	\$17,261	\$4,315	\$86,303	
\$545,069		\$136,268	\$181,691	\$45,423	\$908,451	

from Detail 1

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

K. Detail 3 - COST CHANGE DUE TO SERVICE LEVEL CHANGES - CURRENT YEAR TO NEXT RATE YEAR

Done in Rate Year One & Three, only

- Step 3 The third step is to increase cost of operations by the associated increase in accounts, lifts, pulls (ie. SFD Costs are increased based on change in accounts, Commercial. MFD are increased by on the change in lifts, Agency costs based in the change in pulls)
 The individual cost of operations are effected differently by the change in accounts. Labor Related Costs, Direct Fuel Costs and Other Direct Costs are effected by 100% of the change in accounts (Highlighted in Yellow)
 Indirect Costs are effected by 65% of the change in accounts (Highlighted in Green)
 Fixed Costs do not change with changes in accounts

	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events
	A	B	C	D	D	J
SBWMA # of accounts current year	91,237	91,237	91,237	91,237	91,237	402
SBWMA # of accounts prior year	90,461	90,461	90,461	90,461	90,461	402
Change in accounts	776.00	776.00	776.00	776.00	776.00	-
Percentage Change in Accounts	0.86%	0.86%	0.86%	0.86%	0.86%	0.00%
100% of Change	0.86%	0.86%	0.86%	0.86%	0.86%	0.00%
65% of Change	0.56%	0.56%	0.56%	0.56%	0.56%	0.00%
Fixed Cost - No Change						

SINGLE FAMILY DWELLING

Note - Change based on increase/decrease in Accounts

COLLECTION COSTS	2008 BASE COST & Indirect Cost adjusted to 2011							2008 Costs, except Indirect Costs, adjusted to 2011 Cost						
	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	Total	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J		A	B	C	D	D	J	
Annual Cost of Operations														
Direct Labor-Related Costs														
Wages for CBAs	\$2,367,458	\$1,937,209	\$1,731,113	\$9,784	\$9,784	\$558,187	\$6,613,535	\$2,387,767	\$1,953,827	\$1,745,963	\$9,868	\$9,868	\$558,187	\$6,665,480
Benefits for CBAs	\$729,836	\$623,257	\$543,797	\$3,148	\$3,148	\$200,335	\$2,103,521	\$736,097	\$628,604	\$548,462	\$3,175	\$3,175	\$200,335	\$2,119,847
Payroll Taxes	\$196,844	\$161,219	\$144,060	\$814	\$814	\$46,469	\$550,220	\$198,533	\$162,602	\$145,296	\$821	\$821	\$46,469	\$554,541
Workers Compensation Insurance	\$236,749	\$193,715	\$173,106	\$978	\$978	\$55,818	\$661,345	\$238,779	\$195,377	\$174,591	\$987	\$987	\$55,818	\$666,539
Total Direct Labor Related-Costs	\$3,530,887	\$2,915,400	\$2,592,076	\$14,724	\$14,724	\$860,809	\$9,928,621	\$3,561,176	\$2,940,409	\$2,614,312	\$14,851	\$14,851	\$860,809	\$10,006,407
Direct Fuel Costs	\$628,620	\$638,291	\$556,820	\$3,224	\$3,224	\$66,358	\$1,896,536	\$634,012	\$643,766	\$561,596	\$3,251	\$3,251	\$66,358	\$1,912,236
Other Direct Costs	\$353,228	\$358,662	\$316,775	\$1,811	\$1,811	\$45,282	\$1,077,570	\$356,258	\$361,739	\$319,493	\$1,827	\$1,827	\$45,282	\$1,086,425
Depreciation - Collection Vehicles	\$727,064	\$676,505	\$667,615	\$3,417	\$3,417	\$82,736	\$2,160,754	\$727,064	\$676,505	\$667,615	\$3,417	\$3,417	\$82,736	\$2,160,754
Depreciation - Containers	\$475,200	\$484,704	\$587,507	\$2,448	\$2,448	\$0	\$1,552,307	\$475,200	\$484,704	\$587,507	\$2,448	\$2,448	\$0	\$1,552,307
Depreciation for Collection Equipment	\$1,202,264	\$1,161,209	\$1,255,122	\$5,865	\$5,865	\$82,736	\$3,713,061	\$1,202,264	\$1,161,209	\$1,255,122	\$5,865	\$5,865	\$82,736	\$3,713,061
LEASE (if principal only) for collection equipment (vehicles, containers and other collection-related equipment)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest														
General and Administrative	\$1,227,324	\$1,265,678	\$1,278,462	\$6,392	\$6,392	\$51,138	\$3,835,387	\$1,234,167	\$1,272,735	\$1,285,591	\$6,428	\$6,428	\$51,138	\$3,856,488
Operations	\$293,115	\$302,275	\$305,329	\$1,527	\$1,527	\$12,213	\$915,986	\$294,750	\$303,961	\$307,031	\$1,535	\$1,535	\$12,213	\$921,025
Vehicle Maintenance	\$493,074	\$508,482	\$513,619	\$2,568	\$2,568	\$20,545	\$1,540,856	\$495,823	\$511,318	\$516,482	\$2,582	\$2,582	\$20,545	\$1,549,333
Container Maintenance	\$168,703	\$173,975	\$175,733	\$879	\$879	\$7,029	\$527,198	\$169,644	\$174,945	\$176,712	\$884	\$884	\$7,029	\$530,098
Total Indirect Costs excluding Depreciation and Interest	\$2,182,216	\$2,250,411	\$2,273,142	\$11,366	\$11,366	\$90,926	\$6,819,426	\$2,194,384	\$2,262,959	\$2,285,817	\$11,429	\$11,429	\$90,926	\$6,856,944
Total Indirect Depreciation Costs	\$26,226	\$27,046	\$27,319	\$136	\$136	\$1,094	\$81,957	\$26,226	\$27,046	\$27,319	\$136	\$136	\$1,094	\$81,957
Annual Implementation Cost Amortization	\$39,426	\$37,037	\$35,842	\$597	\$597	\$5,974	\$119,474	\$39,426	\$37,037	\$35,842	\$597	\$597	\$5,974	\$119,474
Total Annual Cost of Operations	\$7,962,867	\$7,388,055	\$7,057,096	\$37,724	\$37,724	\$1,153,178	\$23,636,645	\$8,013,746	\$7,434,165	\$7,099,500	\$37,957	\$37,957	\$1,153,178	\$23,776,503
Profit (Operating Ratio below)	\$835,881.06	\$775,541.72	\$740,800.15	\$3,959.98	\$3,959.98	\$121,051.86	\$2,481,194.75	\$841,221.98	\$780,381.93	\$745,251.42	\$3,984.42	\$3,984.42	\$121,051.86	\$2,495,876.04
%	90.5%													
Total Operating Costs before Pass-Through Cost Allocation	\$8,798,748	\$8,163,597	\$7,797,896	\$41,684	\$41,684	\$1,274,230	\$26,117,839	\$8,854,968	\$8,214,547	\$7,844,752	\$41,941	\$41,941	\$1,274,230	\$26,272,379

data in Table used as base for B1 Cost Indexed Change

**ECOLOGY SAN MATEO COUNTY
ATE APPLICATION FOR RATE YEAR 2011
BWMA COLLECTION AGREEMENT**

K. Detail 3 - COST CHANGE DUE TO SERVICE LEVEL CHANGES

Done in Rate Year One & Three, only

- Step 3 The third step is to increase cost of operations by the amount increased by on the change in lifts, Agency costs based in the individual cost of operations are effected differently by the amount in accounts (Highlighted in Yellow)
Indirect Costs are effected by 65% of the change in accounts
Fixed Costs do not change with changes in accounts

	1591522.504	1095182.431	250957.3352	1040.5464	265.9848		
	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events
	E	F	G	H	H	H	J
SBWMA # of lifts/pulls current year	1,591,523	1,095,182	250,957	3,852	1,041	266	402
SBWMA # of lifts/pulls prior year	1,647,880	1,133,964	259,844	4,446	1,201	307	402
Change in accounts	(56,357.00)	(38,782.00)	(8,887.00)	(594.00)	(160.45)	(41.00)	-
Percentage Change in Accounts	-3.42%	-3.42%	-3.42%	-13.36%	-13.36%	-13.36%	0.00%
100% of Change	-3.42%	-3.42%	-3.42%	-13.36%	-13.36%	-13.36%	0.00%
65% of Change	-2.22%	-2.22%	-2.22%	-8.68%	-8.68%	-8.68%	0.00%
Fixed Cost - No Change							

COMMERCIAL AND MULTI-FAMILY DWELLING

2008 MFD/Commercial Costs of Operations with Indirect Increase

COLLECTION COSTS	2008 Base Costs & Indirect Costs adjusted to 2011 Cost							TOTAL
	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$3,315,513	\$1,267,248	\$346,462	\$312,126	\$45,873	\$29,359	\$89,973	\$5,406,555
Benefits for CBAs	\$1,054,899	\$378,756	\$72,760	\$69,545	\$14,310	\$9,158	\$29,528	\$1,628,956
Payroll Taxes	\$275,755	\$105,452	\$28,645	\$25,794	\$3,818	\$2,444	\$7,488	\$449,395
Workers Compensation Insurance	\$331,546	\$126,723	\$34,649	\$31,210	\$4,587	\$8,997	\$540,647	\$899,712
Total Direct Labor Related-Costs	\$4,977,712	\$1,878,180	\$482,515	\$438,674	\$68,588	\$43,896	\$135,987	\$8,025,552
Direct Fuel Costs	\$795,866	\$322,369	\$117,225	\$71,214	\$14,654	\$9,378	\$24,614	\$1,355,321
Other Direct Costs	\$467,350	\$221,417	\$60,679	\$57,672	\$11,840	\$7,610	\$14,454	\$841,022
Depreciation - Collection Vehicles	\$686,430	\$367,608	\$200,694	\$72,867	\$13,620	\$7,945	\$9,628	\$1,358,792
Depreciation - Containers	\$184,123	\$142,117	\$134,360	\$0	\$0	\$5,695	\$466,294	\$466,294
Depreciation for Collection Equipment	\$870,553	\$509,725	\$335,054	\$72,867	\$13,620	\$7,945	\$15,322	\$1,825,086
LEASE (if principal only) for collection equipment (vehicles, containers and other collection-related equipment)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest								
General and Administrative	\$679,782	\$700,806	\$700,806	\$357,411	\$70,081	\$49,056	\$21,024	\$2,578,967
Operations	\$162,349	\$167,370	\$167,370	\$85,359	\$16,737	\$11,716	\$5,021	\$615,921
Vehicle Maintenance	\$273,101	\$281,547	\$281,547	\$143,589	\$28,155	\$19,708	\$8,446	\$1,036,093
Container Maintenance	\$93,440	\$96,330	\$96,330	\$49,128	\$9,633	\$6,743	\$2,890	\$354,495
Total Indirect Costs excluding Depreciation and Interest	\$1,208,672	\$1,246,053	\$1,246,053	\$635,487	\$124,605	\$87,224	\$37,382	\$4,585,476
Total Indirect Depreciation Costs	\$14,527	\$14,975	\$14,975	\$7,637	\$1,497	\$1,049	\$449	\$55,110
Annual Implementation Cost Amortization	\$46,529	\$1,150	\$598	\$6,386	\$64	\$46	\$1,460	\$56,234
Total Annual Cost of Operations	\$8,381,209	\$4,193,869	\$2,287,101	\$1,289,938	\$234,868	\$157,148	\$229,668	\$16,743,801
Profit (Operating Ratio below)	\$879,795.43	\$440,240	\$236,933	\$135,408	\$24,655	\$16,496	\$24,109	\$1,757,637
%	90.5%							
Total Operating Costs before Pass-Through Cost Allocation	\$9,261,004	\$4,634,109	\$2,494,034	\$1,425,346	\$259,523	\$173,644	\$253,777	\$18,501,438

2008 MFD/Commercial Costs of Operations with Service level changes

COLLECTION COSTS	2011 COST EXAMPLE							TOTAL
	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	
	E	F	G	H	H	H	J	
	\$3,202,123	\$1,223,908	\$334,613	\$270,425	\$39,745	\$25,438	\$89,973	\$5,186,225
	\$1,018,822	\$365,803	\$70,272	\$60,253	\$12,398	\$7,935	\$29,528	\$1,565,010
	\$266,324	\$101,846	\$27,665	\$22,348	\$3,308	\$2,117	\$7,488	\$431,096
	\$320,208	\$122,389	\$33,463	\$27,040	\$3,974	\$2,544	\$8,997	\$518,615
	\$4,807,476	\$1,813,945	\$466,013	\$380,066	\$59,425	\$38,034	\$135,987	\$7,700,945
	\$768,648	\$311,344	\$113,216	\$61,700	\$12,696	\$8,126	\$24,614	\$1,300,343
	\$451,366	\$213,845	\$58,604	\$49,967	\$10,258	\$6,594	\$14,454	\$805,088
	\$686,430	\$367,608	\$200,694	\$72,867	\$13,620	\$7,945	\$9,628	\$1,358,792
	\$184,123	\$142,117	\$134,360	\$0	\$0	\$0	\$5,695	\$466,294
	\$870,553	\$509,725	\$335,054	\$72,867	\$13,620	\$7,945	\$15,322	\$1,825,086
	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	\$664,671	\$685,227	\$685,227	\$326,373	\$63,995	\$44,798	\$21,024	\$2,491,315
	\$158,740	\$163,649	\$163,649	\$77,946	\$15,284	\$10,699	\$5,021	\$594,988
	\$267,030	\$275,288	\$275,288	\$131,119	\$25,710	\$17,997	\$8,446	\$1,000,878
	\$91,363	\$94,189	\$94,189	\$44,862	\$8,797	\$6,158	\$2,890	\$342,447
	\$1,181,803	\$1,218,353	\$1,218,353	\$580,300	\$113,785	\$79,652	\$37,382	\$4,429,628
	\$14,527	\$14,975	\$14,975	\$7,637	\$1,497	\$1,049	\$449	\$55,110
	\$46,529	\$1,150	\$598	\$6,386	\$64	\$46	\$1,460	\$56,234
Total Annual Cost of Operations	\$8,140,903	\$4,083,337	\$2,206,813	\$1,158,923	\$211,345	\$141,445	\$229,668	\$16,172,434
Profit (Operating Ratio below)	\$854,569.89	\$428,638	\$231,654	\$121,655	\$22,185	\$14,848	\$24,109	\$1,697,659
%								
Total Operating Costs before Pass-Through Cost Allocation	\$8,995,473	\$4,511,974	\$2,438,467	\$1,280,578	\$233,531	\$156,293	\$253,777	\$17,870,092

-3.41%

ECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 BWMA COLLECTION AGREEMENT

K. Detail 3 - COST CHANGE DUE TO SERVICE LEVEL CHANGES

Done in Rate Year One & Three, only

Step 3 The third step is to increase cost of operations by the amount increased by on the change in lifts, Agency costs based in 2011. The individual cost of operations are effected differently by the change in accounts (Highlighted in Yellow)
 Indirect Costs are effected by 65% of the change in accounts
 Fixed Costs do not change with changes in accounts

	2,513.43	778.03		Note: SFD accounts used for Venues and events
	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events
SBWMA # of lifts/pulls current year	2,513	778	2,901	90,461
SBWMA # of lifts/pulls prior year	2,901	898	2,901	90,461
Change in accounts	(387.57)	(120.00)	-	-
Percentage Change in Accounts	-13.36%	-13.36%	0.00%	0.00%
100% of Change	-13.36%	-13.36%	0.00%	0.00%
65% of Change	-8.68%	-8.69%	0.00%	0.00%
Fixed Cost - No Change				

MEMBER AGENCY SERVICES

2008 Agency Costs of Operations with Indirect Increase

2008 Costs except Indirect Costs adjusted to 2011 Cost

COLLECTION COSTS	2008 Costs except Indirect Costs adjusted to 2011 Cost				TOTAL
	Solid Waste E	Organic Materials G	Public Litter and Recycling Cans I	Venues and Events I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$96,334	\$24,083	\$32,111	\$8,028	\$160,556
Benefits for CBAs	\$30,050	\$7,513	\$10,017	\$2,504	\$50,084
Payroll Taxes	\$8,018	\$2,004	\$2,673	\$668	\$13,363
Workers Compensation Insurance	\$9,633	\$2,408	\$3,211	\$803	\$16,054
Total Direct Labor Related-Costs	\$144,035	\$36,009	\$48,012	\$12,003	\$240,058
Direct Fuel Costs	\$30,772	\$7,693	\$10,257	\$2,565	\$51,286
Other Direct Costs	\$24,766	\$6,192	\$8,255	\$2,064	\$41,277
Depreciation - Collection Vehicles	\$75,625	\$18,906	\$25,209	\$6,302	\$126,042
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$75,625	\$18,906	\$25,209	\$6,302	\$126,042
LEASE (1 of 1 principal only) for collection equipment (vehicles, containers and other collection-related equipment)	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest					
General and Administrative	\$119,029	\$29,757	\$39,676	\$9,919	\$198,382
Operations	\$28,427	\$7,107	\$9,476	\$2,369	\$47,379
Vehicle Maintenance	\$47,820	\$11,955	\$15,940	\$3,985	\$79,699
Container Maintenance	\$16,361	\$4,090	\$5,454	\$1,363	\$27,269
Total Indirect Costs excluding Depreciation and Interest	\$211,637	\$52,909	\$70,546	\$17,636	\$352,729
Total Indirect Depreciation Costs	\$2,543	\$636	\$848	\$212	\$4,240
Annual Implementation Cost Amortization	\$3,910	\$978	\$1,303	\$326	\$6,517
Total Annual Cost of Operations	\$493,288	\$123,322	\$164,430	\$41,108	\$822,148
Profit (Operating Ratio below)	\$51,782	\$12,945	\$17,261	\$4,315	\$86,303
%					90.5%
Total Operating Costs before Pass-Through Cost Allocation	\$545,069	\$136,268	\$181,691	\$45,423	\$908,451

2008 Agency Costs of Operations with Service level changes

2008 Costs, except Indirect Costs, adjusted to 2011 Cost

2008 Agency Costs of Operations with Service level changes				
2008 Costs, except Indirect Costs, adjusted to 2011 Cost				
Solid Waste E	Organic Materials G	Public Litter and Recycling Cans I	Venues and Events I	TOTAL
\$83,464	\$20,865	\$32,111	\$8,028	\$144,468
\$26,036	\$6,509	\$10,017	\$2,504	\$45,065
\$6,947	\$1,737	\$2,673	\$668	\$12,024
\$8,346	\$2,086	\$3,211	\$803	\$14,446
\$124,792	\$31,197	\$48,012	\$12,003	\$216,003
\$26,660	\$6,665	\$10,257	\$2,565	\$46,147
\$21,457	\$5,364	\$8,255	\$2,064	\$37,141
\$75,625	\$18,906	\$25,209	\$6,302	\$126,042
\$0	\$0	\$0	\$0	\$0
\$75,625	\$18,906	\$25,209	\$6,302	\$126,042
\$0	\$0	\$0	\$0	\$0
\$108,693	\$27,173	\$39,676	\$9,919	\$185,461
\$25,959	\$6,489	\$9,476	\$2,369	\$44,293
\$43,667	\$10,917	\$15,940	\$3,985	\$74,508
\$14,941	\$3,735	\$5,454	\$1,363	\$25,493
\$193,259	\$48,314	\$70,546	\$17,636	\$329,755
\$2,543	\$636	\$848	\$212	\$4,240
\$3,910	\$978	\$1,303	\$326	\$6,517
\$448,247	\$112,059	\$164,430	\$41,108	\$765,844
\$47,054	\$11,763	\$17,261	\$4,315	\$80,392
\$495,300	\$123,822	\$181,691	\$45,423	\$846,236

-6.85%

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT ATTACHMENT N

K. Detail 4 - COST CHANGE DUE TO INDEXED COST CHANGES

Increase Updated Cost of Operations for increases in Attachment K indices (Step 4)

SINGLE FAMILY DWELLING

data from B2 (Step 3)

2011 COST ADJUSTED FOR SERVICE LEVEL CHANGES

COLLECTION COSTS	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$2,387,767	\$1,953,827	\$1,745,963	\$9,868	\$9,868	\$558,187	\$6,665,480
Benefits for CBAs	\$736,097	\$628,604	\$548,462	\$3,175	\$3,175	\$200,335	\$2,119,847
Payroll Taxes	\$198,533	\$162,602	\$145,296	\$821	\$821	\$46,469	\$554,541
Workers Compensation Insurance	\$238,729	\$195,377	\$174,591	\$987	\$987	\$55,818	\$666,539
Total Direct Labor Related-Costs	\$3,561,176	\$2,940,409	\$2,614,312	\$14,851	\$14,851	\$860,809	\$10,006,407
Direct Fuel Costs	\$634,012	\$643,766	\$561,596	\$3,251	\$3,251	\$66,358	\$1,912,236
Other Direct Costs	\$356,258	\$361,739	\$319,493	\$1,827	\$1,827	\$45,282	\$1,086,425
Depreciation - Collection Vehicles	\$727,064	\$676,505	\$667,615	\$3,417	\$3,417	\$82,736	\$2,160,754
Depreciation - Containers	\$475,200	\$484,704	\$587,507	\$2,448	\$2,448	\$0	\$1,552,307
Depreciation for Collection Equipment	\$1,202,264	\$1,161,209	\$1,255,122	\$5,865	\$5,865	\$82,736	\$3,713,061
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Interest							
General and Administrative	\$1,234,167	\$1,272,735	\$1,285,591	\$6,428	\$6,428	\$51,138	\$3,856,488
Operations	\$294,750	\$303,961	\$307,031	\$1,535	\$1,535	\$12,213	\$921,025
Vehicle Maintenance	\$495,823	\$511,318	\$516,482	\$2,582	\$2,582	\$20,545	\$1,549,333
Container Maintenance	\$169,644	\$174,945	\$176,712	\$884	\$884	\$7,029	\$530,098
Total Indirect Costs excluding Depreciation and Interest	\$2,194,384	\$2,262,959	\$2,285,817	\$11,429	\$11,429	\$90,926	\$6,856,944
Total Indirect Depreciation Costs	\$26,226	\$27,046	\$27,319	\$136	\$136	\$1,094	\$81,957
Annual Implementation Cost Amortization (For)	\$39,426	\$37,037	\$35,842	\$597	\$597	\$5,974	\$119,474
Total Annual Cost of Operations	\$8,013,746	\$7,434,165	\$7,099,500	\$37,957	\$37,957	\$1,153,178	\$23,776,503
Profit (Operating Ratio below)	\$841,221.98	\$780,381.93	\$745,251.42	\$3,984.42	\$3,984.42	\$121,051.86	\$2,495,876.04
90.5%							
Total Operating Costs before Pass-Through	\$8,854,968	\$8,214,547	\$7,844,752	\$41,941	\$41,941	\$1,274,230	\$26,272,379

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Change in CBA Wages	16.69%	Increase in wages - Drivers
Change in CBA Benefits	37.32%	Increase in Benefits - Drivers
Change in P/R Taxes	8.32%	Increase in P/R taxes increases at 8.32% of wages for Direct Labor
Change in Series ciu203000000000a	4.98%	Increase in Workers Compensation
Change in Series wpu057303	-18.08%	Increase in Direct Fuel
80% of Change in Series cuur0000sa0	2.72%	Increase in Other Direct costs
Change in Series pcu336211336211	5.40%	Collection Equipment Depreciation - up to CPI - Year One only
Change in Series pcu336211336211	5.57%	Indirect Equipment Depreciation - up to CPI - Year One only
Note - Allocated Indirect Costs are increased for CPI in Step		
Fuel deduction 91410	-2.12%	Increase in Direct Fuel

2011 COST (Service Level Changes and Cost Indexed Changes)

Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
A	B	C	D	D	J	
\$2,786,191	\$2,279,844	\$2,037,295	\$11,514	\$11,514	\$651,327	\$7,777,685
\$1,010,842	\$863,227	\$753,173	\$4,360	\$4,360	\$275,109	\$2,911,069
\$231,811	\$189,683	\$169,503	\$958	\$958	\$54,190	\$647,103
\$250,668	\$205,104	\$183,284	\$1,036	\$1,036	\$58,597	\$699,725
\$4,279,511	\$3,537,858	\$3,143,254	\$17,868	\$17,868	\$1,039,223	\$12,035,582
\$508,397	\$516,219	\$450,329	\$2,607	\$2,607	\$53,211	\$1,533,371
\$365,937	\$371,566	\$328,173	\$1,877	\$1,877	\$46,512	\$1,115,941
\$807,594	\$750,110	\$742,133	\$3,787	\$3,787	\$51,646	\$2,359,057
\$428,963	\$437,542	\$530,343	\$2,210	\$2,210	\$0	\$1,401,267
\$1,236,557	\$1,187,652	\$1,272,476	\$5,997	\$5,997	\$51,646	\$3,760,324
\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$1,234,167	\$1,272,735	\$1,285,591	\$6,428	\$6,428	\$51,138	\$3,856,488
\$294,750	\$303,961	\$307,031	\$1,535	\$1,535	\$12,213	\$921,025
\$495,823	\$511,318	\$516,482	\$2,582	\$2,582	\$20,545	\$1,549,333
\$169,644	\$174,945	\$176,712	\$884	\$884	\$7,029	\$530,098
\$2,194,384	\$2,262,959	\$2,285,817	\$11,429	\$11,429	\$90,926	\$6,856,944
\$30,840	\$31,804	\$32,126	\$160	\$160	\$1,286	\$96,376
\$40,497	\$38,043	\$36,816	\$614	\$614	\$6,136	\$122,719
\$8,656,124	\$7,946,101	\$7,548,990	\$40,551	\$40,551	\$1,288,939	\$25,521,257
\$908,654	\$834,121	\$792,435	\$4,257	\$4,257	\$135,303	\$2,679,027
\$9,564,778	\$8,780,222	\$8,341,426	\$44,808	\$44,808	\$1,424,242	\$28,200,284

**ECOLOGY SAN MATEO COUNTY
ATE APPLICATION FOR RATE YEAR
BWMA COLLECTION AGREEMENT**

K. Detail 4 - COST CHANGE DUE TO IN

Increase Updated Cost of Oper

MULTI-FAMILY DWELLING/COMMERCIAL

data from B2 (Step 3)

COLLECTION COSTS	2011 COST ADJUSTED FOR SERVICE LEVEL CHANGES							TOTAL
	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$3,202,123	\$1,223,908	\$334,613	\$270,425	\$39,745	\$25,438	\$89,973	\$5,186,225
Benefits for CBAs	\$1,018,822	\$365,803	\$70,272	\$60,253	\$12,398	\$7,935	\$29,528	\$1,565,010
Payroll Taxes	\$266,324	\$101,846	\$27,665	\$22,348	\$3,308	\$2,117	\$7,488	\$431,096
Workers Compensation Insurance	\$320,208	\$122,389	\$33,463	\$27,040	\$3,974	\$2,544	\$8,997	\$518,615
Total Direct Labor Related-Costs	\$4,807,476	\$1,813,945	\$466,013	\$380,066	\$59,425	\$38,034	\$135,987	\$7,700,945
Direct Fuel Costs	\$768,648	\$311,344	\$113,216	\$61,700	\$12,696	\$8,126	\$24,614	\$1,300,343
Other Direct Costs	\$451,366	\$213,845	\$58,604	\$49,967	\$10,258	\$6,594	\$14,454	\$805,088
Depreciation - Collection Vehicles	\$686,430	\$367,608	\$200,694	\$72,867	\$13,620	\$7,945	\$9,628	\$1,358,792
Depreciation - Containers	\$184,123	\$142,117	\$134,360	\$0	\$0	\$0	\$5,695	\$466,294
Depreciation for Collection Equipment	\$870,553	\$509,725	\$335,054	\$72,867	\$13,620	\$7,945	\$15,322	\$1,825,086
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Inten								
General and Administrative	\$664,671	\$685,227	\$685,227	\$326,373	\$63,995	\$44,798	\$21,024	\$2,491,315
Operations	\$158,740	\$163,649	\$163,649	\$77,946	\$15,284	\$10,699	\$5,021	\$594,988
Vehicle Maintenance	\$267,030	\$275,288	\$275,288	\$131,119	\$25,710	\$17,997	\$8,446	\$1,000,878
Container Maintenance	\$91,363	\$94,189	\$94,189	\$44,862	\$8,797	\$6,158	\$2,890	\$342,447
Total Indirect Costs excluding Depreciation and	\$1,181,803	\$1,218,353	\$1,218,353	\$580,300	\$113,785	\$79,652	\$37,382	\$4,429,628
Total Indirect Depreciation Costs	\$14,527	\$14,975	\$14,975	\$7,637	\$1,497	\$1,049	\$449	\$55,110
Annual Implementation Cost Amortization (Fo	\$46,529	\$1,150	\$598	\$6,386	\$64	\$46	\$1,460	\$56,234
Total Annual Cost of Operations	\$8,140,903	\$4,083,337	\$2,206,813	\$1,158,923	\$211,345	\$141,445	\$229,668	\$16,172,434
Profit (Operating Ratio below)	\$854,569.89	\$428,638	\$231,654	\$121,655	\$22,185	\$14,848	\$24,109	\$1,697,659
90.5%								
Total Operating Costs before Pass-Throu	\$8,995,473	\$4,511,974	\$2,438,467	\$1,280,578	\$233,531	\$156,293	\$253,777	\$17,870,092

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Change in CBA Wages	16.69%	Increase in wages
Change in CBA Benefits	37.32%	Increase in Benefits
Change in P/R Taxes	8.32%	Increase in P/R taxes increases at 8.32% of wages
Change in Series ciu203000000000a	4.98%	Increase in Workers Compensation
Change in Series wpu057303	-18.08%	Increase in Direct Fuel
80% of Change in Series cuur0000sa	2.72%	Increase in Other Direct costs
Change in Series pcu336211336211	5.40%	Collection Equipment Depreciation - up to CPI - Year One only
Change in Series pcu336211336211	5.57%	Indirect Equipment Depreciation - up to CPI - Year One only
Note - Allocated Indirect Costs are increased for CPI in Step		
Fuel deduction 91410	-2.12%	Increase in Direct Fuel

AGENCY USE

Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL	Solid Waste
E	F	G	H	H	H	J		E
\$3,736,431	\$1,428,130	\$390,446	\$315,548	\$46,377	\$29,683	\$104,986	\$6,051,601	\$83,464
\$1,399,092	\$502,337	\$96,500	\$82,743	\$17,025	\$10,897	\$40,549	\$2,149,142	\$26,036
\$310,871	\$118,820	\$32,485	\$26,254	\$3,859	\$2,470	\$8,735	\$503,493	\$6,947
\$336,150	\$128,483	\$35,130	\$28,386	\$4,172	\$2,670	\$9,445	\$544,436	\$8,346
\$5,782,543	\$2,177,770	\$554,561	\$452,931	\$71,432	\$45,719	\$163,715	\$9,248,672	\$124,792
\$616,358	\$249,658	\$90,785	\$49,475	\$10,181	\$6,516	\$19,738	\$1,042,710	\$26,660
\$463,629	\$219,655	\$60,196	\$51,324	\$10,537	\$6,773	\$14,847	\$826,961	\$21,457
\$789,872	\$405,492	\$222,783	\$49,898	\$24,949	\$24,949	\$19,791	\$1,537,734	\$75,625
\$193,012	\$145,499	\$136,802	\$0	\$0	\$0	\$5,969	\$481,282	\$0
\$982,884	\$550,991	\$359,585	\$49,898	\$24,949	\$24,949	\$25,760	\$2,019,016	\$75,625
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$664,671	\$685,227	\$685,227	\$326,373	\$63,995	\$44,798	\$21,024	\$2,491,315	\$108,693
\$158,740	\$163,649	\$163,649	\$77,946	\$15,284	\$10,699	\$5,021	\$594,988	\$25,959
\$267,030	\$275,288	\$275,288	\$131,119	\$25,710	\$17,997	\$8,446	\$1,000,878	\$43,667
\$91,363	\$94,189	\$94,189	\$44,862	\$8,797	\$6,158	\$2,890	\$342,447	\$14,941
\$1,181,803	\$1,218,353	\$1,218,353	\$580,300	\$113,785	\$79,652	\$37,382	\$4,429,628	\$193,259
\$17,082	\$17,610	\$17,609	\$8,981	\$1,761	\$1,233	\$528	\$64,804	\$2,543
\$47,794	\$1,181	\$615	\$6,560	\$66	\$48	\$1,499	\$57,762	\$3,910
\$9,092,094	\$4,435,218	\$2,301,703	\$1,199,470	\$232,711	\$164,889	\$263,469	\$17,689,553	\$448,247
\$954,419	\$465,575	\$241,615	\$125,911	\$24,428	\$17,309	\$27,657	\$1,856,914	\$47,054
\$10,046,513	\$4,900,793	\$2,543,318	\$1,325,381	\$257,139	\$182,198	\$291,126	\$19,546,467	\$495,300

\$0

**ECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR
BWMA COLLECTION AGREEMENT**

K. Detail 4 - COST CHANGE DUE TO IN

Increase Updated Cost of Oper

12

Change in CBA Wages	16.69%	Increase in wages
Change in CBA Benefits	37.32%	Increase in Benefits
Change in P/R Taxes	8.32%	Increase in P/R taxes increases at 8.32% of wages
Change in Series ciu203000000000a	4.98%	Increase in Workers Compensation
Change in Series wpu057303	-18.08%	Increase in Direct Fuel
80% of Change in Series cuur0000sa	2.72%	Increase in Other Direct costs
Change in Series pcu336211336211	5.40%	Collection Equipment Depreciation - up to CPI - Year One only
Change in Series pcu336211336211	5.57%	Indirect Equipment Depreciation - up to CPI - Year One only
Note - Allocated Indirect Costs are increased for CPI in Step		
Fuel deduction 91410	-2.12%	Increase in Direct Fuel

COLLECTION COSTS	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	G	I	I	
Annual Cost of Operations				
Direct Labor-Related Costs				
Wages for CBAs	\$20,865	\$32,111	\$8,028	\$144,468
Benefits for CBAs	\$6,509	\$10,017	\$2,504	\$45,065
Payroll Taxes	\$1,737	\$2,673	\$668	\$12,024
Workers Compensation Insurance	\$2,086	\$3,211	\$803	\$14,446
Total Direct Labor Related-Costs	\$31,197	\$48,012	\$12,003	\$216,003
Direct Fuel Costs	\$6,665	\$10,257	\$2,565	\$46,147
Other Direct Costs	\$5,364	\$8,255	\$2,064	\$37,141
Depreciation - Collection Vehicles	\$18,906	\$25,209	\$6,302	\$126,042
Depreciation - Containers	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$18,906	\$25,209	\$6,302	\$126,042
Lease	\$0	\$0	\$0	\$0
Indirect Costs excluding Depreciation and Inter				
General and Administrative	\$27,173	\$39,676	\$9,919	\$185,461
Operations	\$6,489	\$9,476	\$2,369	\$44,293
Vehicle Maintenance	\$10,917	\$15,940	\$3,985	\$74,508
Container Maintenance	\$3,735	\$5,454	\$1,363	\$25,493
Total Indirect Costs excluding Depreciation and	\$48,314	\$70,546	\$17,636	\$329,755
Total Indirect Depreciation Costs	\$636	\$848	\$212	\$4,240
Annual Implementation Cost Amortization (Fo	\$978	\$1,303	\$326	\$6,517
Total Annual Cost of Operations	\$112,059	\$164,430	\$41,108	\$765,844
Profit (Operating Ratio below)	\$11,763	\$17,261	\$4,315	\$80,392
90.5%				
Total Operating Costs before Pass-Throu	\$123,822	\$181,691	\$45,423	\$846,236

Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
E	G	I	I	
\$97,391	\$24,347	\$37,469	\$9,367	\$168,574
\$35,753	\$8,938	\$13,755	\$3,439	\$61,885
\$8,103	\$2,026	\$3,117	\$779	\$14,025
\$8,761	\$2,190	\$3,371	\$843	\$15,165
\$150,008	\$37,501	\$57,713	\$14,428	\$259,650
\$21,378	\$5,345	\$8,225	\$2,057	\$37,004
\$22,040	\$5,510	\$8,480	\$2,120	\$38,150
\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
\$0	\$0	\$0	\$0	\$0
\$85,693	\$21,424	\$28,564	\$7,142	\$142,823
\$0	\$0	\$0	\$0	\$0
\$108,693	\$27,173	\$39,676	\$9,919	\$185,461
\$25,959	\$6,489	\$9,476	\$2,369	\$44,293
\$43,667	\$10,917	\$15,940	\$3,985	\$74,508
\$14,941	\$3,735	\$5,454	\$1,363	\$25,493
\$193,259	\$48,314	\$70,546	\$17,636	\$329,755
\$2,990	\$748	\$997	\$249	\$4,984
\$4,016	\$1,004	\$1,339	\$335	\$6,694
\$479,385	\$119,845	\$175,863	\$43,967	\$819,059
\$50,322	\$12,580	\$18,461	\$4,615	\$85,979
\$529,707	\$132,425	\$194,324	\$48,582	\$905,038

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RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. ATHERTON

2011 Costs							Total
City # of accounts	2,319	2,319	2,319	2,319	2,319	6	2,319
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	3,275.75	2,310.68	3,229.28	11.55	11.55	159.47	8,998
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	3,125.53	2,441.15	3,164.43	12.21	12.21	159.47	8,915
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	2,319	2,319	2,319	2,319	2,319	6	11,601
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587
City Tonnages	1,650.41	2,035.91	4,744.95	0.56	0.56	47.54	8,480
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07	170,163
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$155,667	\$91,664	\$132,351	\$503	\$503	\$10,650	\$391,338
Benefits for CBAs	\$56,477	\$34,707	\$48,929	\$190	\$190	\$4,498	\$144,992
Payroll Taxes	\$12,951	\$7,626	\$11,012	\$42	\$42	\$886	\$32,559
Workers Compensation Insurance	<u>\$14,005</u>	<u>\$8,246</u>	<u>\$11,907</u>	<u>\$45</u>	<u>\$45</u>	<u>\$958</u>	<u>\$35,207</u>
Total Direct Labor Related-Costs	\$239,100	\$142,243	\$204,199	\$780	\$780	\$16,993	\$604,096
Direct Fuel Costs	\$27,824	\$22,482	\$29,439	\$123	\$123	\$870	\$80,862
Other Direct Costs	\$20,027	\$16,182	\$21,454	\$89	\$89	\$761	\$58,601
Depreciation - Collection Vehicles	\$44,199	\$32,668	\$48,516	\$179	\$179	\$844	\$126,585
Depreciation - Containers	\$10,903	\$11,121	\$13,480	\$56	\$56	\$0	\$35,616
Depreciation for Collection Equipment	\$55,102	\$43,789	\$61,995	\$235	\$235	\$844	\$162,202
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$31,369	\$32,350	\$32,676	\$163	\$163	\$798	\$97,520
Operations	\$16,131	\$13,238	\$20,072	\$73	\$73	\$200	\$49,786
Vehicle Maintenance	\$27,136	\$22,268	\$33,764	\$122	\$122	\$336	\$83,749
Container Maintenance	\$4,312	\$4,447	\$4,492	\$22	\$22	\$110	<u>\$13,405</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$78,949	\$72,302	\$91,003	\$381	\$381	\$1,444	\$244,459
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,688	\$1,385	\$2,100	\$8	\$8	\$21	<u>\$5,209</u>
Annual Implementation Cost Amortization (Form A)	\$2,216	\$1,657	\$2,407	\$29	\$29	\$100	\$6,438
Total Annual Cost of Operations	\$424,907	\$300,041	\$412,598	\$1,645	\$1,645	\$21,033	\$1,161,868
Profit (insert Operating Ratio below)	\$44,604	\$31,496	\$43,311	\$173	\$173	\$2,208	\$121,964
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$469,511	\$331,537	\$455,909	\$1,817	\$1,817	\$23,241	\$1,283,832
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$25,148	\$19,985	\$28,294	\$107	\$107	\$385	\$74,026
Interest Expense on Implementation Cost	\$1,023	\$764	\$1,111	\$13	\$13	\$46	\$2,971
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$26,170	\$20,749	\$29,404	\$120	\$120	\$431	\$76,997
TOTAL CONTRACTOR'S COMPENSATION	\$495,681	\$352,286	\$485,314	\$1,938	\$1,938	\$23,673	\$1,360,829

RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. ATHERTON

								Total
City # of Accounts (Lifts for example)	83	122	126	0	11	0	6	342
SBWMA # Accounts	32,101	21,807	4,997	4,446	1,201	307	402	64,859
City Total Route Labor hours year	325.55	180.18	162.70	0.00	16.27	0.00	159.47	685
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36	136,438
City # of route hours/year	296.48	176.75	154.19	0.00	15.92	0.00	159.47	643
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36	110,525
City Total Containers in Service (Lifts for example)	83	122	126	0	11	0	6	342
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402	64,859
City Tonnages	688.41	143.91	871.18	2,290.20	0.00	0.00	47.54	3,994
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07	225,973
	0.14	0.08	0.07	0.00	0.01	0.00	0.07	0.38

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$13,851	\$7,516	\$9,656	\$0	\$463	\$0	\$1,717	\$33,203
Benefits for CBAs	\$5,186	\$2,644	\$2,387	\$0	\$170	\$0	\$663	\$11,050
Payroll Taxes	\$1,152	\$625	\$803	\$0	\$39	\$0	\$143	\$2,762
Workers Compensation Insurance	\$1,246	\$676	\$869	\$0	\$42	\$0	\$154	\$2,987
Total Direct Labor Related-Costs	\$21,436	\$11,461	\$13,715	\$0	\$713	\$0	\$2,677	\$50,002
Direct Fuel Costs	\$2,966	\$1,270	\$2,137	\$0	\$102	\$0	\$323	\$6,798
Other Direct Costs	\$2,231	\$1,118	\$1,417	\$0	\$105	\$0	\$243	\$5,114
Depreciation - Collection Vehicles	\$3,802	\$2,063	\$5,243	\$0	\$249	\$0	\$324	\$11,681
Depreciation - Containers	\$499	\$814	\$3,449	\$0	\$0	\$0	\$93	\$4,856
Depreciation for Collection Equipment	\$4,301	\$2,877	\$8,693	\$0	\$249	\$0	\$417	\$16,536
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$1,719	\$3,834	\$17,278	\$0	\$586	\$0	\$328	\$23,744
Operations	\$764	\$833	\$3,851	\$0	\$153	\$0	\$82	\$5,683
Vehicle Maintenance	\$1,285	\$1,401	\$6,479	\$0	\$257	\$0	\$138	\$9,560
Container Maintenance	\$236	\$527	\$2,375	\$0	\$81	\$0	\$45	\$3,264
Total Allocated Indirect Costs excluding Depreciation and Interest	\$4,004	\$6,594	\$29,983	\$0	\$1,076	\$0	\$593	\$42,251
Total Allocated Indirect Depreciation Costs (Form 9)	\$82	\$90	\$414	\$0	\$18	\$0	\$9	\$612
Annual Implementation Cost Amortization (Form A)	\$230	\$6	\$14	\$0	\$1	\$0	\$25	\$276
Total Annual Cost of Operations	\$35,250	\$23,416	\$56,374	\$0	\$2,263	\$0	\$4,286	\$121,589
Profit (insert Operating Ratio below)	\$3,700.28	\$2,458	\$5,918	\$0	\$238	\$0	\$450	\$12,763
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$38,950	\$25,874	\$62,291	\$0	\$2,501	\$0	\$4,736	\$134,352
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$2,629	\$1,759	\$5,315	\$0	\$152	\$0	\$255	\$10,110
Interest Expense on Implementation Cost	\$162	\$4	\$10	\$0	\$0	\$0	\$17	\$194
Contract Changes to Specific Agencies								\$0
Total Contractor Pass-Through Costs	\$2,792	\$1,763	\$5,325	\$0	\$153	\$0	\$272	\$10,305
TOTAL CONTRACTOR'S COMPENSATION	\$41,742	\$27,637	\$67,616	\$0	\$2,653	\$0	\$5,008	\$144,657

RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011

SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. ATHERTON

2011 Costs					Totals
City # of Lifts per year	0.54	0.52	0.00	2,319	1.06
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	42.16	40.65	0.00	82.81	82.81
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	41.26	39.79	0.00	82.81	81.05
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	28	27	0	2,254	55.00
SBWMA # of Conainers	2,901	898	156,000	90,461	
	0.02	0.02	0.00	0.00	0.04

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$2,596	\$2,168	\$0	\$186	\$4,951
Benefits for CBAs	\$953	\$796	\$0	\$68	\$1,818
Payroll Taxes	\$216	\$180	\$0	\$16	\$412
Workers Compensation Insurance	\$234	\$195	\$0	\$17	\$445
Total Direct Labor Related-Costs	\$3,999	\$3,340	\$0	\$287	\$7,626
Direct Fuel Costs					
	\$570	\$476	\$0	\$41	\$1,087
Other Direct Costs					
Depreciation - Collection Vehicles	\$2,285	\$1,908	\$0	\$142	\$4,335
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$2,285	\$1,908	\$0	\$142	\$4,335
Lease					
	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative (using Lifts for Agency Costs)	\$1,049	\$817	\$0	\$252	\$2,118
Operations	\$692	\$578	\$0	\$47	\$1,317
Vehicle Maintenance	\$1,164	\$972	\$0	\$79	\$2,216
Container Maintenance (using lifts for Agency Costs)	\$144	\$112	\$0	\$35	\$291
Total Allocated Indirect Costs excluding Depreciation and Interest	\$3,049	\$2,480	\$0	\$413	\$5,942
Total Allocated Indirect Depreciation Costs (Form 9)					
	\$80	\$67	\$0	\$5	\$151
Annual Implementation Cost Amortization (Form A)					
	\$107	\$89	\$0	\$7	\$203
Total Annual Cost of Operations	\$10,678	\$8,850	\$0	\$937	\$20,465
Profit (insert Operating Ratio below)	\$1,121	\$929	\$0	\$98	\$2,148
	90.5%				
Total Operating Costs before Pass-Through Cost Allocation	\$11,798	\$9,779	\$0	\$1,036	\$22,614
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$963	\$804	\$0	\$60	\$1,828
Interest Expense on Implementation Cost	\$32	\$27	\$0	\$2	\$60
Contract Changes to Specific Agencies					\$0
Total Contractor Pass-Through Costs	\$995	\$831	\$0	\$62	\$1,888
TOTAL CONTRACTOR'S COMPENSATION	\$12,793	\$10,611	\$0	\$1,098	\$24,502

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Belmont

2011 Costs							Total
City # of accounts	6,544	6,544	6,544	6,544	6,544	33	6,544
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	3,690.46	3,690.92	3,280.82	18.45	18.45	714.35	11,413
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	3,609.34	3,621.83	3,060.91	18.11	18.11	714.35	11,043
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	6,544	6,544	6,544	6,544	6,544	33	32,753
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587
City Tonnages	3,302.23	3,469.67	3,552.00	1.61	1.61	252.14	10,579
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07	170,163
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Proposed Costs in 2008 Dollars							
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$175,374	\$146,417	\$134,464	\$803	\$803	\$47,709	\$505,570
Benefits for CBAs	\$63,627	\$55,438	\$49,710	\$304	\$304	\$20,152	\$189,535
Payroll Taxes	\$14,591	\$12,182	\$11,187	\$67	\$67	\$3,969	\$42,063
Workers Compensation Insurance	<u>\$15,778</u>	<u>\$13,172</u>	<u>\$12,097</u>	<u>\$72</u>	<u>\$72</u>	<u>\$4,292</u>	<u>\$45,484</u>
Total Direct Labor Related-Costs	\$269,370	\$227,210	\$207,458	\$1,246	\$1,246	\$76,122	\$782,652
Direct Fuel Costs	\$32,131	\$33,355	\$28,476	\$183	\$183	\$3,898	\$98,227
Other Direct Costs	\$23,128	\$24,009	\$20,752	\$132	\$132	\$3,407	\$71,558
Depreciation - Collection Vehicles	\$51,041	\$48,468	\$46,928	\$266	\$266	\$3,783	\$150,752
Depreciation - Containers	\$30,767	\$31,383	\$38,039	\$158	\$158	\$0	\$100,506
Depreciation for Collection Equipment	\$81,808	\$79,851	\$84,967	\$424	\$424	\$3,783	\$251,258
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$88,521	\$91,287	\$92,209	\$461	\$461	\$4,221	\$277,161
Operations	\$18,629	\$19,640	\$19,415	\$108	\$108	\$895	\$58,794
Vehicle Maintenance	\$31,337	\$33,039	\$32,659	\$181	\$181	\$1,505	\$98,902
Container Maintenance	\$12,168	\$12,548	\$12,675	\$63	\$63	\$580	<u>\$38,098</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$150,654	\$156,514	\$156,958	\$813	\$813	\$7,201	\$472,955
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,949	\$2,055	\$2,031	\$11	\$11	\$94	<u>\$6,152</u>
Annual Implementation Cost Amortization (Form A)	\$2,559	\$2,458	\$2,328	\$43	\$43	\$449	\$7,881
Total Annual Cost of Operations	\$561,600	\$525,452	\$502,971	\$2,853	\$2,853	\$94,955	\$1,690,683
Profit (insert Operating Ratio below)	\$58,952.47	\$55,157.92	\$52,798.08	\$299.47	\$299.47	\$9,967.62	\$177,475.03
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$620,552	\$580,610	\$555,769	\$3,152	\$3,152	\$104,922	\$1,868,158
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$37,336	\$36,443	\$38,778	\$194	\$194	\$1,727	\$114,670
Interest Expense on Implementation Cost	\$1,181	\$1,134	\$1,074	\$20	\$20	\$207	\$3,637
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$38,517	\$37,577	\$39,852	\$214	\$214	\$1,934	\$118,306
TOTAL CONTRACTOR'S COMPENSATION	\$659,069	\$618,186	\$595,621	\$3,366	\$3,366	\$106,856	\$1,986,464

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Belmont

2011 Costs

								Total
City # of Lifts per week	1,802	1,415	97	126	1	4	33	3,445
SBWMA # Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402	64,859
City Total Route Labor hours year	3,383.69	1,961.29	178.81	146.81	1.17	4.66	714.35	5,676
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36	136,438
City # of route hours/year	3,201.68	1,919.92	182.66	143.69	1.14	4.56	714.35	5,454
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36	110,525
City Total Containers in Service (Lifts for example)	1,802	1,415	97	126	1	4	33	3,445
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402	64,859
City Tonnages	5,714.24	1,280.67	540.10	2,069.58	0.00	0.00	252.14	9,605
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07	225,973
	1.54	0.92	0.09	0.07	0.00	0.00	0.33	2.96

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$143,960	\$81,811	\$10,613	\$8,074	\$33	\$319	\$7,690	\$252,500
Benefits for CBAs	\$53,905	\$28,777	\$2,623	\$2,117	\$12	\$117	\$2,970	\$90,522
Payroll Taxes	\$11,977	\$6,807	\$883	\$672	\$3	\$27	\$640	\$21,008
Workers Compensation Insurance	<u>\$12,951</u>	<u>\$7,360</u>	<u>\$955</u>	<u>\$726</u>	<u>\$3</u>	<u>\$29</u>	<u>\$692</u>	<u>\$22,716</u>
Total Direct Labor Related-Costs	\$222,793	\$124,755	\$15,073	\$11,590	\$51	\$492	\$11,992	\$386,746
Direct Fuel Costs	\$32,034	\$13,799	\$2,531	\$1,266	\$7	\$70	\$1,446	\$51,153
Other Direct Costs	\$24,096	\$12,141	\$1,678	\$1,313	\$8	\$73	\$1,088	\$40,396
Depreciation - Collection Vehicles	\$41,052	\$22,413	\$6,211	\$1,277	\$18	\$268	\$1,450	\$72,688
Depreciation - Containers	\$10,835	\$9,441	\$2,656	\$0	\$0	\$0	\$493	\$23,424
Depreciation for Collection Equipment	\$51,886	\$31,854	\$8,867	\$1,277	\$18	\$268	\$1,942	\$96,112
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$37,312	\$44,463	\$13,301	\$9,249	\$53	\$584	\$1,735	\$106,697
Operations	\$8,250	\$9,045	\$4,562	\$1,995	\$11	\$115	\$368	\$24,346
Vehicle Maintenance	\$13,878	\$15,216	\$7,675	\$3,355	\$18	\$194	\$619	\$40,955
Container Maintenance	<u>\$5,129</u>	<u>\$6,112</u>	<u>\$1,828</u>	<u>\$1,271</u>	<u>\$7</u>	<u>\$80</u>	<u>\$239</u>	<u>\$14,666</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$64,568	\$74,835	\$27,367	\$15,870	\$90	\$973	\$2,961	\$186,665
Total Allocated Indirect Depreciation Costs (Form 9)	\$888	\$973	\$491	\$230	\$1	\$13	\$39	\$2,635
Annual Implementation Cost Amortization (Form A)	\$2,484	\$65	\$17	\$168	\$0	\$1	\$110	<u>\$2,845</u>
Total Annual Cost of Operations	\$398,750	\$258,423	\$56,024	\$31,714	\$175	\$1,890	\$19,577	\$766,552
Profit (insert Operating Ratio below)	\$41,857.70	\$27,127	\$5,881	\$3,329	\$18	\$198	\$2,055	<u>\$80,467</u>
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$440,607	\$285,550	\$61,905	\$35,043	\$193	\$2,088	\$21,632	\$847,019
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$31,723	\$19,475	\$5,421	\$781	\$11	\$164	\$1,188	\$58,763
Interest Expense on Implementation Cost	\$1,752	\$46	\$12	\$118	\$0	\$0	\$77	\$2,006
Contract Changes to Specific Agencies								\$0
Total Contractor Pass-Through Costs	<u>\$33,475</u>	<u>\$19,521</u>	<u>\$5,433</u>	<u>\$899</u>	<u>\$11</u>	<u>\$164</u>	<u>\$1,265</u>	<u>\$60,768</u>
TOTAL CONTRACTOR'S COMPENSATION	<u>\$474,082</u>	<u>\$305,071</u>	<u>\$67,338</u>	<u>\$35,942</u>	<u>\$204</u>	<u>\$2,253</u>	<u>\$22,897</u>	<u>\$907,788</u>

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Belmont

2011 Costs					Totals
City # of Lifts per week	3.52	0.56	0	6,544	4.08
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	187.07	29.64	0.00	216.71	216.71
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	183.09	29.01	0.00	216.71	212.11
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	183	29	0	6,452	212.00
SBWMA # of Containers	2,901	898	156,000	90,461	
	0.09	0.01	0.00	0.00	0.10

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$11,521	\$1,581	\$0	\$488	\$13,590
Benefits for CBAs	\$4,229	\$580	\$0	\$179	\$4,989
Payroll Taxes	\$959	\$132	\$0	\$41	\$1,131
Workers Compensation Insurance	<u>\$1,036</u>	<u>\$142</u>	<u>\$0</u>	<u>\$44</u>	<u>\$1,223</u>
Total Direct Labor Related-Costs	\$17,745	\$2,435	\$0	\$752	\$20,932
Direct Fuel Costs	\$2,529	\$347	\$0	\$107	\$2,983
Other Direct Costs	\$2,607	\$358	\$0	\$110	\$3,075
Depreciation - Collection Vehicles	\$10,137	\$1,391	\$0	\$372	\$11,900
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$10,137	\$1,391	\$0	\$372	\$11,900
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$6,857	\$878	\$0	\$711	\$8,445
Operations	\$3,071	\$421	\$0	\$123	\$3,616
Vehicle Maintenance	\$5,165	\$709	\$0	\$208	\$6,082
Container Maintenance	\$942	\$121	\$0	\$98	\$1,161
Total Allocated Indirect Costs excluding Depreciation and Interest	\$16,035	\$2,129	\$0	\$1,140	\$19,304
Total Allocated Indirect Depreciation Costs (Form 9)	\$354	\$49	\$0	\$13	\$415
Annual Implementation Cost Amortization (Form A)	\$475	\$65	\$0	\$17	\$558
Total Annual Cost of Operations	\$49,882	\$6,774	\$0	\$2,512	\$59,168
Profit (insert Operating Ratio below)	\$5,236	\$711	\$0	\$264	\$6,211
90.5%					
Total Operating Costs before Pass-Through Cost Allocation	\$55,118	\$7,485	\$0	\$2,776	\$65,379
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$4,274	\$587	\$0	\$157	\$5,017
Interest Expense on Implementation Cost	\$141	\$19	\$0	\$5	\$166
Contract Changes to Specific Agencies					\$0
Total Contractor Pass-Through Costs	<u>\$4,415</u>	<u>\$606</u>	<u>\$0</u>	<u>\$162</u>	<u>\$5,183</u>
TOTAL CONTRACTOR'S COMPENSATION	<u>\$9,533</u>	<u>\$8,091</u>	<u>\$0</u>	<u>\$2,938</u>	<u>\$70,561</u>

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Burlingame

2011 Costs							Total
City # of accounts	6,419	6,419	6,419	6,419	6,419	31	6,419
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	3,663.14	3,859.49	3,046.96	19.30	19.30	671.06	11,279
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	3,581.74	3,740.63	2,989.92	18.70	18.70	671.06	11,021
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	6,419	6,419	6,419	6,419	6,419	31	32,126
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587
City Tonnages	3,492.70	3,945.30	3,668.40	1.58	1.58	235.61	11,345
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07	170,163
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$174,076	\$153,104	\$124,879	\$840	\$840	\$44,818	\$498,556
Benefits for CBAs	\$63,156	\$57,970	\$46,167	\$318	\$318	\$18,930	\$186,859
Payroll Taxes	\$14,483	\$12,738	\$10,390	\$70	\$70	\$3,729	\$41,480
Workers Compensation Insurance	\$15,661	\$13,774	\$11,235	\$76	\$76	\$4,032	\$44,853
Total Direct Labor Related-Costs	\$267,376	\$237,586	\$192,670	\$1,303	\$1,303	\$71,509	\$771,748
Direct Fuel Costs	\$31,886	\$34,449	\$27,816	\$189	\$189	\$3,661	\$98,190
Other Direct Costs	\$22,951	\$24,796	\$20,271	\$136	\$136	\$3,201	\$71,490
Depreciation - Collection Vehicles	\$50,651	\$50,058	\$45,840	\$275	\$275	\$3,554	\$150,651
Depreciation - Containers	\$30,180	\$30,783	\$37,312	\$155	\$155	\$0	\$98,586
Depreciation for Collection Equipment	\$80,830	\$80,841	\$83,152	\$430	\$430	\$3,554	\$249,238
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$86,830	\$89,544	\$90,448	\$452	\$452	\$3,891	\$271,617
Operations	\$18,486	\$20,285	\$18,965	\$111	\$111	\$840	\$58,798
Vehicle Maintenance	\$31,097	\$34,122	\$31,902	\$187	\$187	\$1,414	\$98,909
Container Maintenance	\$11,935	\$12,308	\$12,433	\$62	\$62	\$535	\$37,335
Total Allocated Indirect Costs excluding Depreciation and Interest	\$148,349	\$156,259	\$153,747	\$813	\$813	\$6,680	\$466,660
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,934	\$2,122	\$1,984	\$12	\$12	\$88	\$6,153
Annual Implementation Cost Amortization (Form A)	\$2,540	\$2,539	\$2,274	\$44	\$44	\$422	\$7,864
Total Annual Cost of Operations	\$555,866	\$538,593	\$481,915	\$2,927	\$2,927	\$89,115	\$1,671,342
Profit (insert Operating Ratio below)	\$58,350.53	\$56,537.39	\$50,587.77	\$307.25	\$307.25	\$9,354.60	\$175,444.79
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$614,216	\$595,130	\$532,503	\$3,234	\$3,234	\$98,469	\$1,846,787
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$36,890	\$36,894	\$37,949	\$196	\$196	\$1,622	\$113,748
Interest Expense on Implementation Cost	\$1,172	\$1,171	\$1,049	\$21	\$21	\$195	\$3,629
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$38,061	\$38,066	\$38,999	\$217	\$217	\$1,817	\$117,376
TOTAL CONTRACTOR'S COMPENSATION	\$652,278	\$633,196	\$571,501	\$3,451	\$3,451	\$100,286	\$1,964,163

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Burlingame

2011 Costs

									Total
City # of Lifts per week	4,585	3,000	600	1,273	142	27	31		9,627
SBWMA # Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Total Route Labor hours year	12,278.44	4,676.34	654.11	1,483.20	165.45	31.46	671.06		19,289
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36		136,438
City # of route hours/year	7,685.53	4,734.53	693.43	1,451.69	161.93	30.79	671.06		14,758
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36		110,525
City Total Containers in Service (Lifts for example)	4,585	3,000	600	1,273	142	27	31		9,627
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Tonnages	15,896.74	3,873.77	2,359.16	7,761.49	0.00	0.00	235.61		29,891
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07		225,973
	3.69	2.28	0.33	0.70	0.08	0.01	0.31		7.41

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
Proposed Costs in 2008 Dollars	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$522,388	\$195,064	\$38,823	\$81,577	\$4,708	\$2,156	\$7,224	\$851,940
Benefits for CBAs	\$195,606	\$68,613	\$9,595	\$21,391	\$1,728	\$791	\$2,790	\$300,515
Payroll Taxes	\$43,463	\$16,229	\$3,230	\$6,787	\$392	\$179	\$601	\$70,881
Workers Compensation Insurance	\$46,997	\$17,549	\$3,493	\$7,339	\$424	\$194	\$650	\$76,645
Total Direct Labor Related-Costs	\$808,454	\$297,455	\$55,141	\$117,093	\$7,252	\$3,321	\$11,265	\$1,299,981
Direct Fuel Costs	\$76,896	\$34,029	\$9,609	\$12,791	\$1,034	\$473	\$1,358	\$136,189
Other Direct Costs	\$57,842	\$29,939	\$6,371	\$13,269	\$1,070	\$492	\$1,022	\$110,004
Depreciation - Collection Vehicles	\$98,543	\$55,270	\$23,580	\$12,900	\$2,533	\$1,812	\$1,362	\$195,999
Depreciation - Containers	\$27,568	\$20,016	\$16,426	\$0	\$0	\$0	\$454	\$64,465
Depreciation for Collection Equipment	\$126,111	\$75,286	\$40,006	\$12,900	\$2,533	\$1,812	\$1,816	\$260,464
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$94,935	\$94,267	\$82,277	\$93,449	\$7,566	\$3,940	\$1,600	\$378,033
Operations	\$19,804	\$22,306	\$17,321	\$20,151	\$1,552	\$777	\$346	\$82,256
Vehicle Maintenance	\$33,314	\$37,522	\$29,137	\$33,897	\$2,610	\$1,307	\$581	\$138,369
Container Maintenance	\$13,049	\$12,958	\$11,309	\$12,845	\$1,040	\$542	\$220	\$51,963
Total Allocated Indirect Costs excluding Depreciation and Interest	\$161,103	\$167,053	\$140,044	\$160,342	\$12,768	\$6,566	\$2,746	\$650,622
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,131	\$2,400	\$1,864	\$2,322	\$179	\$90	\$36	\$9,022
Annual Implementation Cost Amortization (Form A)	\$5,963	\$161	\$65	\$1,696	\$7	\$3	\$103	\$7,998
Total Annual Cost of Operations	\$1,238,499	\$606,323	\$253,100	\$320,412	\$24,842	\$12,756	\$18,347	\$2,474,279
Profit (insert Operating Ratio below)	\$130,008.21	\$63,647	\$26,568	\$33,634	\$2,608	\$1,339	\$1,926	\$259,731
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$1,368,508	\$669,971	\$279,668	\$354,047	\$27,450	\$14,095	\$20,273	\$2,734,010
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$77,104	\$46,030	\$24,459	\$7,887	\$1,549	\$1,108	\$1,110	\$159,246
Interest Expense on Implementation Cost	\$4,205	\$113	\$46	\$1,196	\$5	\$2	\$73	\$5,640
Contract Changes to Specific Agencies								\$0
Total Contractor Pass-Through Costs	\$81,309	\$46,143	\$24,505	\$9,083	\$1,553	\$1,110	\$1,183	\$164,886
TOTAL CONTRACTOR'S COMPENSATION	\$1,449,816	\$716,114	\$304,173	\$363,129	\$29,003	\$15,206	\$21,456	\$2,898,897

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Burlingame

2011 Costs					Totals
City # of Lifts per week	9.83	4.96	299.00	6,419	313.79
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	28.69	14.48	820.19	863.36	863.36
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	28.08	14.18	802.76	863.36	845.01
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	511	258	15,548	6,325	769.00
SBWMA # of Containers	2,901	898	156,000	90,461	
	0.01	0.01	0.39	0.00	0.41

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$1,767	\$772	\$14,482	\$1,944	\$18,965
Benefits for CBAs	\$649	\$284	\$5,316	\$714	\$6,962
Payroll Taxes	\$147	\$64	\$1,205	\$162	\$1,578
Workers Compensation Insurance	\$159	\$69	\$1,303	\$175	\$1,706
Total Direct Labor Related-Costs	\$2,721	\$1,190	\$22,306	\$2,994	\$29,211
Direct Fuel Costs	\$388	\$170	\$3,190	\$427	\$4,174
Other Direct Costs	\$400	\$175	\$3,289	\$440	\$4,304
Depreciation - Collection Vehicles	\$1,554	\$680	\$11,080	\$1,482	\$14,796
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$1,554	\$680	\$11,080	\$1,482	\$14,796
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$19,146	\$7,807	\$3,954	\$698	\$31,605
Operations	\$471	\$206	\$3,675	\$492	\$4,844
Vehicle Maintenance	\$792	\$346	\$6,183	\$827	\$8,148
Container Maintenance	\$2,632	\$1,073	\$544	\$96	\$4,344
Total Allocated Indirect Costs excluding Depreciation and Interest	\$23,040	\$9,432	\$14,356	\$2,112	\$48,941
Total Allocated Indirect Depreciation Costs (Form 9)	\$54	\$24	\$387	\$52	\$516
Annual Implementation Cost Amortization (Form A)	\$73	\$32	\$519	\$69	\$693
Total Annual Cost of Operations	\$28,230	\$11,702	\$55,127	\$7,577	\$102,636
Profit (insert Operating Ratio below)	\$2,963	\$1,228	\$5,787	\$795	\$10,774
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$31,194	\$12,930	\$60,914	\$8,372	\$113,410
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$655	\$287	\$4,671	\$625	\$6,238
Interest Expense on Implementation Cost	\$22	\$9	\$154	\$21	\$206
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$677	\$296	\$4,825	\$646	\$6,444
TOTAL CONTRACTOR'S COMPENSATION	\$31,871	\$13,226	\$65,739	\$9,018	\$119,854

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. East Palo Alto

2011 Costs							Total
City # of accounts	4,145	4,145	4,145	4,145	4,145	19	4,145
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	3,459.47	2,086.51	1,877.86	10.43	10.43	504.98	7,950
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	3,472.29	1,956.11	1,797.35	9.78	9.78	504.98	7,750
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	4,145	4,145	4,145	4,145	4,145	19	20,744
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587
City Tonnages	5,888.55	1,040.57	2,790.00	1.03	1.03	494.99	10,216
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07	170,163
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$164,398	\$82,771	\$76,964	\$454	\$454	\$33,726	\$358,766
Benefits for CBAs	\$59,644	\$31,340	\$28,453	\$172	\$172	\$14,245	\$134,026
Payroll Taxes	\$13,678	\$6,887	\$6,403	\$38	\$38	\$2,806	\$29,849
Workers Compensation Insurance	\$14,790	\$7,446	\$6,924	\$41	\$41	\$3,034	\$32,277
Total Direct Labor Related-Costs	\$252,510	\$128,444	\$118,744	\$704	\$704	\$53,811	\$554,917
Direct Fuel Costs	\$30,911	\$18,015	\$16,721	\$99	\$99	\$2,755	\$68,600
Other Direct Costs	\$22,249	\$12,967	\$12,185	\$71	\$71	\$2,408	\$49,952
Depreciation - Collection Vehicles	\$49,103	\$26,177	\$27,556	\$144	\$144	\$2,674	\$105,797
Depreciation - Containers	\$19,488	\$19,878	\$24,094	\$100	\$100	\$0	\$63,661
Depreciation for Collection Equipment	\$68,591	\$46,055	\$51,650	\$244	\$244	\$2,674	\$169,458
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$56,070	\$57,822	\$58,406	\$292	\$292	\$2,407	\$175,288
Operations	\$17,921	\$10,607	\$11,400	\$58	\$58	\$632	\$40,678
Vehicle Maintenance	\$30,147	\$17,844	\$19,177	\$98	\$98	\$1,064	\$68,428
Container Maintenance	\$7,707	\$7,948	\$8,028	\$40	\$40	\$331	\$24,094
Total Allocated Indirect Costs excluding Depreciation and Interest	\$111,845	\$94,221	\$97,012	\$488	\$488	\$4,434	\$308,488
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,875	\$1,110	\$1,193	\$6	\$6	\$67	\$4,257
Annual Implementation Cost Amortization (Form A)	\$2,462	\$1,328	\$1,367	\$23	\$23	\$318	\$5,521
Total Annual Cost of Operations	\$490,444	\$302,139	\$298,872	\$1,636	\$1,636	\$66,467	\$1,161,194
Profit (insert Operating Ratio below)	\$51,483.05	\$31,716.23	\$31,373.32	\$171.73	\$171.73	\$6,977.22	\$121,893.29
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$541,927	\$333,855	\$330,246	\$1,808	\$1,808	\$73,444	\$1,283,087
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$31,304	\$21,019	\$23,572	\$111	\$111	\$1,220	\$77,338
Interest Expense on Implementation Cost	\$1,136	\$613	\$631	\$11	\$11	\$147	\$2,548
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$32,440	\$21,631	\$24,203	\$122	\$122	\$1,367	\$79,885
TOTAL CONTRACTOR'S COMPENSATION	\$574,367	\$355,486	\$354,448	\$1,930	\$1,930	\$74,812	\$1,362,973

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. East Palo Alto

2011 Costs

									Total
City # of Lifts per week	921	553	219	28	4	0	19		1,725
SBWMA # Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Total Route Labor hours year	2,175.71	792.85	232.51	41.41	5.92	0.00	504.98		3,248
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36		136,438
City # of route hours/year	2,178.23	775.85	223.69	40.53	5.79	0.00	504.98		3,224
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36		110,525
City Total Containers in Service (Lifts for example)	921	553	219	28	4	0	19		1,725
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Tonnages	4,993.90	439.56	149.64	2,370.22	0.00	0.00	494.99		7,953
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07		225,973
	1.05	0.37	0.11	0.02	0.00	0.00	0.24		1.79

Commercial & MFD Proposed Costs in 2008 Dollars	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$92,566	\$33,072	\$13,800	\$2,277	\$168	\$0	\$5,436	\$147,320
Benefits for CBAs	\$34,661	\$11,633	\$3,411	\$597	\$62	\$0	\$2,100	\$52,463
Payroll Taxes	\$7,701	\$2,752	\$1,148	\$189	\$14	\$0	\$452	\$12,257
Workers Compensation Insurance	<u>\$8,328</u>	<u>\$2,975</u>	<u>\$1,242</u>	<u>\$205</u>	<u>\$15</u>	<u>\$0</u>	<u>\$489</u>	<u>\$13,254</u>
Total Direct Labor Related-Costs	\$143,256	\$50,432	\$19,601	\$3,269	\$259	\$0	\$8,477	\$225,294
Direct Fuel Costs	\$21,794	\$5,576	\$3,100	\$357	\$37	\$0	\$1,022	\$31,886
Other Direct Costs	\$16,393	\$4,906	\$2,055	\$370	\$38	\$0	\$769	\$24,532
Depreciation - Collection Vehicles	\$27,929	\$9,057	\$7,606	\$360	\$91	\$0	\$1,025	\$46,068
Depreciation - Containers	\$5,538	\$3,690	\$5,996	\$0	\$0	\$0	\$281	\$15,504
Depreciation for Collection Equipment	\$33,467	\$12,747	\$13,602	\$360	\$91	\$0	\$1,306	\$61,572
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$19,070	\$17,377	\$30,031	\$2,055	\$213	\$0	\$990	\$69,735
Operations	\$5,613	\$3,655	\$5,587	\$563	\$55	\$0	\$260	\$15,734
Vehicle Maintenance	\$9,442	\$6,149	\$9,399	\$946	\$93	\$0	\$437	\$26,467
Container Maintenance	<u>\$2,621</u>	<u>\$2,389</u>	<u>\$4,128</u>	<u>\$283</u>	<u>\$29</u>	<u>\$0</u>	<u>\$136</u>	<u>\$9,586</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$36,746	\$29,569	\$49,145	\$3,847	\$391	\$0	\$1,823	\$121,521
Total Allocated Indirect Depreciation Costs (Form 9)	\$604	\$393	\$601	\$65	\$6	\$0	\$27	\$1,697
Annual Implementation Cost Amortization (Form A)	\$1,690	\$26	\$21	\$47	\$0	\$0	\$78	<u>\$1,863</u>
Total Annual Cost of Operations	\$253,950	\$103,650	\$88,125	\$8,316	\$823	\$0	\$13,502	\$468,365
Profit (insert Operating Ratio below)	\$26,657.73	\$10,880	\$9,251	\$873	\$86	\$0	\$1,417	<u>\$49,165</u>
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$280,608	\$114,530	\$97,375	\$9,188	\$909	\$0	\$14,919	\$517,530
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$20,461	\$7,793	\$8,316	\$220	\$55	\$0	\$798	\$37,645
Interest Expense on Implementation Cost	\$1,192	\$19	\$15	\$33	\$0	\$0	\$55	\$1,313
Contract Changes to Specific Agencies								\$0
Total Contractor Pass-Through Costs	<u>\$21,653</u>	<u>\$7,812</u>	<u>\$8,331</u>	<u>\$254</u>	<u>\$56</u>	<u>\$0</u>	<u>\$853</u>	<u>\$38,958</u>
TOTAL CONTRACTOR'S COMPENSATION	<u>\$302,261</u>	<u>\$122,342</u>	<u>\$105,706</u>	<u>\$9,442</u>	<u>\$965</u>	<u>\$0</u>	<u>\$15,772</u>	<u>\$556,488</u>

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. East Palo Alto

2011 Costs					Totals
City # of Lifts per week	4.44	1.63	6.00	4,145	12.08
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	294.80	108.48	44.81	448.08	448.08
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	288.54	106.17	43.86	448.08	438.56
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	231	85	312	4,104	316.00
SBWMA # of Containers	2,901	898	156,000	90,461	
	0.14	0.05	0.02	0.00	0.21

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$18,155	\$5,786	\$791	\$1,009	\$25,741
Benefits for CBAs	\$6,665	\$2,124	\$290	\$370	\$9,450
Payroll Taxes	\$1,511	\$481	\$66	\$84	\$2,142
Workers Compensation Insurance	\$1,633	\$521	\$71	\$91	\$2,316
Total Direct Labor Related-Costs	\$27,964	\$8,912	\$1,219	\$1,554	\$39,648
Direct Fuel Costs	\$3,985	\$1,270	\$174	\$222	\$5,651
Other Direct Costs	\$4,109	\$1,309	\$180	\$228	\$5,826
Depreciation - Collection Vehicles	\$15,975	\$5,091	\$605	\$769	\$22,440
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$15,975	\$5,091	\$605	\$769	\$22,440
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$8,655	\$2,572	\$79	\$451	\$11,757
Operations	\$4,839	\$1,542	\$201	\$255	\$6,837
Vehicle Maintenance	\$8,140	\$2,594	\$338	\$429	\$11,502
Container Maintenance	\$1,190	\$354	\$11	\$62	\$1,616
Total Allocated Indirect Costs excluding Depreciation and Interest	\$22,824	\$7,062	\$629	\$1,197	\$31,712
Total Allocated Indirect Depreciation Costs (Form 9)	\$557	\$178	\$21	\$27	\$783
Annual Implementation Cost Amortization (Form A)	\$749	\$239	\$28	\$36	\$1,052
Total Annual Cost of Operations	\$76,162	\$24,061	\$2,856	\$4,033	\$107,113
Profit (insert Operating Ratio below)	\$7,995	\$2,526	\$300	\$423	\$11,244
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$84,157	\$26,587	\$3,156	\$4,456	\$118,357
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$6,735	\$2,147	\$255	\$324	\$9,461
Interest Expense on Implementation Cost	\$222	\$71	\$8	\$11	\$312
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$6,957	\$2,217	\$264	\$335	\$9,773
TOTAL CONTRACTOR'S COMPENSATION	\$91,114	\$28,804	\$3,420	\$4,791	\$128,130

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Foster City

2011 Costs							Total
City # of accounts	6,464	6,464	6,464	6,464	6,464	33	6,464
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	3,852.19	3,491.73	3,177.74	17.46	17.46	877.07	11,434
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	3,430.68	3,586.62	3,022.12	17.93	17.93	877.07	10,952
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	6,464	6,464	6,464	6,464	6,464	33	32,353
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587
City Tonnages	4,097.91	3,481.29	2,242.80	1.60	1.60	189.11	10,014
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07	170,163
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$183,060	\$138,515	\$130,239	\$760	\$760	\$58,576	\$511,910
Benefits for CBAs	\$66,415	\$52,447	\$48,148	\$288	\$288	\$24,742	\$192,327
Payroll Taxes	\$15,231	\$11,524	\$10,836	\$63	\$63	\$4,874	\$42,591
Workers Compensation Insurance	<u>\$16,470</u>	<u>\$12,461</u>	<u>\$11,717</u>	<u>\$68</u>	<u>\$68</u>	<u>\$5,270</u>	<u>\$46,054</u>
Total Direct Labor Related-Costs	\$281,175	\$214,948	\$200,940	\$1,179	\$1,179	\$93,461	\$792,882
Direct Fuel Costs	\$30,541	\$33,031	\$28,115	\$181	\$181	\$4,785	\$96,835
Other Direct Costs	\$21,983	\$23,775	\$20,489	\$130	\$130	\$4,183	\$70,691
Depreciation - Collection Vehicles	\$48,514	\$47,997	\$46,334	\$263	\$263	\$4,645	\$148,016
Depreciation - Containers	\$30,391	\$30,999	\$37,574	\$157	\$157	\$0	\$99,278
Depreciation for Collection Equipment	\$78,906	\$78,996	\$83,908	\$420	\$420	\$4,645	\$247,294
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$87,439	\$90,171	\$91,082	\$455	\$455	\$4,180	\$273,783
Operations	\$17,706	\$19,449	\$19,169	\$107	\$107	\$1,098	\$57,636
Vehicle Maintenance	\$29,785	\$32,717	\$32,246	\$180	\$180	\$1,848	\$96,955
Container Maintenance	\$12,019	\$12,395	\$12,520	\$63	\$63	\$575	<u>\$37,633</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$146,950	\$154,733	\$155,016	\$804	\$804	\$7,700	\$466,008
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,853	\$2,035	\$2,006	\$11	\$11	\$116	<u>\$6,031</u>
Annual Implementation Cost Amortization (Form A)	\$2,433	\$2,434	\$2,299	\$43	\$43	\$552	\$7,803
Total Annual Cost of Operations	\$563,840	\$509,952	\$492,773	\$2,768	\$2,768	\$115,442	\$1,687,543
Profit (insert Operating Ratio below)	\$59,187.59	\$53,530.90	\$51,727.50	\$290.59	\$290.59	\$12,118.24	\$177,145.41
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$623,027	\$563,483	\$544,500	\$3,059	\$3,059	\$127,560	\$1,864,689
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$36,011	\$36,052	\$38,294	\$192	\$192	\$2,120	\$112,860
Interest Expense on Implementation Cost	\$1,123	\$1,123	\$1,061	\$20	\$20	\$255	\$3,600
Contract Changes to Specific Agencies	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Contractor Pass-Through Costs	<u>\$37,134</u>	<u>\$37,176</u>	<u>\$39,354</u>	<u>\$211</u>	<u>\$211</u>	<u>\$2,374</u>	<u>\$116,461</u>
TOTAL CONTRACTOR'S COMPENSATION	<u>\$660,161</u>	<u>\$600,659</u>	<u>\$583,854</u>	<u>\$3,270</u>	<u>\$3,270</u>	<u>\$129,935</u>	<u>\$1,981,149</u>

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Foster City

2011 Costs

									Total
City # of Lifts per week	1,727	1,306	418	555	26	19	33		4,051
SBWMA # Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Total Route Labor hours year	4,912.61	2,179.73	620.06	809.38	37.92	27.71	877.07		8,587
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36		136,438
City # of route hours/year	4,591.70	2,141.38	633.92	792.18	37.11	27.12	877.07		8,223
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36		110,525
City Total Containers in Service (Lifts for example)	1,727	1,306	418	555	26	19	33		4,051
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Tonnages	8,047.61	1,760.87	1,430.50	3,630.21	0.00	0.00	189.11		14,869
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07		225,973
	2.21	1.03	0.30	0.38	0.02	0.01	0.41		4.36

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$209,008	\$90,923	\$36,801	\$44,516	\$1,079	\$1,899	\$9,442	\$393,668
Benefits for CBAs	\$78,262	\$31,982	\$9,096	\$11,673	\$396	\$697	\$3,647	\$135,752
Payroll Taxes	\$17,389	\$7,565	\$3,062	\$3,704	\$90	\$158	\$786	\$32,753
Workers Compensation Insurance	\$18,803	\$8,180	\$3,311	\$4,005	\$97	\$171	\$849	\$35,416
Total Direct Labor Related-Costs	\$323,463	\$138,649	\$52,270	\$63,898	\$1,662	\$2,925	\$14,724	\$597,590
Direct Fuel Costs	\$45,941	\$15,391	\$8,784	\$6,980	\$237	\$417	\$1,775	\$79,525
Other Direct Costs	\$34,557	\$13,541	\$5,824	\$7,241	\$245	\$433	\$1,335	\$63,177
Depreciation - Collection Vehicles	\$58,874	\$24,998	\$21,556	\$7,039	\$580	\$1,596	\$1,780	\$116,424
Depreciation - Containers	\$10,384	\$8,714	\$11,443	\$0	\$0	\$0	\$488	\$31,029
Depreciation for Collection Equipment	\$69,258	\$33,712	\$33,000	\$7,039	\$580	\$1,596	\$2,268	\$147,453
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$35,759	\$41,038	\$57,319	\$40,742	\$1,385	\$2,773	\$1,718	\$180,733
Operations	\$11,832	\$10,089	\$15,834	\$10,996	\$356	\$684	\$452	\$50,243
Vehicle Maintenance	\$19,903	\$16,971	\$26,636	\$18,498	\$598	\$1,151	\$760	\$84,518
Container Maintenance	\$4,915	\$5,641	\$7,879	\$5,600	\$190	\$381	\$236	\$24,843
Total Allocated Indirect Costs excluding Depreciation and Interest	\$72,409	\$73,738	\$107,669	\$75,836	\$2,530	\$4,989	\$3,166	\$340,337
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,273	\$1,086	\$1,704	\$1,267	\$41	\$79	\$47	\$5,497
Annual Implementation Cost Amortization (Form A)	\$3,562	\$73	\$59	\$925	\$2	\$3	\$135	\$4,760
Total Annual Cost of Operations	\$550,464	\$276,190	\$209,311	\$163,186	\$5,297	\$10,442	\$23,450	\$1,238,339
Profit (insert Operating Ratio below)	\$57,783.56	\$28,992	\$21,972	\$17,130	\$556	\$1,096	\$2,462	\$129,991
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$608,248	\$305,182	\$231,282	\$180,316	\$5,853	\$11,538	\$25,911	\$1,368,331
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$42,344	\$20,611	\$20,176	\$4,304	\$355	\$976	\$1,387	\$90,152
Interest Expense on Implementation Cost	\$2,512	\$51	\$42	\$653	\$1	\$2	\$95	\$3,356
Contract Changes to Specific Agencies								\$0
Total Contractor Pass-Through Costs	\$44,856	\$20,662	\$20,218	\$4,956	\$356	\$978	\$1,482	\$93,508
TOTAL CONTRACTOR'S COMPENSATION	\$653,104	\$325,845	\$251,500	\$185,272	\$6,209	\$12,516	\$27,393	\$1,461,839

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Foster City

2011 Costs					Totals
City # of Lifts per week	4.54	0.56	5.00	6,464	10.10
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	88.20	10.84	99.04	198.07	198.07
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	86.32	10.61	96.93	198.07	193.86
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	236	29	260	6,409	265.00
SBWMA # of Containers	2,901	898	156,000	90,461	
	0.04	0.01	0.05	0.00	0.09

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$5,432	\$578	\$1,749	\$446	\$8,204
Benefits for CBAs	\$1,994	\$212	\$642	\$164	\$3,012
Payroll Taxes	\$452	\$48	\$145	\$37	\$683
Workers Compensation Insurance	\$489	\$52	\$157	\$40	\$738
Total Direct Labor Related-Costs	\$8,366	\$890	\$2,693	\$687	\$12,637
Direct Fuel Costs	\$1,192	\$127	\$385	\$98	\$1,802
Other Direct Costs	\$1,229	\$131	\$397	\$101	\$1,858
Depreciation - Collection Vehicles	\$4,779	\$509	\$1,338	\$340	\$6,966
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$4,779	\$509	\$1,338	\$340	\$6,966
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$8,842	\$878	\$66	\$703	\$10,489
Operations	\$1,448	\$154	\$444	\$113	\$2,158
Vehicle Maintenance	\$2,435	\$259	\$747	\$190	\$3,631
Container Maintenance	\$1,215	\$121	\$9	\$97	\$1,442
Total Allocated Indirect Costs excluding Depreciation and Interest	\$13,941	\$1,411	\$1,266	\$1,102	\$17,720
Total Allocated Indirect Depreciation Costs (Form 9)	\$167	\$18	\$47	\$12	\$243
Annual Implementation Cost Amortization (Form A)	\$224	\$24	\$63	\$16	\$326
Total Annual Cost of Operations	\$29,899	\$3,110	\$6,189	\$2,356	\$41,552
Profit (insert Operating Ratio below)	\$3,139	\$326	\$650	\$247	\$4,362
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$33,037	\$3,436	\$6,838	\$2,603	\$45,914
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$2,015	\$214	\$564	\$143	\$2,937
Interest Expense on Implementation Cost	\$66	\$7	\$19	\$5	\$97
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$2,081	\$222	\$583	\$148	\$3,034
TOTAL CONTRACTOR'S COMPENSATION	\$35,119	\$3,658	\$7,421	\$2,751	\$48,948

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Hillsborough

2011 Costs							Total
City # of accounts	3,611	3,611	3,611	3,611	3,611	14	3,611
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	5,395.97	6,298.30	4,027.25	31.49	31.49	303.06	16,088
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	5,382.76	6,401.69	3,829.69	32.01	32.01	303.06	15,981
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	3,611	3,611	3,611	3,611	3,611	14	18,069
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587
City Tonnages	2,424.42	2,338.00	3,346.80	0.89	0.89	98.17	8,209
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07	170,163
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$256,422	\$249,850	\$165,056	\$1,370	\$1,370	\$20,240	\$694,309
Benefits for CBAs	\$93,031	\$94,602	\$61,020	\$519	\$519	\$8,549	\$258,240
Payroll Taxes	\$21,334	\$20,788	\$13,733	\$114	\$114	\$1,684	\$57,767
Workers Compensation Insurance	\$23,070	\$22,478	\$14,849	\$123	\$123	\$1,821	\$62,464
Total Direct Labor Related-Costs	\$393,857	\$387,717	\$254,658	\$2,126	\$2,126	\$32,294	\$1,072,779
Direct Fuel Costs	\$47,919	\$58,957	\$35,628	\$323	\$323	\$1,654	\$144,804
Other Direct Costs	\$34,491	\$42,436	\$25,964	\$233	\$233	\$1,445	\$104,802
Depreciation - Collection Vehicles	\$76,119	\$85,669	\$58,715	\$470	\$470	\$1,605	\$223,048
Depreciation - Containers	\$16,978	\$17,317	\$20,990	\$87	\$87	\$0	\$55,460
Depreciation for Collection Equipment	\$93,097	\$102,986	\$79,705	\$557	\$557	\$1,605	\$278,507
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$48,846	\$50,373	\$50,881	\$254	\$254	\$1,731	\$152,340
Operations	\$27,782	\$34,715	\$24,291	\$190	\$190	\$380	\$87,548
Vehicle Maintenance	\$46,734	\$58,397	\$40,862	\$320	\$320	\$638	\$147,272
Container Maintenance	\$6,714	\$6,924	\$6,994	\$35	\$35	\$238	\$20,940
Total Allocated Indirect Costs excluding Depreciation and Interest	\$130,076	\$150,408	\$123,029	\$800	\$800	\$2,987	\$408,100
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,907	\$3,632	\$2,542	\$20	\$20	\$40	\$9,160
Annual Implementation Cost Amortization (Form A)	\$3,817	\$4,345	\$2,913	\$76	\$76	\$191	\$11,418
Total Annual Cost of Operations	\$706,164	\$750,481	\$524,438	\$4,136	\$4,136	\$40,216	\$2,029,571
Profit (insert Operating Ratio below)	\$74,127.67	\$78,779.81	\$55,051.49	\$434.17	\$434.17	\$4,221.55	\$213,048.87
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$780,291	\$829,261	\$579,489	\$4,570	\$4,570	\$44,437	\$2,242,620
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$42,488	\$47,001	\$36,376	\$254	\$254	\$732	\$127,106
Interest Expense on Implementation Cost	\$1,761	\$2,005	\$1,344	\$35	\$35	\$88	\$5,268
Contract Changes to Specific Agencies	(\$378,157)	\$0	\$0	\$0	\$0	\$0	(\$378,157)
Total Contractor Pass-Through Costs	(\$333,908)	\$49,006	\$37,720	\$289	\$289	\$820	(\$245,783)
TOTAL CONTRACTOR'S COMPENSATION	\$446,383	\$878,267	\$617,209	\$4,860	\$4,860	\$45,258	\$1,996,837

**RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. Hillsborough

2011 Costs

									Total
City # of Lifts per week	44	79	21	0	2	0	14		146
SBWMA # Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Total Route Labor hours year	154.21	100.89	53.25	0.00	2.33	0.00	303.06		311
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36		136,438
City # of route hours/year	150.68	98.01	52.57	0.00	2.28	0.00	303.06		304
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36		110,525
City Total Containers in Service (Lifts for example)	44	79	21	0	2	0	14		146
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Tonnages	363.41	100.26	649.45	219.17	0.00	0.00	98.17		1,332
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07		225,973
	0.07	0.05	0.03	0.00	0.00	0.00	0.14		0.29

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$6,561	\$4,208	\$3,161	\$0	\$66	\$0	\$3,262	\$17,259
Benefits for CBAs	\$2,457	\$1,480	\$781	\$0	\$24	\$0	\$1,260	\$6,003
Payroll Taxes	\$546	\$350	\$263	\$0	\$6	\$0	\$271	\$1,436
Workers Compensation Insurance	\$590	\$379	\$284	\$0	\$6	\$0	\$294	\$1,553
Total Direct Labor Related-Costs	\$10,154	\$6,417	\$4,489	\$0	\$102	\$0	\$5,088	\$26,250
Direct Fuel Costs	\$1,508	\$704	\$728	\$0	\$15	\$0	\$613	\$3,568
Other Direct Costs	\$1,134	\$620	\$483	\$0	\$15	\$0	\$461	\$2,713
Depreciation - Collection Vehicles	\$1,932	\$1,144	\$1,788	\$0	\$36	\$0	\$615	\$5,514
Depreciation - Containers	\$265	\$527	\$575	\$0	\$0	\$0	\$202	\$1,569
Depreciation for Collection Equipment	\$2,197	\$1,671	\$2,363	\$0	\$36	\$0	\$817	\$7,083
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$911	\$2,482	\$2,880	\$0	\$107	\$0	\$712	\$7,091
Operations	\$388	\$462	\$1,313	\$0	\$22	\$0	\$156	\$2,341
Vehicle Maintenance	\$653	\$777	\$2,209	\$0	\$37	\$0	\$262	\$3,938
Container Maintenance	\$125	\$341	\$396	\$0	\$15	\$0	\$98	\$975
Total Allocated Indirect Costs excluding Depreciation and Interest	\$2,078	\$4,062	\$6,798	\$0	\$180	\$0	\$1,228	\$14,345
Total Allocated Indirect Depreciation Costs (Form 9)	\$42	\$50	\$141	\$0	\$3	\$0	\$16	\$252
Annual Implementation Cost Amortization (Form A)	\$117	\$3	\$5	\$0	\$0	\$0	\$47	\$172
Total Annual Cost of Operations	\$17,228	\$13,528	\$15,007	\$0	\$350	\$0	\$8,270	\$54,384
Profit (insert Operating Ratio below)	\$1,808.51	\$1,420	\$1,575	\$0	\$37	\$0	\$868	\$5,709
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$19,036.99	\$14,948	\$16,582	\$0	\$387	\$0	\$9,139	\$60,093
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$1,343	\$1,022	\$1,444	\$0	\$22	\$0	\$500	\$4,331
Interest Expense on Implementation Cost	\$82	\$2	\$3	\$0	\$0	\$0	\$33	\$121
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$1,425	\$1,024	\$1,448	\$0	\$22	\$0	\$532	\$4,452
TOTAL CONTRACTOR'S COMPENSATION	\$20,462	\$15,972	\$18,030	\$0	\$408	\$0	\$9,671	\$64,544

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Hillsborough

2011 Costs					Totals
City # of Lifts per week	3.17	1.12	0	3,611	4.29
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	189.66	66.67	0.00	256.33	256.33
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	185.63	65.25	0.00	256.33	250.88
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	165	58	0	3,549	223.00
SBWMA # of Containers	2,901	898	156,000	90,461	
	0.09	0.03	0.00	0.00	0.12

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$11,680	\$3,556	\$0	\$577	\$15,813
Benefits for CBAs	\$4,288	\$1,305	\$0	\$212	\$5,805
Payroll Taxes	\$972	\$296	\$0	\$48	\$1,316
Workers Compensation Insurance	\$1,051	\$320	\$0	\$52	\$1,423
Total Direct Labor Related-Costs	\$17,991	\$5,477	\$0	\$889	\$24,357
Direct Fuel Costs	\$2,564	\$781	\$0	\$127	\$3,471
Other Direct Costs	\$2,643	\$805	\$0	\$131	\$3,579
Depreciation - Collection Vehicles	\$10,277	\$3,129	\$0	\$440	\$13,846
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$10,277	\$3,129	\$0	\$440	\$13,846
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$6,182	\$1,755	\$0	\$393	\$8,330
Operations	\$3,113	\$948	\$0	\$146	\$4,207
Vehicle Maintenance	\$5,237	\$1,594	\$0	\$246	\$7,077
Container Maintenance	\$850	\$241	\$0	\$54	\$1,145
Total Allocated Indirect Costs excluding Depreciation and Interest	\$15,382	\$4,538	\$0	\$838	\$20,759
Total Allocated Indirect Depreciation Costs (Form 9)	\$359	\$109	\$0	\$15	\$483
Annual Implementation Cost Amortization (Form A)	\$482	\$147	\$0	\$21	\$649
Total Annual Cost of Operations	\$49,697	\$14,986	\$0	\$2,460	\$67,144
Profit (insert Operating Ratio below)	\$5,217	\$1,573	\$0	\$258	\$7,048
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$54,914	\$16,559	\$0	\$2,719	\$74,192
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$4,333	\$1,319	\$0	\$186	\$5,838
Interest Expense on Implementation Cost	\$143	\$44	\$0	\$6	\$193
Contract Changes to Specific Agencies					\$0
Total Contractor Pass-Through Costs	\$4,476	\$1,363	\$0	\$192	\$6,030
TOTAL CONTRACTOR'S COMPENSATION	\$59,390	\$17,922	\$0	\$2,910	\$80,222

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Menlo Park

2011 Costs							Total
City # of accounts	7,695	7,695	7,695	7,695	7,695	27	7,695
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	4,132.53	4,705.71	4,139.91	23.53	23.53	717.60	13,743
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	4,043.94	4,602.28	4,087.41	23.01	23.01	717.60	13,497
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	7,695	7,695	7,695	7,695	7,695	27	38,502
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587
City Tonnages	3,840.13	4,625.58	7,632.00	1.90	1.90	162.24	16,264
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07	170,163
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$196,382	\$186,673	\$169,673	\$1,024	\$1,024	\$47,926	\$602,701
Benefits for CBAs	\$71,248	\$70,681	\$62,727	\$388	\$388	\$20,243	\$225,674
Payroll Taxes	\$16,339	\$15,531	\$14,117	\$85	\$85	\$3,987	\$50,145
Workers Compensation Insurance	<u>\$17,668</u>	<u>\$16,794</u>	<u>\$15,264</u>	<u>\$92</u>	<u>\$92</u>	<u>\$4,312</u>	<u>\$54,222</u>
Total Direct Labor Related-Costs	\$301,637	\$289,679	\$261,781	\$1,589	\$1,589	\$76,468	\$932,743
Direct Fuel Costs	\$36,000	\$42,385	\$38,026	\$233	\$233	\$3,915	\$120,791
Other Direct Costs	\$25,912	\$30,508	\$27,711	\$167	\$167	\$3,422	\$87,889
Depreciation - Collection Vehicles	\$57,187	\$61,589	\$62,666	\$338	\$338	\$3,800	\$185,917
Depreciation - Containers	\$36,179	\$36,903	\$44,730	\$186	\$186	\$0	\$118,184
Depreciation for Collection Equipment	\$93,366	\$98,491	\$107,396	\$524	\$524	\$3,800	\$304,101
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$104,091	\$107,343	\$108,428	\$542	\$542	\$3,433	\$324,379
Operations	\$20,872	\$24,957	\$25,926	\$137	\$137	\$899	\$72,927
Vehicle Maintenance	\$35,110	\$41,982	\$43,612	\$230	\$230	\$1,512	\$122,677
Container Maintenance	\$14,308	\$14,755	\$14,904	\$75	\$75	\$472	<u>\$44,588</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$174,380	\$189,038	\$192,870	\$984	\$984	\$6,315	\$564,571
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,184	\$2,611	\$2,713	\$14	\$14	\$95	<u>\$7,631</u>
Annual Implementation Cost Amortization (Form A)	\$2,868	\$3,124	\$3,109	\$55	\$55	\$451	\$9,661
Total Annual Cost of Operations	\$636,347	\$655,836	\$633,605	\$3,566	\$3,566	\$94,468	\$2,027,386
Profit (insert Operating Ratio below)	\$66,798.82	\$68,844.65	\$66,511.01	\$374.29	\$374.29	\$9,916.49	\$212,819.55
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$703,145	\$724,680	\$700,116	\$3,940	\$3,940	\$104,384	\$2,240,206
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$42,610	\$44,950	\$49,013	\$239	\$239	\$1,734	\$138,786
Interest Expense on Implementation Cost	\$1,323	\$1,441	\$1,434	\$25	\$25	\$208	\$4,458
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	<u>\$43,934</u>	<u>\$46,391</u>	<u>\$50,448</u>	<u>\$264</u>	<u>\$264</u>	<u>\$1,943</u>	<u>\$143,244</u>
TOTAL CONTRACTOR'S COMPENSATION	<u>\$747,079</u>	<u>\$771,071</u>	<u>\$750,564</u>	<u>\$4,204</u>	<u>\$4,204</u>	<u>\$106,327</u>	<u>\$2,383,450</u>

**RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. Menlo Park

2011 Costs

									Total
City # of Lifts per week	3,920	2,604	771	52	218	66	27		7,631
SBWMA # Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Total Route Labor hours year	12,553.53	4,115.84	1,185.73	76.90	322.38	97.60	717.60		18,352
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36		136,438
City # of route hours/year	8,562.91	4,301.87	1,158.84	75.26	315.53	95.53	717.60		14,510
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36		110,525
City Total Containers in Service (Lifts for example)	3,920	2,604	771	52	218	66	27		7,631
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Tonnages	13,944.74	4,842.82	4,928.90	5,365.74	0.00	0.00	162.24		29,082
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07		225,973
	4.12	2.07	0.56	0.04	0.15	0.05	0.34		7.31

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$534,092	\$171,684	\$70,375	\$4,229	\$9,174	\$6,689	\$7,725	\$803,968
Benefits for CBAs	\$199,989	\$60,389	\$17,393	\$1,109	\$3,368	\$2,455	\$2,984	\$287,687
Payroll Taxes	\$44,436	\$14,284	\$5,855	\$352	\$763	\$556	\$643	\$66,890
Workers Compensation Insurance	<u>\$48,050</u>	<u>\$15,446</u>	<u>\$6,332</u>	<u>\$380</u>	<u>\$825</u>	<u>\$602</u>	<u>\$695</u>	<u>\$72,330</u>
Total Direct Labor Related-Costs	\$826,567	\$261,802	\$99,955	\$6,071	\$14,131	\$10,302	\$12,047	\$1,230,875
Direct Fuel Costs	\$85,674	\$30,919	\$16,058	\$663	\$2,014	\$1,468	\$1,452	\$138,249
Other Direct Costs	\$64,445	\$27,203	\$10,647	\$688	\$2,084	\$1,526	\$1,092	\$107,687
Depreciation - Collection Vehicles	\$109,793	\$50,219	\$39,406	\$669	\$4,935	\$5,622	\$1,456	\$212,100
Depreciation - Containers	\$23,570	\$17,374	\$21,107	\$0	\$0	\$0	\$401	\$62,452
Depreciation for Collection Equipment	\$133,363	\$67,593	\$60,513	\$669	\$4,935	\$5,622	\$1,857	\$274,552
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$81,166	\$81,824	\$105,725	\$3,817	\$11,616	\$9,631	\$1,411	\$295,191
Operations	\$22,065	\$20,267	\$28,946	\$1,045	\$3,023	\$2,411	\$369	\$78,127
Vehicle Maintenance	\$37,117	\$34,093	\$48,693	\$1,757	\$5,086	\$4,055	\$622	\$131,424
Container Maintenance	<u>\$11,157</u>	<u>\$11,247</u>	<u>\$14,533</u>	<u>\$525</u>	<u>\$1,597</u>	<u>\$1,324</u>	<u>\$194</u>	<u>\$40,576</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$151,505	\$147,432	\$197,897	\$7,144	\$21,322	\$17,421	\$2,596	\$545,317
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,374	\$2,181	\$3,115	\$120	\$348	\$278	\$39	\$8,455
Annual Implementation Cost Amortization (Form A)	\$6,643	\$146	\$109	\$88	\$13	\$11	\$110	\$7,120
Total Annual Cost of Operations	\$1,270,571	\$537,277	\$388,294	\$15,443	\$44,848	\$36,628	\$19,194	\$2,312,256
Profit (insert Operating Ratio below)	\$133,374.91	\$56,399	\$40,760	\$1,621	\$4,708	\$3,845	\$2,015	\$242,723
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$1,403,946	\$593,676	\$429,054	\$17,064	\$49,556	\$40,473	\$21,209	\$2,554,979
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$81,537	\$41,326	\$36,998	\$409	\$3,018	\$3,437	\$1,135	\$167,860
Interest Expense on Implementation Cost	\$4,684	\$103	\$77	\$62	\$9	\$8	\$78	\$5,021
Contract Changes to Specific Agencies								\$0
Total Contractor Pass-Through Costs	\$86,222	\$41,429	\$37,074	\$471	\$3,027	\$3,445	\$1,213	\$172,881
TOTAL CONTRACTOR'S COMPENSATION	\$1,490,168	\$635,105	\$466,129	\$17,535	\$52,583	\$43,918	\$22,422	\$2,727,860

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Menlo Park

2011 Costs					Totals
City # of Lifts per week	2.42	2.13	1,233	7,695	1,237.56
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	15.65	13.78	264.86	294.29	294.29
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	15.31	13.49	259.23	294.29	288.03
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	126	111	64,116	7,600	237.00
SBWMA # of Containers	2,901	898	156,000	90,461	
	0.01	0.01	0.12	0.00	0.14

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$964	\$735	\$4,676	\$663	\$7,038
Benefits for CBAs	\$354	\$270	\$1,717	\$243	\$2,584
Payroll Taxes	\$80	\$61	\$389	\$55	\$586
Workers Compensation Insurance	\$87	\$66	\$421	\$60	\$633
Total Direct Labor Related-Costs	\$1,484	\$1,132	\$7,203	\$1,021	\$10,840
Direct Fuel Costs	\$212	\$161	\$1,030	\$145	\$1,549
Other Direct Costs	\$218	\$166	\$1,062	\$150	\$1,597
Depreciation - Collection Vehicles	\$848	\$647	\$3,578	\$505	\$5,578
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$848	\$647	\$3,578	\$505	\$5,578
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$4,721	\$3,359	\$16,307	\$837	\$25,223
Operations	\$257	\$196	\$1,187	\$168	\$1,807
Vehicle Maintenance	\$432	\$330	\$1,997	\$282	\$3,040
Container Maintenance	\$649	\$462	\$2,241	\$115	\$3,467
Total Allocated Indirect Costs excluding Depreciation and Interest	\$6,059	\$4,346	\$21,732	\$1,401	\$33,538
Total Allocated Indirect Depreciation Costs (Form 9)	\$30	\$23	\$125	\$18	\$195
Annual Implementation Cost Amortization (Form A)	\$40	\$30	\$168	\$24	\$261
Total Annual Cost of Operations	\$8,889	\$6,506	\$34,898	\$3,264	\$53,557
Profit (insert Operating Ratio below)	\$933	\$683	\$3,663	\$343	\$5,622
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$9,823	\$7,189	\$38,561	\$3,606	\$59,179
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$357	\$273	\$1,508	\$213	\$2,352
Interest Expense on Implementation Cost	\$12	\$9	\$50	\$7	\$78
Contract Changes to Specific Agencies					\$0
Total Contractor Pass-Through Costs	\$369	\$282	\$1,558	\$220	\$2,429
TOTAL CONTRACTOR'S COMPENSATION	\$10,192	\$7,471	\$40,119	\$3,826	\$61,608

**RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. Redwood City

2011 Costs							Total
City # of accounts	16,967	16,967	16,967	16,967	16,967	73	16,967
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	9,350.10	10,000.38	8,073.22	50.00	50.00	1,940.18	29,464
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	9,143.45	9,620.69	8,043.97	48.10	48.10	1,940.18	28,844
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	16,967	16,967	16,967	16,967	16,967	73	84,908
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587
City Tonnages	10,881.78	7,030.01	8,722.80	4.23	4.23	483.62	27,127
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07	170,163
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$444,326	\$396,710	\$330,879	\$2,176	\$2,176	\$129,578	\$1,305,844
Benefits for CBAs	\$161,203	\$150,208	\$122,324	\$824	\$824	\$54,731	\$490,114
Payroll Taxes	\$36,968	\$33,006	\$27,529	\$181	\$181	\$10,781	\$108,646
Workers Compensation Insurance	\$39,975	\$35,690	\$29,767	\$196	\$196	\$11,658	\$117,481
Total Direct Labor Related-Costs	\$682,472	\$615,614	\$510,499	\$3,376	\$3,376	\$206,748	\$2,022,085
Direct Fuel Costs	\$81,397	\$88,602	\$74,835	\$486	\$486	\$10,586	\$256,392
Other Direct Costs	\$58,589	\$63,774	\$54,535	\$350	\$350	\$9,253	\$186,851
Depreciation - Collection Vehicles	\$129,301	\$128,746	\$123,326	\$706	\$706	\$10,275	\$393,060
Depreciation - Containers	\$79,773	\$81,368	\$98,626	\$411	\$411	\$0	\$260,588
Depreciation for Collection Equipment	\$209,073	\$210,114	\$221,952	\$1,117	\$1,117	\$10,275	\$653,648
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$229,513	\$236,686	\$239,076	\$1,195	\$1,195	\$9,309	\$716,976
Operations	\$47,191	\$52,171	\$51,022	\$286	\$286	\$2,430	\$153,386
Vehicle Maintenance	\$79,384	\$87,761	\$85,828	\$481	\$481	\$4,087	\$258,023
Container Maintenance	\$31,548	\$32,534	\$32,863	\$164	\$164	\$1,280	\$98,553
Total Allocated Indirect Costs excluding Depreciation and Interest	\$387,637	\$409,151	\$408,789	\$2,127	\$2,127	\$17,106	\$1,226,938
Total Allocated Indirect Depreciation Costs (Form 9)	\$4,938	\$5,459	\$5,339	\$30	\$30	\$256	\$16,051
Annual Implementation Cost Amortization (Form A)	\$6,484	\$6,530	\$6,118	\$114	\$114	\$1,221	\$20,581
Total Annual Cost of Operations	\$1,430,590	\$1,399,244	\$1,282,066	\$7,601	\$7,601	\$255,444	\$4,382,545
Profit (insert Operating Ratio below)	\$150,172.41	\$146,881.93	\$134,581.53	\$797.87	\$797.87	\$26,814.59	\$460,046.21
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$1,580,762	\$1,546,126	\$1,416,648	\$8,399	\$8,399	\$282,259	\$4,842,592
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$95,417	\$95,892	\$101,295	\$510	\$510	\$4,689	\$298,313
Interest Expense on Implementation Cost	\$2,992	\$3,013	\$2,823	\$53	\$53	\$563	\$9,496
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$98,409	\$98,905	\$104,118	\$563	\$563	\$5,252	\$307,810
TOTAL CONTRACTOR'S COMPENSATION	\$1,679,171	\$1,645,031	\$1,520,765	\$8,961	\$8,961	\$287,511	\$5,150,401

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Redwood City

2011 Costs

	5,808	4,041	849	958	261	57	73	Total
City # of Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402	11,974
SBWMA # Lifts per week								64,859
City Total Route Labor hours year	17,832.00	6,571.13	1,103.15	1,416.71	385.97	84.29	1,940.18	27,393
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36	136,438
City # of route hours/year	10,898.61	6,810.96	1,080.09	1,386.61	377.77	82.50	1,940.18	20,637
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36	110,525
City Total Containers in Service (Lifts for example)	5,808	4,041	849	958	261	57	73	11,974
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402	64,859
City Tonnages	26,458.86	5,985.83	3,668.76	13,112.31	0.00	0.00	483.62	49,226
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07	225,973
	5.24	3.27	0.52	0.67	0.18	0.04	0.91	10.83

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$758,665	\$274,102	\$65,474	\$77,920	\$10,984	\$5,777	\$20,886	\$1,213,808
Benefits for CBAs	\$284,079	\$96,414	\$16,182	\$20,432	\$4,032	\$2,121	\$8,067	\$431,327
Payroll Taxes	\$63,121	\$22,805	\$5,447	\$6,483	\$914	\$481	\$1,738	\$100,989
Workers Compensation Insurance	\$68,254	\$24,660	\$5,891	\$7,010	\$988	\$520	\$1,879	\$109,201
Total Direct Labor Related-Costs	\$1,174,119	\$417,980	\$92,994	\$111,844	\$16,918	\$8,897	\$32,570	\$1,855,324
Direct Fuel Costs	\$109,044	\$48,953	\$14,967	\$12,217	\$2,411	\$1,268	\$3,927	\$192,787
Other Direct Costs	\$82,023	\$43,070	\$9,924	\$12,674	\$2,496	\$1,318	\$2,954	\$154,458
Depreciation - Collection Vehicles	\$139,741	\$79,509	\$36,728	\$12,322	\$5,909	\$4,855	\$3,937	\$283,001
Depreciation - Containers	\$34,921	\$26,962	\$23,243	\$0	\$0	\$0	\$1,087	\$86,213
Depreciation for Collection Equipment	\$174,663	\$106,471	\$59,971	\$12,322	\$5,909	\$4,855	\$5,024	\$369,214
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$120,258	\$126,978	\$116,421	\$70,325	\$13,907	\$8,318	\$3,827	\$460,035
Operations	\$28,084	\$32,088	\$26,979	\$19,248	\$3,620	\$2,802	\$999	\$113,100
Vehicle Maintenance	\$47,242	\$53,979	\$45,384	\$32,378	\$6,089	\$3,502	\$1,680	\$190,254
Container Maintenance	\$16,530	\$17,454	\$16,003	\$9,667	\$1,912	\$1,143	\$526	\$63,235
Total Allocated Indirect Costs excluding Depreciation and Interest	\$212,114	\$230,499	\$204,787	\$131,617	\$25,528	\$15,045	\$7,033	\$826,623
Total Allocated Indirect Depreciation Costs (Form 9)	\$3,022	\$3,453	\$2,903	\$2,218	\$417	\$240	\$105	\$12,358
Annual Implementation Cost Amortization (Form A)	\$8,455	\$232	\$101	\$1,620	\$16	\$9	\$298	\$10,731
Total Annual Cost of Operations	\$1,763,440	\$850,658	\$385,648	\$284,512	\$53,695	\$31,633	\$51,911	\$3,421,496
Profit (insert Operating Ratio below)	\$185,112.50	\$89,296	\$40,482	\$29,866	\$5,636	\$3,321	\$5,449	\$359,163
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$1,948,553	\$939,953	\$426,130	\$314,378	\$59,331	\$34,954	\$57,360	\$3,780,659
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$106,788	\$65,096	\$36,666	\$7,533	\$3,613	\$2,969	\$3,072	\$225,736
Interest Expense on Implementation Cost	\$5,962	\$163	\$71	\$1,142	\$11	\$7	\$210	\$7,567
Contract Changes to Specific Agencies								\$0
Total Contractor Pass-Through Costs	\$112,750	\$65,259	\$36,737	\$8,676	\$3,624	\$2,975	\$3,282	\$233,304
TOTAL CONTRACTOR'S COMPENSATION	\$2,061,303	\$1,005,213	\$462,868	\$323,053	\$62,955	\$37,929	\$60,642	\$4,013,962

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Redwood City

2011 Costs					Totals
City # of Lifts per week	7.02	1.60	1,154.00	16,967	1,162.62
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	129.76	29.51	371.63	530.90	530.90
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	127.00	28.88	363.73	530.90	519.62
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	365	83	60,008	16,938	448.00
SBWMA # of Containers	2,901	898	156,000	90,461	
	0.06	0.01	0.17	0.00	0.25

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$7,991	\$1,574	\$6,562	\$1,195	\$17,322
Benefits for CBAs	\$2,934	\$578	\$2,409	\$439	\$6,359
Payroll Taxes	\$665	\$131	\$546	\$99	\$1,441
Workers Compensation Insurance	\$719	\$142	\$590	\$108	\$1,558
Total Direct Labor Related-Costs	\$12,309	\$2,424	\$10,107	\$1,841	\$26,681
Direct Fuel Costs	\$1,754	\$345	\$1,445	\$262	\$3,808
Other Direct Costs	\$1,809	\$356	\$1,490	\$271	\$3,926
Depreciation - Collection Vehicles	\$7,032	\$1,385	\$5,020	\$911	\$14,348
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$7,032	\$1,385	\$5,020	\$911	\$14,348
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$13,676	\$2,511	\$15,262	\$1,845	\$33,294
Operations	\$2,130	\$420	\$1,665	\$302	\$4,517
Vehicle Maintenance	\$3,583	\$706	\$2,801	\$509	\$7,599
Container Maintenance	\$1,880	\$345	\$2,098	\$254	\$4,576
Total Allocated Indirect Costs excluding Depreciation and Interest	\$21,268	\$3,982	\$21,827	\$2,909	\$49,986
Total Allocated Indirect Depreciation Costs (Form 9)	\$245	\$48	\$175	\$32	\$501
Annual Implementation Cost Amortization (Form A)	\$330	\$65	\$235	\$43	\$672
Total Annual Cost of Operations	\$44,746	\$8,606	\$40,300	\$6,269	\$99,922
Profit (insert Operating Ratio below)	\$4,697	\$903	\$4,230	\$658	\$10,489
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$49,444	\$9,509	\$44,531	\$6,927	\$110,411
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$2,965	\$584	\$2,117	\$384	\$6,049
Interest Expense on Implementation Cost	\$98	\$19	\$70	\$13	\$200
Contract Changes to Specific Agencies					\$0
Total Contractor Pass-Through Costs	\$3,062	\$603	\$2,186	\$397	\$6,249
TOTAL CONTRACTOR'S COMPENSATION	\$52,506	\$10,113	\$46,717	\$7,324	\$116,660

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. San Carlos

2011 Costs							Total
City # of accounts	8,348	8,348	8,348	8,348	8,348	38	8,348
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	4,545.71	4,544.09	3,935.09	0.00	0.00	1,009.96	14,035
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	4,445.66	4,453.54	3,851.92	0.00	0.00	1,009.96	13,761
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	8,348	8,348	8,348	8,348	8,348	38	41,778
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587

FTE Routes

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$216,017	\$180,262	\$161,279	\$0	\$0	\$67,451	\$625,009
Benefits for CBAs	\$78,372	\$68,253	\$59,624	\$0	\$0	\$28,490	\$234,739
Payroll Taxes	\$17,973	\$14,998	\$13,418	\$0	\$0	\$5,612	\$52,001
Workers Compensation Insurance	\$19,435	\$16,217	\$14,509	\$0	\$0	\$6,068	\$56,229
Total Direct Labor Related-Costs	\$331,796	\$279,730	\$248,830	\$0	\$0	\$107,622	\$967,978
Direct Fuel Costs	\$39,576	\$41,015	\$35,835	\$0	\$0	\$5,510	\$121,937
Other Direct Costs	\$28,487	\$29,522	\$26,115	\$0	\$0	\$4,817	\$88,940
Depreciation - Collection Vehicles	\$62,868	\$59,598	\$59,056	\$0	\$0	\$5,348	\$186,870
Depreciation - Containers	\$39,249	\$40,034	\$48,525	\$202	\$202	\$0	\$128,213
Depreciation for Collection Equipment	\$102,117	\$99,632	\$107,581	\$202	\$202	\$5,348	\$315,083
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$112,924	\$116,453	\$117,629	\$588	\$588	\$4,826	\$353,008
Operations	\$22,945	\$24,150	\$24,432	\$0	\$0	\$1,265	\$72,792
Vehicle Maintenance	\$38,598	\$40,626	\$41,099	\$0	\$0	\$2,128	\$122,450
Container Maintenance	\$15,522	\$16,007	\$16,169	\$81	\$81	\$663	\$48,523
Total Allocated Indirect Costs excluding Depreciation and Interest	\$189,988	\$197,236	\$199,329	\$669	\$669	\$8,882	\$596,774
Total Allocated Indirect Depreciation Costs (Form 9)	\$2,401	\$2,527	\$2,556	\$0	\$0	\$133	\$7,617
Annual Implementation Cost Amortization (Form A)	\$3,153	\$3,023	\$2,930	\$0	\$0	\$635	\$9,740
Total Annual Cost of Operations	\$697,517	\$652,685	\$623,176	\$871	\$871	\$132,948	\$2,108,069
Profit (insert Operating Ratio below)	\$73,220.06	\$68,513.85	\$65,416.26	\$91.45	\$91.45	\$13,955.91	\$221,288.98
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$770,737	\$721,198	\$688,592	\$963	\$963	\$146,904	\$2,329,358
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$46,604	\$45,470	\$49,098	\$92	\$92	\$2,441	\$143,798
Interest Expense on Implementation Cost	\$1,455	\$1,395	\$1,352	\$0	\$0	\$293	\$4,494
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$48,059	\$46,865	\$50,450	\$92	\$92	\$2,734	\$148,293
TOTAL CONTRACTOR'S COMPENSATION	\$818,796	\$768,064	\$739,042	\$1,055	\$1,055	\$149,638	\$2,477,650

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. San Carlos

2011 Costs

	2,701	2,334	329	219	177	60	38	Total
City # of Lifts per week								5,820
SBWMA # Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402	64,859
City Total Route Labor hours year	5,194.10	3,574.35	362.86	323.86	261.75	88.73	1,009.96	9,806
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36	136,438
City # of route hours/year	4,883.21	3,601.77	354.97	316.98	256.19	86.84	1,009.96	9,500
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36	110,525
City Total Containers in Service (Lifts for example)	2,701	2,334	329	219	177	60	38	5,820
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402	64,859
	2.35	1.73	0.17	0.15	0.12	0.04	0.47	5.04

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$220,984	\$149,097	\$21,536	\$17,813	\$7,449	\$6,081	\$10,872	\$433,831
Benefits for CBAs	\$82,747	\$52,444	\$5,323	\$4,671	\$2,735	\$2,232	\$4,199	\$154,350
Payroll Taxes	\$18,386	\$12,405	\$1,792	\$1,482	\$620	\$506	\$905	\$36,095
Workers Compensation Insurance	\$19,881	\$13,414	\$1,938	\$1,602	\$670	\$547	\$978	\$39,030
Total Direct Labor Related-Costs	\$341,997	\$227,359	\$30,588	\$25,568	\$11,473	\$9,366	\$16,954	\$663,306
Direct Fuel Costs	\$48,858	\$25,887	\$4,919	\$2,793	\$1,635	\$1,335	\$2,044	\$87,471
Other Direct Costs	\$36,751	\$22,776	\$3,261	\$2,897	\$1,692	\$1,387	\$1,538	\$70,304
Depreciation - Collection Vehicles	\$62,612	\$42,046	\$12,070	\$2,817	\$4,007	\$5,111	\$2,050	\$130,713
Depreciation - Containers	\$16,240	\$15,573	\$9,007	\$0	\$0	\$0	\$563	\$41,383
Depreciation for Collection Equipment	\$78,852	\$57,619	\$21,077	\$2,817	\$4,007	\$5,111	\$2,613	\$172,096
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$55,926	\$73,340	\$45,115	\$16,076	\$9,431	\$8,755	\$1,984	\$210,628
Operations	\$12,583	\$16,969	\$8,867	\$4,400	\$2,455	\$2,192	\$520	\$47,985
Vehicle Maintenance	\$21,167	\$28,545	\$14,915	\$7,402	\$4,129	\$3,687	\$875	\$80,720
Container Maintenance	\$7,687	\$10,081	\$6,201	\$2,210	\$1,296	\$1,203	\$273	\$28,952
Total Allocated Indirect Costs excluding Depreciation and Interest	\$97,363	\$128,935	\$75,098	\$30,088	\$17,312	\$15,837	\$3,652	\$368,285
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,354	\$1,826	\$954	\$507	\$283	\$253	\$55	\$5,231
Annual Implementation Cost Amortization (Form A)	\$3,789	\$122	\$33	\$370	\$11	\$10	\$155	\$4,490
Total Annual Cost of Operations	\$608,965	\$464,525	\$135,932	\$65,040	\$36,414	\$33,298	\$27,010	\$1,371,183
Profit (insert Operating Ratio below)	\$63,924.47	\$48,762	\$14,269	\$6,827	\$3,822	\$3,495	\$2,835	\$143,936
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$672,889	\$513,287	\$150,201	\$71,867	\$40,236	\$36,794	\$29,846	\$1,515,120
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$48,210	\$35,228	\$12,887	\$1,722	\$2,450	\$3,125	\$1,598	\$105,219
Interest Expense on Implementation Cost	\$2,671	\$86	\$23	\$261	\$7	\$7	\$109	\$3,166
Contract Changes to Specific Agencies								\$0
Total Contractor Pass-Through Costs	\$50,881	\$35,314	\$12,910	\$1,983	\$2,457	\$3,132	\$1,707	\$108,385
TOTAL CONTRACTOR'S COMPENSATION	\$723,771	\$548,601	\$163,111	\$73,850	\$42,694	\$39,926	\$31,553	\$1,623,505

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. San Carlos

2011 Costs

					Totals
City # of Lifts per week	1.56	0.96	63.00	8,348	65.52
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	85.59	52.83	15.38	153.80	153.80
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	83.77	51.71	15.05	153.80	150.53
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	81	50	3,276	8,342	131.00
SBWMA # of Containers	2,901	898	156,000	90,461	
	0.04	0.02	0.01	0.00	0.07

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$5,271	\$2,818	\$272	\$346	\$8,707
Benefits for CBAs	\$1,935	\$1,034	\$100	\$127	\$3,196
Payroll Taxes	\$439	\$234	\$23	\$29	\$724
Workers Compensation Insurance	\$474	\$254	\$24	\$31	\$783
Total Direct Labor Related-Costs	\$8,119	\$4,340	\$418	\$533	\$13,411
Direct Fuel Costs	\$1,157	\$619	\$60	\$76	\$1,911
Other Direct Costs	\$1,193	\$638	\$62	\$78	\$1,971
Depreciation - Collection Vehicles	\$4,638	\$2,480	\$208	\$264	\$7,589
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$4,638	\$2,480	\$208	\$264	\$7,589
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$3,035	\$1,513	\$833	\$908	\$6,289
Operations	\$1,405	\$751	\$69	\$88	\$2,312
Vehicle Maintenance	\$2,363	\$1,263	\$116	\$147	\$3,890
Container Maintenance	\$417	\$208	\$115	\$125	\$864
Total Allocated Indirect Costs excluding Depreciation and Interest	\$7,220	\$3,736	\$1,133	\$1,267	\$13,356
Total Allocated Indirect Depreciation Costs (Form 9)	\$162	\$87	\$7	\$9	\$265
Annual Implementation Cost Amortization (Form A)	\$217	\$116	\$10	\$12	\$356
Total Annual Cost of Operations	\$22,705	\$12,015	\$1,897	\$2,241	\$38,858
Profit (insert Operating Ratio below)	\$2,383	\$1,261	\$199	\$235	\$4,079
91%					
Total Operating Costs before Pass-Through Cost Allocation	\$25,089	\$13,276	\$2,096	\$2,476	\$42,937
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$1,955	\$1,045	\$88	\$111	\$3,200
Interest Expense on Implementation Cost	\$65	\$34	\$3	\$4	\$106
Contract Changes to Specific Agencies					\$0
Total Contractor Pass-Through Costs	\$2,020	\$1,080	\$90	\$115	\$3,305
TOTAL CONTRACTOR'S COMPENSATION	\$27,109	\$14,356	\$2,187	\$2,591	\$46,242

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. San Mateo

2011 Costs								Total
City # of accounts	19,187	19,187	19,187	19,187	19,187	111		19,187
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402		91,237
City Total Route Labor hours year	11,271.07	10,549.73	9,161.60	52.75	52.75	2,402.82		33,491
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36		176,092
City # of route hours/year	11,019.93	9,878.42	9,169.90	49.39	49.39	2,402.82		32,570
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36		171,836
City Total Containers in Service (Accounts for example)	19,187	19,187	19,187	19,187	19,187	111		96,046
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402		456,587
City Tonnages	11,846.66	9,335.31	11,204.40	4.75	4.75	774.00		33,170
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07		170,163
FTE Routes								

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$535,613	\$418,502	\$375,486	\$2,295	\$2,295	\$160,476	\$1,494,667
Benefits for CBAs	\$194,322	\$158,459	\$138,814	\$869	\$869	\$67,782	\$561,116
Payroll Taxes	\$44,563	\$34,819	\$31,240	\$191	\$191	\$13,352	\$124,356
Workers Compensation Insurance	<u>\$48,188</u>	<u>\$37,650</u>	<u>\$33,780</u>	<u>\$206</u>	<u>\$206</u>	<u>\$14,437</u>	<u>\$134,469</u>
Total Direct Labor Related-Costs	\$822,686	\$649,431	\$579,321	\$3,562	\$3,562	\$256,048	\$2,314,609
Direct Fuel Costs	\$98,102	\$90,976	\$85,310	\$499	\$499	\$13,110	\$288,496
Other Direct Costs	\$70,613	\$65,483	\$62,168	\$359	\$359	\$11,460	\$210,442
Depreciation - Collection Vehicles	\$155,837	\$132,195	\$140,588	\$725	\$725	\$12,725	\$442,795
Depreciation - Containers	\$90,210	\$92,014	\$111,530	\$465	\$465	\$0	\$294,684
Depreciation for Collection Equipment	\$246,047	\$224,210	\$252,119	\$1,190	\$1,190	\$12,725	\$737,479
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$259,543	\$267,654	\$270,358	\$1,352	\$1,352	\$14,148	\$814,407
Operations	\$56,876	\$53,568	\$58,163	\$294	\$294	\$3,009	\$172,205
Vehicle Maintenance	\$95,676	\$90,112	\$97,841	\$494	\$494	\$5,062	\$289,680
Container Maintenance	\$35,676	\$36,791	\$37,162	\$186	\$186	\$1,945	<u>\$111,945</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$447,771	\$448,125	\$463,525	\$2,326	\$2,326	\$24,164	\$1,388,237
Total Allocated Indirect Depreciation Costs (Form 9)	\$5,951	\$5,605	\$6,086	\$31	\$31	\$317	<u>\$18,020</u>
Annual Implementation Cost Amortization (Form A)	\$7,815	\$6,704	\$6,974	\$117	\$117	\$1,512	\$23,240
Total Annual Cost of Operations	\$1,698,985	\$1,490,534	\$1,455,503	\$8,084	\$8,084	\$319,335	\$4,980,524
Profit (insert Operating Ratio below)	\$178,346.47	\$156,464.86	\$152,787.60	\$848.56	\$848.56	\$33,521.33	\$522,817.39
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$1,877,331	\$1,646,999	\$1,608,291	\$8,932	\$8,932	\$352,856	\$5,503,341
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$112,291	\$102,325	\$115,062	\$543	\$543	\$5,807	\$336,572
Interest Expense on Implementation Cost	\$3,606	\$3,094	\$3,218	\$54	\$54	\$698	\$10,723
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$115,897	\$105,419	\$118,280	\$597	\$597	\$6,505	\$347,296
TOTAL CONTRACTOR'S COMPENSATION	\$1,993,228	\$1,752,417	\$1,726,571	\$9,529	\$9,529	\$359,361	\$5,850,636

**RECOLOGY SAN MATEO COUNTY
RATE APPLICATION FOR RATE YEAR 2011
SBWMA COLLECTION AGREEMENT**

ATTACHMENT N

D. San Mateo

2011 Costs

									Total
City # of Lifts per week	8,863	5,561	1,165	1,235	308	22	111		17,154
SBWMA # Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Total Route Labor hours year	25,115.48	8,623.64	1,509.63	1,438.93	358.86	25.63	2,402.82		37,072
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36		136,438
City # of route hours/year	15,516.24	8,678.25	1,516.32	1,408.35	351.23	25.09	2,402.82		27,495
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36		110,525
City Total Containers in Service (Lifts for example)	8,863	5,561	1,165	1,235	308	22	111		17,154
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Tonnages	25,209.82	8,817.35	3,496.02	13,383.20	0.00	0.00	774.00		50,906
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07		225,973
	7.46	4.17	0.73	0.68	0.17	0.01	1.13		14.34

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$1,068,542	\$359,718	\$89,599	\$79,142	\$10,212	\$1,757	\$25,867	\$1,634,836
Benefits for CBAs	\$400,111	\$126,529	\$22,145	\$20,752	\$3,749	\$645	\$9,991	\$583,922
Payroll Taxes	\$88,903	\$29,928	\$7,455	\$6,585	\$850	\$146	\$2,152	\$136,018
Workers Compensation Insurance	<u>\$96,132</u>	<u>\$32,362</u>	<u>\$8,062</u>	<u>\$7,119</u>	<u>\$919</u>	<u>\$158</u>	<u>\$2,327</u>	<u>\$147,079</u>
Total Direct Labor Related-Costs	\$1,653,688	\$548,537	\$127,260	\$113,598	\$15,730	\$2,706	\$40,337	\$2,501,855
Direct Fuel Costs	\$155,244	\$62,374	\$21,012	\$12,409	\$2,242	\$386	\$4,863	\$258,529
Other Direct Costs	\$116,776	\$54,878	\$13,932	\$12,872	\$2,320	\$401	\$3,658	\$204,838
Depreciation - Collection Vehicles	\$198,948	\$101,307	\$51,562	\$12,515	\$5,494	\$1,476	\$4,876	\$376,178
Depreciation - Containers	\$53,290	\$37,104	\$31,894	\$0	\$0	\$0	\$1,651	\$123,939
Depreciation for Collection Equipment	\$252,238	\$138,411	\$83,456	\$12,515	\$5,494	\$1,476	\$6,528	\$500,118
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$183,514	\$174,740	\$159,754	\$90,659	\$16,412	\$3,210	\$5,817	\$634,105
Operations	\$39,982	\$40,886	\$37,876	\$19,549	\$3,366	\$633	\$1,237	\$143,529
Vehicle Maintenance	\$67,258	\$68,777	\$63,714	\$32,886	\$5,661	\$1,065	\$2,081	\$241,442
Container Maintenance	<u>\$25,225</u>	<u>\$24,019</u>	<u>\$21,959</u>	<u>\$12,462</u>	<u>\$2,256</u>	<u>\$441</u>	<u>\$800</u>	<u>\$87,162</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$315,979	\$308,422	\$283,302	\$155,556	\$27,695	\$5,350	\$9,934	\$1,106,237
Total Allocated Indirect Depreciation Costs (Form 9)	\$4,303	\$4,400	\$4,076	\$2,252	\$388	\$73	\$130	\$15,621
Annual Implementation Cost Amortization (Form A)	\$12,038	\$295	\$142	\$1,645	\$15	\$3	\$369	\$14,507
Total Annual Cost of Operations	\$2,510,266	\$1,117,317	\$533,180	\$310,848	\$53,883	\$10,394	\$65,819	\$4,601,706
Profit (insert Operating Ratio below)	\$263,508.58	\$117,287	\$55,969	\$32,630	\$5,656	\$1,091	\$6,909	\$483,052
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$2,773,774	\$1,234,604	\$589,149	\$343,478	\$59,539	\$11,485	\$72,728	\$5,084,758
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$154,217	\$84,624	\$51,025	\$7,651	\$3,359	\$903	\$3,991	\$305,770
Interest Expense on Implementation Cost	\$8,488	\$208	\$100	\$1,160	\$10	\$2	\$260	\$10,230
Contract Changes to Specific Agencies								\$0
Total Contractor Pass-Through Costs	\$162,706	\$84,832	\$51,125	\$8,812	\$3,369	\$905	\$4,251	\$316,000
TOTAL CONTRACTOR'S COMPENSATION	\$2,936,480	\$1,319,436	\$640,274	\$352,290	\$62,908	\$12,390	\$76,980	\$5,400,757

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. San Mateo

2011 Costs					Totals
City # of Lifts per week	18.75	3.23	225.00	19,187	246.98
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	519.84	89.57	498.61	1,108.03	1,108.03
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	508.80	87.67	488.02	1,108.03	1,084.49
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	975	168	11,700	19,018	1,143.00
SBWMA # of Containers	2,901	898	156,000	90,461	
	0.24	0.04	0.23	0.00	0.52

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$32,014	\$4,778	\$8,804	\$2,495	\$48,091
Benefits for CBAs	\$11,753	\$1,754	\$3,232	\$916	\$17,655
Payroll Taxes	\$2,664	\$398	\$732	\$208	\$4,001
Workers Compensation Insurance	\$2,880	\$430	\$792	\$224	\$4,326
Total Direct Labor Related-Costs	\$49,311	\$7,359	\$13,560	\$3,843	\$74,073
Direct Fuel Costs	\$7,028	\$1,049	\$1,939	\$548	\$10,564
Other Direct Costs	\$7,245	\$1,081	\$2,000	\$565	\$10,891
Depreciation - Collection Vehicles	\$28,169	\$4,204	\$6,736	\$1,902	\$41,011
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$28,169	\$4,204	\$6,736	\$1,902	\$41,011
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$36,531	\$5,084	\$2,976	\$2,086	\$46,676
Operations	\$8,533	\$1,273	\$2,234	\$631	\$12,672
Vehicle Maintenance	\$14,354	\$2,142	\$3,759	\$1,061	\$21,317
Container Maintenance	\$5,021	\$699	\$409	\$287	\$6,416
Total Allocated Indirect Costs excluding Depreciation and Interest	\$64,440	\$9,198	\$9,378	\$4,065	\$87,081
Total Allocated Indirect Depreciation Costs (Form 9)	\$983	\$147	\$235	\$66	\$1,431
Annual Implementation Cost Amortization (Form A)	\$1,320	\$197	\$316	\$89	\$1,922
Total Annual Cost of Operations	\$158,496	\$23,235	\$34,163	\$11,078	\$226,972
Profit (insert Operating Ratio below)	\$16,638	\$2,439	\$3,586	\$1,163	\$23,826
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$175,133	\$25,674	\$37,750	\$12,241	\$250,798
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$11,876	\$1,773	\$2,840	\$802	\$17,291
Interest Expense on Implementation Cost	\$392	\$58	\$94	\$26	\$570
Contract Changes to Specific Agencies					\$0
Total Contractor Pass-Through Costs	\$12,268	\$1,831	\$2,933	\$828	\$17,861
TOTAL CONTRACTOR'S COMPENSATION	\$187,401	\$27,505	\$40,683	\$13,070	\$268,659

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. North Fair Oaks

2011 Costs							Total
City # of accounts	2,544	2,544	2,544	2,544	2,544	10	2,544
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	1,661.15	1,531.73	1,693.66	7.66	7.66	186.04	5,088
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	1,625.23	1,442.66	1,477.86	7.21	7.21	186.04	4,746
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	2,544	2,544	2,544	2,544	2,544	10	12,730
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587
City Tonnages	3,103.74	842.07	1,836.00	0.65	0.65	64.07	5,847
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07	170,163
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$78,939	\$60,763	\$69,414	\$333	\$333	\$12,425	\$222,208
Benefits for CBAs	\$28,640	\$23,007	\$25,662	\$126	\$126	\$5,248	\$82,809
Payroll Taxes	\$6,568	\$5,055	\$5,775	\$28	\$28	\$1,034	\$18,488
Workers Compensation Insurance	<u>\$7,102</u>	<u>\$5,466</u>	<u>\$6,245</u>	<u>\$30</u>	<u>\$30</u>	<u>\$1,118</u>	<u>\$19,991</u>
Total Direct Labor Related-Costs	\$121,249	\$94,292	\$107,096	\$517	\$517	\$19,825	\$343,496
Direct Fuel Costs	\$14,468	\$13,286	\$13,749	\$73	\$73	\$1,015	\$42,664
Other Direct Costs	\$10,414	\$9,563	\$10,019	\$52	\$52	\$887	\$30,989
Depreciation - Collection Vehicles	\$22,983	\$19,306	\$22,658	\$106	\$106	\$985	\$66,144
Depreciation - Containers	\$11,961	\$12,200	\$14,788	\$62	\$62	\$0	\$39,072
Depreciation for Collection Equipment	\$34,944	\$31,506	\$37,446	\$167	\$167	\$985	\$105,216
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$34,413	\$35,488	\$35,847	\$179	\$179	\$1,317	\$107,424
Operations	\$8,388	\$7,823	\$9,374	\$43	\$43	\$233	\$25,904
Vehicle Maintenance	\$14,110	\$13,160	\$15,769	\$72	\$72	\$392	\$43,575
Container Maintenance	\$4,730	\$4,878	\$4,927	\$25	\$25	\$181	<u>\$14,766</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$61,642	\$61,350	\$65,916	\$319	\$319	\$2,123	\$191,669
Total Allocated Indirect Depreciation Costs (Form 9)	\$878	\$819	\$981	\$4	\$4	\$25	<u>\$2,711</u>
Annual Implementation Cost Amortization (Form A)	\$1,152	\$979	\$1,124	\$17	\$17	\$117	\$3,407
Total Annual Cost of Operations	\$244,747	\$211,795	\$236,331	\$1,151	\$1,151	\$24,978	\$720,151
Profit (insert Operating Ratio below)	\$25,691.64	\$22,232.59	\$24,808.22	\$120.78	\$120.78	\$2,621.97	\$75,595.98
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$270,438	\$234,027	\$261,139	\$1,271	\$1,271	\$27,600	\$795,747
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$15,948	\$14,379	\$17,089	\$76	\$76	\$450	\$48,019
Interest Expense on Implementation Cost	\$532	\$452	\$519	\$8	\$8	\$54	\$1,572
Contract Changes to Specific Agencies	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Contractor Pass-Through Costs	\$16,480	\$14,831	\$17,608	\$84	\$84	\$504	\$49,591
TOTAL CONTRACTOR'S COMPENSATION	\$286,918	\$248,858	\$278,747	\$1,356	\$1,356	\$28,103	\$845,338

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. North Fair Oaks

2011 Costs

									Total
City # of Lifts per week	1,100	670	359	0	51	52	10		2,232
SBWMA # Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Total Route Labor hours year	2,479.22	1,265.70	438.11	0.00	71.65	73.05	186.04		4,328
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36		136,438
City # of route hours/year	2,295.87	1,294.59	429.64	0.00	70.13	71.50	186.04		4,162
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36		110,525
City Total Containers in Service (Lifts for example)	1,100	670	359	0	51	52	10		2,232
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Tonnages	4,207.34	680.38	503.54	0.00	0.00	0.00	64.07		5,391
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07		225,973
	1.10	0.62	0.21	0.00	0.03	0.03	0.09		2.09

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$105,479	\$52,796	\$26,003	\$0	\$2,039	\$5,006	\$2,003	\$193,325
Benefits for CBAs	\$39,496	\$18,571	\$6,427	\$0	\$749	\$1,838	\$774	\$67,853
Payroll Taxes	\$8,776	\$4,393	\$2,163	\$0	\$170	\$417	\$167	\$16,085
Workers Compensation Insurance	\$9,489	\$4,750	\$2,340	\$0	\$183	\$450	\$180	\$17,393
Total Direct Labor Related-Costs	\$163,240	\$80,509	\$36,932	\$0	\$3,141	\$7,711	\$3,123	\$294,656
Direct Fuel Costs	\$22,971	\$9,305	\$5,954	\$0	\$448	\$1,099	\$377	\$40,152
Other Direct Costs	\$17,279	\$8,187	\$3,948	\$0	\$463	\$1,142	\$283	\$31,302
Depreciation - Collection Vehicles	\$29,437	\$15,113	\$14,610	\$0	\$1,097	\$4,208	\$378	\$64,842
Depreciation - Containers	\$6,614	\$4,470	\$9,828	\$0	\$0	\$0	\$154	\$21,066
Depreciation for Collection Equipment	\$36,051	\$19,583	\$24,438	\$0	\$1,097	\$4,208	\$531	\$85,908
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$22,776	\$21,053	\$49,229	\$0	\$2,718	\$7,588	\$542	\$103,905
Operations	\$5,916	\$6,099	\$10,732	\$0	\$672	\$1,804	\$96	\$25,319
Vehicle Maintenance	\$9,952	\$10,260	\$18,053	\$0	\$1,130	\$3,035	\$161	\$42,592
Container Maintenance	\$3,131	\$2,894	\$6,767	\$0	\$374	\$1,043	\$74	\$14,282
Total Allocated Indirect Costs excluding Depreciation and Interest	\$41,775	\$40,306	\$84,780	\$0	\$4,893	\$13,471	\$873	\$186,098
Total Allocated Indirect Depreciation Costs (Form 9)	\$637	\$656	\$1,155	\$0	\$77	\$208	\$10	\$2,743
Annual Implementation Cost Amortization (Form A)	\$1,781	\$44	\$40	\$0	\$3	\$8	\$29	\$1,905
Total Annual Cost of Operations	\$283,734	\$158,590	\$157,247	\$0	\$10,122	\$27,847	\$5,226	\$642,765
Profit (insert Operating Ratio below)	\$29,784.20	\$16,648	\$16,507	\$0	\$1,063	\$2,923	\$549	\$67,473
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$313,518	\$175,237	\$173,753	\$0	\$11,185	\$30,770	\$5,774	\$710,238
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$22,042	\$11,973	\$14,941	\$0	\$671	\$2,573	\$325	\$52,524
Interest Expense on Implementation Cost	\$1,256	\$31	\$28	\$0	\$2	\$6	\$20	\$1,343
Contract Changes to Specific Agencies								\$0
Total Contractor Pass-Through Costs	\$23,298	\$12,004	\$14,970	\$0	\$673	\$2,578	\$345	\$53,867
TOTAL CONTRACTOR'S COMPENSATION	\$336,815	\$187,241	\$188,723	\$0	\$11,857	\$33,349	\$6,119	\$764,105

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. North Fair Oaks

2011 Costs					Totals
City # of Lifts per week	0.00	0.00	15.00	2,544	15.00
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	0.00	0.00	0.00	0.00	0.00
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	0.00	0.00	0.00	0.00	0.00
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	0	0	780	2,591	0.00
SBWMA # of Containers	2,901	898	156,000	90,461	
	0.00	0.00	0.00	0.00	0.00

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$0	\$0	\$0	\$0	\$0
Benefits for CBAs	\$0	\$0	\$0	\$0	\$0
Payroll Taxes	\$0	\$0	\$0	\$0	\$0
Workers Compensation Insurance	\$0	\$0	\$0	\$0	\$0
Total Direct Labor Related-Costs	\$0	\$0	\$0	\$0	\$0
Direct Fuel Costs	\$0	\$0	\$0	\$0	\$0
Other Direct Costs	\$0	\$0	\$0	\$0	\$0
Depreciation - Collection Vehicles	\$0	\$0	\$0	\$0	\$0
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$0	\$0	\$0	\$0
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$0	\$0	\$198	\$277	\$475
Operations	\$0	\$0	\$0	\$0	\$0
Vehicle Maintenance	\$0	\$0	\$0	\$0	\$0
Container Maintenance	\$0	\$0	\$27	\$38	\$65
Total Allocated Indirect Costs excluding Depreciation and Interest	\$0	\$0	\$226	\$315	\$540
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$0	\$0	\$0	\$0
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
Total Annual Cost of Operations	\$0	\$0	\$226	\$315	\$540
Profit (insert Operating Ratio below)	\$0	\$0	\$24	\$33	\$57
91%					
Total Operating Costs before Pass-Through Cost Allocation	\$0	\$0	\$249	\$348	\$597
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$0	\$0	\$0	\$0	\$0
Interest Expense on Implementation Cost	\$0	\$0	\$0	\$0	\$0
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$0	\$0	\$0	\$0	\$0
TOTAL CONTRACTOR'S COMPENSATION	\$0	\$0	\$249	\$348	\$597

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. West Bay Sanitary District

2011 Costs							Total
City # of accounts	2,064	2,064	2,064	2,064	2,064	7	2,064
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	1,167.08	1,298.54	1,181.67	6.49	6.49	265.78	3,926
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	1,131.14	1,189.86	1,113.17	5.95	5.95	265.78	3,712
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	2,064	2,064	2,064	2,064	2,064	7	10,327
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587
City Tonnages	1,361.31	1,316.18	1,695.60	0.52	0.52	38.23	4,412
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07	170,163
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$55,461	\$51,512	\$48,430	\$283	\$283	\$17,750	\$173,719
Benefits for CBAs	\$20,121	\$19,504	\$17,904	\$107	\$107	\$7,497	\$65,242
Payroll Taxes	\$4,614	\$4,286	\$4,029	\$24	\$24	\$1,477	\$14,453
Workers Compensation Insurance	<u>\$4,990</u>	<u>\$4,634</u>	<u>\$4,357</u>	<u>\$25</u>	<u>\$25</u>	<u>\$1,597</u>	<u>\$15,629</u>
Total Direct Labor Related-Costs	\$85,186	\$79,937	\$74,721	\$438	\$438	\$28,322	\$269,043
Direct Fuel Costs	\$10,070	\$10,958	\$10,356	\$60	\$60	\$1,450	\$32,954
Other Direct Costs	\$7,248	\$7,887	\$7,547	\$43	\$43	\$1,268	\$24,036
Depreciation - Collection Vehicles	\$15,996	\$15,923	\$17,067	\$87	\$87	\$1,407	\$50,567
Depreciation - Containers	\$9,704	\$9,898	\$11,998	\$50	\$50	\$0	\$31,700
Depreciation for Collection Equipment	\$25,700	\$25,821	\$29,064	\$137	\$137	\$1,407	\$82,267
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$27,920	\$28,792	\$29,083	\$145	\$145	\$877	\$86,963
Operations	\$5,838	\$6,452	\$7,061	\$35	\$35	\$333	\$19,755
Vehicle Maintenance	\$9,821	\$10,854	\$11,877	\$60	\$60	\$560	\$33,231
Container Maintenance	\$3,838	\$3,958	\$3,998	\$20	\$20	\$120	<u>\$11,954</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$47,416	\$50,056	\$52,019	\$260	\$260	\$1,890	\$151,902
Total Allocated Indirect Depreciation Costs (Form 9)	\$611	\$675	\$739	\$4	\$4	\$35	<u>\$2,067</u>
Annual Implementation Cost Amortization (Form A)	\$802	\$808	\$847	\$14	\$14	\$167	\$2,652
Total Annual Cost of Operations	\$177,033	\$176,142	\$175,293	\$957	\$957	\$34,539	\$564,922
Profit (insert Operating Ratio below)	\$18,583.61	\$18,490.09	\$18,400.88	\$100.49	\$100.49	\$3,625.63	\$59,301.18
90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$195,617	\$194,632	\$193,693	\$1,058	\$1,058	\$38,165	\$624,223
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$11,729	\$11,784	\$13,264	\$63	\$63	\$642	\$37,545
Interest Expense on Implementation Cost	\$370	\$373	\$391	\$7	\$7	\$77	\$1,224
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$12,099	\$12,157	\$13,655	\$69	\$69	\$720	\$38,769
TOTAL CONTRACTOR'S COMPENSATION	\$207,716	\$206,789	\$207,348	\$1,127	\$1,127	\$38,884	\$662,992

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. West Bay Sanitary District

2011 Costs

									Total
City # of Lifts per week	136	122	43	0	0	0	7		301
SBWMA # Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Total Route Labor hours year	386.65	195.13	77.59	0.00	0.00	0.00	265.78		659
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36		136,438
City # of route hours/year	379.77	201.64	71.26	0.00	0.00	0.00	265.78		653
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36		110,525
City Total Containers in Service (Lifts for example)	136	122	43	0	0	0	7		301
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402		64,859
City Tonnages	540.50	249.77	49.54	0.00	0.00	0.00	38.23		840
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07		225,973
	0.18	0.10	0.03	0.00	0.00	0.00	0.12		0.44

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$16,450	\$8,140	\$4,605	\$0	\$0	\$0	\$2,861	\$32,056
Benefits for CBAs	\$6,160	\$2,863	\$1,138	\$0	\$0	\$0	\$1,105	\$11,266
Payroll Taxes	\$1,369	\$677	\$383	\$0	\$0	\$0	\$238	\$2,667
Workers Compensation Insurance	<u>\$1,480</u>	<u>\$732</u>	<u>\$414</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$257</u>	<u>\$2,884</u>
Total Direct Labor Related-Costs	\$25,458	\$12,412	\$6,541	\$0	\$0	\$0	\$4,462	\$48,873
Direct Fuel Costs	\$3,800	\$1,449	\$987	\$0	\$0	\$0	\$538	\$6,774
Other Direct Costs	\$2,858	\$1,275	\$655	\$0	\$0	\$0	\$405	\$5,193
Depreciation - Collection Vehicles	\$4,869	\$2,354	\$2,423	\$0	\$0	\$0	\$539	\$10,186
Depreciation - Containers	\$818	\$814	\$1,177	\$0	\$0	\$0	\$102	\$2,911
Depreciation for Collection Equipment	\$5,687	\$3,168	\$3,600	\$0	\$0	\$0	\$642	\$13,097
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$2,816	\$3,834	\$5,896	\$0	\$0	\$0	\$360	\$12,906
Operations	\$979	\$950	\$1,780	\$0	\$0	\$0	\$137	\$3,845
Vehicle Maintenance	\$1,646	\$1,598	\$2,994	\$0	\$0	\$0	\$230	\$6,469
Container Maintenance	<u>\$387</u>	<u>\$527</u>	<u>\$811</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$50</u>	<u>\$1,774</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$5,828	\$6,909	\$11,481	\$0	\$0	\$0	\$777	\$24,994
Total Allocated Indirect Depreciation Costs (Form 9)	\$105	\$102	\$192	\$0	\$0	\$0	\$14	\$413
Annual Implementation Cost Amortization (Form A)	\$295	\$7	\$7	\$0	\$0	\$0	\$41	\$349
Total Annual Cost of Operations	\$44,031	\$25,322	\$23,463	\$0	\$0	\$0	\$6,878	\$99,694
Profit (insert Operating Ratio below)	\$4,622.07	\$2,658	\$2,463	\$0	\$0	\$0	\$722	\$10,465
90.5%								
Total Proposed Costs before Pass-Through Cost Allocation	\$48,653	\$27,980	\$25,925	\$0	\$0	\$0	\$7,600	\$110,159
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$3,477	\$1,937	\$2,201	\$0	\$0	\$0	\$392	\$8,007
Interest Expense on Implementation Cost	\$208	\$5	\$5	\$0	\$0	\$0	\$29	\$246
Contract Changes to Specific Agencies								\$0
Total Contractor Pass-Through Costs	<u>\$3,685</u>	<u>\$1,942</u>	<u>\$2,206</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$421</u>	<u>\$8,254</u>
TOTAL CONTRACTOR'S COMPENSATION	<u>\$52,338</u>	<u>\$29,922</u>	<u>\$28,131</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$8,021</u>	<u>\$118,413</u>

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. West Bay Sanitary District

2011 Costs

					Totals
City # of Lifts per week	0.00	0.00	0	2,064	0.00
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	0.00	0.00	0.00	0.00	0.00
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	0.00	0.00	0.00	0.00	0.00
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	0	0	0	2,066	0.00
SBWMA # of Conainers	2,901	898	156,000	90,461	
	0.00	0.00	0.00	0.00	0.00

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$0	\$0	\$0	\$0	\$0
Benefits for CBAs	\$0	\$0	\$0	\$0	\$0
Payroll Taxes	\$0	\$0	\$0	\$0	\$0
Workers Compensation Insurance	\$0	\$0	\$0	\$0	\$0
Total Direct Labor Related-Costs	\$0	\$0	\$0	\$0	\$0
Direct Fuel Costs	\$0	\$0	\$0	\$0	\$0
Other Direct Costs	\$0	\$0	\$0	\$0	\$0
Depreciation - Collection Vehicles	\$0	\$0	\$0	\$0	\$0
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$0	\$0	\$0	\$0
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$0	\$0	\$0	\$224	\$224
Operations	\$0	\$0	\$0	\$0	\$0
Vehicle Maintenance	\$0	\$0	\$0	\$0	\$0
Container Maintenance	\$0	\$0	\$0	\$31	\$31
Total Allocated Indirect Costs excluding Depreciation and Interest	\$0	\$0	\$0	\$255	\$255
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$0	\$0	\$0	\$0
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
Total Annual Cost of Operations	\$0	\$0	\$0	\$255	\$255
Profit (insert Operating Ratio below)	\$0	\$0	\$0	\$27	\$27
91%					
Total Operating Costs before Pass-Through Cost Allocation	\$0	\$0	\$0	\$282	\$282
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$0	\$0	\$0	\$0	\$0
Interest Expense on Implementation Cost	\$0	\$0	\$0	\$0	\$0
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$0	\$0	\$0	\$0	\$0
TOTAL CONTRACTOR'S COMPENSATION	\$0	\$0	\$0	\$282	\$282

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Unincorporated County - North

2011 Costs							Total
City # of accounts	1,775	1,775	1,775	1,775	1,775	0	1,775
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	991.25	961.34	826.15	4.81	4.81	0.00	2,788
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	969.46	904.52	860.57	4.52	4.52	0.00	2,744
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	1,775	1,775	1,775	1,775	1,775	0	8,873
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587
City Tonnages	1,379.14	1,062.78	1,145.23	0.43	0.43	50.22	3,638
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07	170,163
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$47,105	\$38,136	\$33,859	\$209	\$209	\$0	\$119,519
Benefits for CBAs	\$17,090	\$14,439	\$12,518	\$79	\$79	\$0	\$44,205
Payroll Taxes	\$3,919	\$3,173	\$2,817	\$17	\$17	\$0	\$9,944
Workers Compensation Insurance	<u>\$4,238</u>	<u>\$3,431</u>	<u>\$3,046</u>	<u>\$19</u>	<u>\$19</u>	<u>\$0</u>	<u>\$10,753</u>
Total Direct Labor Related-Costs	\$72,352	\$59,179	\$52,240	\$325	\$325	\$0	\$184,421
Direct Fuel Costs	\$8,630	\$8,330	\$8,006	\$46	\$46	\$0	\$25,058
Other Direct Costs	\$6,212	\$5,996	\$5,834	\$33	\$33	\$0	\$18,108
Depreciation - Collection Vehicles	\$13,710	\$12,104	\$13,194	\$66	\$66	\$0	\$39,141
Depreciation - Containers	\$8,344	\$8,511	\$10,316	\$43	\$43	\$0	\$27,256
Depreciation for Collection Equipment	\$22,053	\$20,615	\$23,510	\$109	\$109	\$0	\$66,397
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$24,006	\$24,756	\$25,006	\$125	\$125	\$0	\$74,019
Operations	\$5,004	\$4,905	\$5,458	\$27	\$27	\$0	\$15,421
Vehicle Maintenance	\$8,417	\$8,251	\$9,182	\$45	\$45	\$0	\$25,941
Container Maintenance	\$3,300	\$3,403	\$3,437	\$17	\$17	\$0	<u>\$10,174</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$40,727	\$41,315	\$43,084	\$214	\$214	\$0	\$125,555
Total Allocated Indirect Depreciation Costs (Form 9)	\$524	\$513	\$571	\$3	\$3	\$0	<u>\$1,614</u>
Annual Implementation Cost Amortization (Form A)	\$687	\$614	\$655	\$11	\$11	\$0	\$1,977
Total Annual Cost of Operations	\$151,186	\$136,563	\$133,900	\$740	\$740	\$0	\$423,130
Profit (insert Operating Ratio below)	\$15,870.35	\$14,335.31	\$14,055.84	\$77.73	\$77.73	\$0.00	\$44,416.96
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$167,056	\$150,898	\$147,956	\$818	\$818	\$0	\$467,547
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$10,065	\$9,408	\$10,729	\$50	\$50	\$0	\$30,302
Interest Expense on Implementation Cost	\$317	\$283	\$302	\$5	\$5	\$0	\$912
Contract Changes to Specific Agencies	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Contractor Pass-Through Costs	<u>\$10,382</u>	<u>\$9,692</u>	<u>\$11,031</u>	<u>\$55</u>	<u>\$55</u>	<u>\$0</u>	<u>\$31,215</u>
TOTAL CONTRACTOR'S COMPENSATION	\$177,438	\$160,590	\$158,988	\$873	\$873	\$0	\$498,762

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Unincorporated County - North

2011 Costs								Total
City # of Lifts per week	148	0	0	0	0	0	0	148
SBWMA # Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402	64,859
City Total Route Labor hours year	369.90	0.00	0.00	0.00	0.00	0.00	0.00	370
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36	136,438
City # of route hours/year	362.86	0.00	0.00	0.00	0.00	0.00	0.00	363
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36	110,525
City Total Containers in Service (Lifts for example)	148	0	0	0	0	0	0	148
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402	64,859
City Tonnages	771.78	167.15	139.32	531.72	0.00	0.00	50.22	1,610
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07	225,973
	0.17	0.00	0.00	0.00	0.00	0.00	0.00	0.17

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$15,737	\$0	\$0	\$0	\$0	\$0	\$0	\$15,737
Benefits for CBAs	\$5,893	\$0	\$0	\$0	\$0	\$0	\$0	\$5,893
Payroll Taxes	\$1,309	\$0	\$0	\$0	\$0	\$0	\$0	\$1,309
Workers Compensation Insurance	\$1,416	\$0	\$0	\$0	\$0	\$0	\$0	\$1,416
Total Direct Labor Related-Costs	\$24,355	\$0	\$0	\$0	\$0	\$0	\$0	\$24,355
Direct Fuel Costs	\$3,631	\$0	\$0	\$0	\$0	\$0	\$0	\$3,631
Other Direct Costs	\$2,731	\$0	\$0	\$0	\$0	\$0	\$0	\$2,731
Depreciation - Collection Vehicles	\$4,653	\$0	\$0	\$0	\$0	\$0	\$0	\$4,653
Depreciation - Containers	\$890	\$0	\$0	\$0	\$0	\$0	\$0	\$890
Depreciation for Collection Equipment	\$5,542	\$0	\$0	\$0	\$0	\$0	\$0	\$5,542
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$3,064	\$0	\$0	\$0	\$0	\$0	\$0	\$3,064
Operations	\$935	\$0	\$0	\$0	\$0	\$0	\$0	\$935
Vehicle Maintenance	\$1,573	\$0	\$0	\$0	\$0	\$0	\$0	\$1,573
Container Maintenance	\$421	\$0	\$0	\$0	\$0	\$0	\$0	\$421
Total Allocated Indirect Costs excluding Depreciation and Interest	\$5,993	\$0	\$0	\$0	\$0	\$0	\$0	\$5,993
Total Allocated Indirect Depreciation Costs (Form 9)	\$101	\$0	\$0	\$0	\$0	\$0	\$0	\$101
Annual Implementation Cost Amortization (Form A)	\$282	\$0	\$0	\$0	\$0	\$0	\$0	\$282
Total Annual Cost of Operations	\$42,634	\$0	\$0	\$0	\$0	\$0	\$0	\$42,634
Profit (insert Operating Ratio below)	\$4,475.35	\$0	\$0	\$0	\$0	\$0	\$0	\$4,475
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$47,109	\$0	\$0	\$0	\$0	\$0	\$0	\$47,109
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$3,388	\$0	\$0	\$0	\$0	\$0	\$0	\$3,388
Interest Expense on Implementation Cost	\$199	\$0	\$0	\$0	\$0	\$0	\$0	\$199
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$3,587	\$0	\$0	\$0	\$0	\$0	\$0	\$3,587
TOTAL CONTRACTOR'S COMPENSATION	\$50,696	\$0	\$0	\$0	\$0	\$0	\$0	\$50,696

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Unincorporated County - North

2011 Costs

					Totals
City # of Lifts per week	0.00	0.00	0	1,775	0.00
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	0.00	0.00	7.62	7.62	7.62
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	0.00	0.00	0.00	7.62	0.00
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	0	0	0	1,733	0.00
SBWMA # of Conainers	2,901	898	156,000	90,461	
	0.00	0.00	0.00	0.00	0.00

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$0	\$0	\$134	\$17	\$152
Benefits for CBAs	\$0	\$0	\$49	\$6	\$56
Payroll Taxes	\$0	\$0	\$11	\$1	\$13
Workers Compensation Insurance	\$0	\$0	\$12	\$2	\$14
Total Direct Labor Related-Costs	\$0	\$0	\$207	\$26	\$234
Direct Fuel Costs	\$0	\$0	\$0	\$4	\$4
Other Direct Costs	\$0	\$0	\$0	\$4	\$4
Depreciation - Collection Vehicles	\$0	\$0	\$0	\$13	\$13
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$0	\$0	\$13	\$13
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$0	\$0	\$0	\$193	\$193
Operations	\$0	\$0	\$0	\$4	\$4
Vehicle Maintenance	\$0	\$0	\$0	\$7	\$7
Container Maintenance	\$0	\$0	\$0	\$27	\$27
Total Allocated Indirect Costs excluding Depreciation and Interest	\$0	\$0	\$0	\$231	\$231
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$0	\$0	\$0	\$0
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$1	\$1
Total Annual Cost of Operations	\$0	\$0	\$207	\$279	\$486
Profit (insert Operating Ratio below)	\$0	\$0	\$22	\$29	\$51
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$0	\$0	\$229	\$309	\$537
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$0	\$0	\$0	\$6	\$6
Interest Expense on Implementation Cost	\$0	\$0	\$0	\$0	\$0
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$0	\$0	\$0	\$6	\$6
TOTAL CONTRACTOR'S COMPENSATION	\$0	\$0	\$229	\$314	\$543

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Unincorporated County - South

2011 Costs							Total
City # of accounts	3,155	3,155	3,155	3,155	3,155	0	3,155
SBWMA # of accounts	91,237	91,237	91,237	91,237	91,237	402	91,237
City Total Route Labor hours year	2,174.86	2,141.81	2,057.39	10.71	10.71	0.00	6,395
SBWMA Total Route Labor hours year	58,630.74	57,470.96	49,708.61	264.63	264.63	9,752.36	176,092
City # of route hours/year	2,127.58	2,212.75	1,936.57	11.06	11.06	0.00	6,299
SBWMA # of route hours/year	57,108.73	56,052.72	48,405.78	258.00	258.00	9,752.36	171,836
City Total Containers in Service (Accounts for example)	3,155	3,155	3,155	3,155	3,155	0	15,777
SBWMA Total Containers in Service	91,237	91,237	91,237	91,237	91,237	402	456,587
City Tonnages	2,451.80	1,889.39	2,035.97	0.77	0.77	89.28	6,468
SBWMA Tonnages	60,158.09	47,323.16	59,414.55	22.62	22.62	3,222.07	170,163
FTE Routes							

SFD	Solid Waste	Recyclable Materials	Organic Materials (including Holiday Trees)	Weekly Battery and Cell Phone	Weekly Used Motor Oil and Oil Filters	Two On-Call Collection Events	TOTAL
	A	B	C	D	D	J	
Annual Cost of Operations							
Direct Labor-Related Costs							
Wages for CBAs	\$103,352	\$84,965	\$84,322	\$466	\$466	\$0	\$273,570
Benefits for CBAs	\$37,496	\$32,170	\$31,173	\$176	\$176	\$0	\$101,193
Payroll Taxes	\$8,599	\$7,069	\$7,016	\$39	\$39	\$0	\$22,761
Workers Compensation Insurance	<u>\$9,298</u>	<u>\$7,644</u>	<u>\$7,586</u>	<u>\$42</u>	<u>\$42</u>	<u>\$0</u>	<u>\$24,612</u>
Total Direct Labor Related-Costs	\$158,745	\$131,848	\$130,096	\$723	\$723	\$0	\$422,135
Direct Fuel Costs	\$18,940	\$20,378	\$18,016	\$112	\$112	\$0	\$57,559
Other Direct Costs	\$13,633	\$14,668	\$13,129	\$80	\$80	\$0	\$41,591
Depreciation - Collection Vehicles	\$30,087	\$29,612	\$29,690	\$162	\$162	\$0	\$89,714
Depreciation - Containers	\$14,835	\$15,132	\$18,341	\$76	\$76	\$0	\$48,461
Depreciation for Collection Equipment	\$44,922	\$44,743	\$48,032	\$239	\$239	\$0	\$138,175
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)							
General and Administrative	\$42,682	\$44,016	\$44,461	\$222	\$222	\$0	\$131,603
Operations	\$10,981	\$11,999	\$12,283	\$66	\$66	\$0	\$35,395
Vehicle Maintenance	\$18,472	\$20,185	\$20,663	\$111	\$111	\$0	\$59,541
Container Maintenance	\$5,867	\$6,050	\$6,111	\$31	\$31	\$0	<u>\$18,090</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$78,002	\$82,250	\$83,518	\$429	\$429	\$0	\$244,629
Total Allocated Indirect Depreciation Costs (Form 9)	\$1,149	\$1,256	\$1,285	\$7	\$7	\$0	<u>\$3,703</u>
Annual Implementation Cost Amortization (Form A)	\$1,509	\$1,502	\$1,473	\$26	\$26	\$0	\$4,536
Total Annual Cost of Operations	\$316,900	\$296,645	\$295,550	\$1,617	\$1,617	\$0	\$912,328
Profit (insert Operating Ratio below)	\$33,265.75	\$31,139.56	\$31,024.54	\$169.72	\$169.72	\$0.00	\$95,769.28
	90.5%						
Total Proposed Costs before Pass-Through Cost Allocation	\$350,166	\$327,785	\$326,574	\$1,787	\$1,787	\$0	\$1,008,098
Contractor Pass-Through Costs							
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$20,502	\$20,420	\$21,921	\$109	\$109	\$0	\$63,060
Interest Expense on Implementation Cost	\$696	\$693	\$680	\$12	\$12	\$0	\$2,093
Contract Changes to Specific Agencies	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
Total Contractor Pass-Through Costs	<u>\$21,198</u>	<u>\$21,113</u>	<u>\$22,600</u>	<u>\$121</u>	<u>\$121</u>	<u>\$0</u>	<u>\$65,153</u>
TOTAL CONTRACTOR'S COMPENSATION	\$371,364	\$348,898	\$349,175	\$1,908	\$1,908	\$0	\$1,073,251

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Unincorporated County - South

2011 Costs								Total
City # of Lifts per week	263	0	0	0	0	0	0	263
SBWMA # Lifts per week	32,101	21,807	4,997	4,446	1,201	307	402	64,859
City Total Route Labor hours year	661.61	0.00	0.00	0.00	0.00	0.00	0.00	662
SBWMA Total Route Labor hours year	87,822.68	34,237.07	6,578.51	5,737.20	1,629.66	433.14	9,752.36	136,438
City # of route hours/year	599.51	0.00	0.00	0.00	0.00	0.00	0.00	600
SBWMA # of route hours/year	61,603.29	34,735.51	6,551.58	5,615.29	1,595.03	423.93	9,752.36	110,525
City Total Containers in Service (Lifts for example)	263	0	0	0	0	0	0	263
SBWMA Total Containers in Service	32,101	21,807	4,997	4,446	1,201	307	402	64,859
City Tonnages	1,372.06	297.16	247.68	945.27	0.00	0.00	89.28	2,862
SBWMA Tonnages	116,200.03	31,400.40	21,096.79	57,275.71	0.00	0.00	3,222.07	225,973
	0.29	0.00	0.00	0.00	0.00	0.00	0.00	0.29

Commercial & MFD	Cart and Bin Solid Waste	Cart and Bin Recyclable Materials	Cart and Bin Organic Materials (including Holiday Trees)	Drop Box Solid Waste	Drop Box Recyclable Materials	Drop Box Organic Materials	Two On-Call Collection Events	TOTAL
	E	F	G	H	H	H	J	
Annual Cost of Operations								
Direct Labor-Related Costs								
Wages for CBAs	\$28,148	\$0	\$0	\$0	\$0	\$0	\$0	\$28,148
Benefits for CBAs	\$10,540	\$0	\$0	\$0	\$0	\$0	\$0	\$10,540
Payroll Taxes	\$2,342	\$0	\$0	\$0	\$0	\$0	\$0	\$2,342
Workers Compensation Insurance	<u>\$2,532</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$2,532</u>
Total Direct Labor Related-Costs	\$43,562	\$0	\$0	\$0	\$0	\$0	\$0	\$43,562
Direct Fuel Costs	\$5,998	\$0	\$0	\$0	\$0	\$0	\$0	\$5,998
Other Direct Costs	\$4,512	\$0	\$0	\$0	\$0	\$0	\$0	\$4,512
Depreciation - Collection Vehicles	\$7,687	\$0	\$0	\$0	\$0	\$0	\$0	\$7,687
Depreciation - Containers	\$1,582	\$0	\$0	\$0	\$0	\$0	\$0	\$1,582
Depreciation for Collection Equipment	\$9,268	\$0	\$0	\$0	\$0	\$0	\$0	\$9,268
Lease	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)								
General and Administrative	\$5,446	\$0	\$0	\$0	\$0	\$0	\$0	\$5,446
Operations	\$1,545	\$0	\$0	\$0	\$0	\$0	\$0	\$1,545
Vehicle Maintenance	\$2,599	\$0	\$0	\$0	\$0	\$0	\$0	\$2,599
Container Maintenance	<u>\$749</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$749</u>
Total Allocated Indirect Costs excluding Depreciation and Interest	\$10,339	\$0	\$0	\$0	\$0	\$0	\$0	\$10,339
Total Allocated Indirect Depreciation Costs (Form 9)	\$166	\$0	\$0	\$0	\$0	\$0	\$0	\$166
Annual Implementation Cost Amortization (Form A)	\$465	\$0	\$0	\$0	\$0	\$0	\$0	\$465
Total Annual Cost of Operations	\$74,311	\$0	\$0	\$0	\$0	\$0	\$0	\$74,311
Profit (insert Operating Ratio below)	\$7,800.60	\$0	\$0	\$0	\$0	\$0	\$0	\$7,801
	90.5%							
Total Proposed Costs before Pass-Through Cost Allocation	\$82,112	\$0	\$0	\$0	\$0	\$0	\$0	\$82,112
Contractor Pass-Through Costs								
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$5,667	\$0	\$0	\$0	\$0	\$0	\$0	\$5,667
Interest Expense on Implementation Cost	\$328	\$0	\$0	\$0	\$0	\$0	\$0	\$328
Contract Changes to Specific Agencies								\$0
Total Contractor Pass-Through Costs	<u>\$5,995</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$5,995</u>
TOTAL CONTRACTOR'S COMPENSATION	\$88,106	\$0	\$0	\$0	\$0	\$0	\$0	\$88,106

RECOLOGY SAN MATEO COUNTY
 RATE APPLICATION FOR RATE YEAR 2011
 SBWMA COLLECTION AGREEMENT

ATTACHMENT N

D. Unincorporated County - South

2011 Costs

					Totals
City # of Lifts per week	0.00	0.00	0	3,155	0.00
SBWMA # Lifts per year (Accounts for Venues/Events)	56	17	3,000	91,237	
City Total Route Labor hours year	0.00	0.00	0.00	0.00	0.00
SBWMA Total Route Labor hours year	1,581.41	456.46	2,122.13	4,160.00	
City # of route hours/year	0.00	0.00	0.00	0.00	0.00
SBWMA # of route hours/year	1,547.80	446.76	2,069.58	4,160.00	
City # of Containers (Lifts for example)	0	0	0	3,080	0.00
SBWMA # of Containers	2,901	898	156,000	90,461	
	0.00	0.00	0.00	0.00	0.00

Agency	Solid Waste	Organic Materials	Public Litter and Recycling Cans	Venues and Events	TOTAL
	E	G	I	I	
Annual Cost of Operations					
Direct Labor-Related Costs					
Wages for CBAs	\$0	\$0	\$0	\$0	\$0
Benefits for CBAs	\$0	\$0	\$0	\$0	\$0
Payroll Taxes	\$0	\$0	\$0	\$0	\$0
Workers Compensation Insurance	\$0	\$0	\$0	\$0	\$0
Total Direct Labor Related-Costs	\$0	\$0	\$0	\$0	\$0
Direct Fuel Costs	\$0	\$0	\$0	\$0	\$0
Other Direct Costs	\$0	\$0	\$0	\$0	\$0
Depreciation - Collection Vehicles	\$0	\$0	\$0	\$0	\$0
Depreciation - Containers	\$0	\$0	\$0	\$0	\$0
Depreciation for Collection Equipment	\$0	\$0	\$0	\$0	\$0
Lease	\$0	\$0	\$0	\$0	\$0
Allocated Indirect Costs excluding Depreciation and Interest (Form 9)					
General and Administrative	\$0	\$0	\$0	\$343	\$343
Operations	\$0	\$0	\$0	\$0	\$0
Vehicle Maintenance	\$0	\$0	\$0	\$0	\$0
Container Maintenance	\$0	\$0	\$0	\$47	\$47
Total Allocated Indirect Costs excluding Depreciation and Interest	\$0	\$0	\$0	\$390	\$390
Total Allocated Indirect Depreciation Costs (Form 9)	\$0	\$0	\$0	\$0	\$0
Annual Implementation Cost Amortization (Form A)	\$0	\$0	\$0	\$0	\$0
Total Annual Cost of Operations	\$0	\$0	\$0	\$390	\$390
Profit (insert Operating Ratio below)	\$0	\$0	\$0	\$41	\$41
	91%				
Total Operating Costs before Pass-Through Cost Allocation	\$0	\$0	\$0	\$431	\$431
Contractor Pass-Through Costs					
Regulatory Agency Fees	\$0	\$0	\$0	\$0	\$0
Interest Expense	\$0	\$0	\$0	\$0	\$0
Interest Expense on Implementation Cost	\$0	\$0	\$0	\$0	\$0
Contract Changes to Specific Agencies	\$0	\$0	\$0	\$0	\$0
Total Contractor Pass-Through Costs	\$0	\$0	\$0	\$0	\$0
TOTAL CONTRACTOR'S COMPENSATION	\$0	\$0	\$0	\$431	\$431

APPENDIX E

2011 RECOLOGY SAN MATEO COUNTY COMPENSATION APPLICATION

POSTED ON SBWMA WEBSITE

www.rethinkwaste.org

Instructions:

1. Login at top right corner of the home page
2. User name: Member Download
(Not case-sensitive, but two words)
3. Password: come2download (case-sensitive)

APPENDIX F

MEMBER AGENCY COMPONENTS OF RATE ADJUSTMENTS

TOTAL COLLECTION	SBWMA				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$80,611,127	\$78,185,100	(\$2,426,027)	-3.2%	3.1%
2010 Projected Collection Revenue	\$75,957,677				
Total Contractor's Compensation (including contractor's Other Pass-Through Costs)	\$48,316,128	\$51,371,839	\$3,055,710	6.3%	3.9%
Disposal & Processing Fees	\$22,010,583	\$24,087,411	\$2,076,829	9.4%	2.7%
Disposal: County Fee Increase @ Ox Mtn	\$318,000	\$636,000	\$318,000	100.0%	0.4%
Agency Franchise Fees	\$8,927,879	\$10,481,511	\$1,553,632	17.4%	2.0%
Agency Contract Management	\$1,038,537	\$877,000	(\$161,537)	-15.6%	-0.2%
Total Other Pass-Through Costs	\$32,294,999	\$36,081,922	\$3,786,924	11.7%	4.8%
TOTAL REVENUE REQUIREMENT	\$80,611,127	\$87,453,761	\$6,842,634	8.5%	8.8%
2011 Current Year Surplus/(Shortfall)	(\$4,653,450)	(\$9,268,661)			
2011 Rate Adjustment		11.9%			11.9%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment

TOTAL COLLECTION RATE IMPACT	Atherton				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$2,016,680	\$1,917,000	(\$99,680)	-6.1%	5.2%
2010 Projected Collection Revenue (12/09)	\$1,641,837				
Total Contractor's Compensation	\$1,228,066	\$1,529,988	\$301,922	24.6%	15.7%
Other Pass-Through Costs					
Disposal & Processing Fees	\$613,211	\$785,155	\$171,944	28.0%	9.0%
Disposal: County Fee Increase @ Ox Mtn	\$4,000	\$8,000	\$4,000	100.0%	0.2%
Agency Franchise Fees	\$171,403	\$208,473	\$37,069	21.6%	1.9%
Agency Contract Management	\$0				
Total Other Pass-Through Costs	\$788,614	\$1,001,628	\$213,014	27.0%	11.1%
TOTAL REVENUE REQUIREMENT	\$2,016,680	\$2,531,616	\$514,936	25.5%	
2011 Current Year Surplus/(Shortfall)	(\$374,843)	(\$614,616)			
2011 Rate Adjustment			32.1%		32.1%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment

TOTAL COLLECTION RATE IMPACT	Belmont				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$4,936,133	\$4,883,000	(\$53,133)	-1.1%	1.1%
2010 Projected Collection Revenue (12/09)	\$4,905,840				
Total Contractor's Compensation	\$2,852,866	\$2,964,813	\$111,947	3.9%	2.3%
Other Pass-Through Costs					
Disposal & Processing Fees	\$1,176,487	\$1,384,453	\$207,965	17.7%	4.3%
Disposal: County Fee Increase @ Ox Mtn	\$17,000	\$34,000	\$17,000	100.0%	0.3%
Agency Franchise Fees	\$889,780	\$1,041,473	\$151,693	17.0%	3.1%
Agency Contract Management	\$0				
Total Other Pass-Through Costs	\$2,083,267	\$2,459,926	\$376,659	18.1%	7.7%
TOTAL REVENUE REQUIREMENT	\$4,936,133	\$5,424,739	\$488,606	9.9%	
2011 Current Year Surplus/(Shortfall)	(\$30,292)	(\$541,739)			
2011 Rate Adjustment		11.1%			11.1%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment

TOTAL COLLECTION RATE IMPACT	Burlingame				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$7,819,071	\$7,810,000	(\$9,071)	-0.1%	0.1%
2010 Projected Collection Revenue (12/09)	\$7,584,191				
Total Contractor's Compensation	\$4,682,233	\$4,982,914	\$300,681	6.4%	3.8%
Other Pass-Through Costs					
Disposal & Processing Fees	\$2,417,732	\$2,578,444	\$160,712	6.6%	2.1%
Disposal: County Fee Increase @ Ox Mtn	\$41,000	\$82,000	\$41,000	100.0%	0.5%
Agency Franchise Fees	\$678,106	\$1,023,623	\$345,516	51.0%	4.4%
Agency Contract Management	\$0				
Total Other Pass-Through Costs	\$3,136,838	\$3,684,067	\$547,228	17.4%	7.0%
TOTAL REVENUE REQUIREMENT	\$7,819,071	\$8,666,981	\$847,910	10.8%	
2011 Current Year Surplus/(Shortfall)	(\$234,879)	(\$856,981)			
2011 Rate Adjustment		11.0%			11.0%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment

TOTAL COLLECTION RATE	East Palo Alto				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$3,721,637	\$3,654,000	(\$67,637)	-2.2%	1.9%
2010 Projected Collection Revenue (12/09)	\$3,069,925				
Total Contractor's Compensation	\$2,099,625	\$2,047,591	(\$52,034)	-2.5%	-1.4%
Other Pass-Through Costs					
Disposal & Processing Fees	\$1,254,320	\$1,417,291	\$162,970	13.0%	4.5%
Disposal: County Fee Increase @ Ox Mtn	\$19,000	\$38,000	\$19,000	100.0%	0.5%
Agency Franchise Fees	\$348,691	\$721,904	\$373,213	107.0%	10.2%
Agency Contract Management	\$0				
Total Other Pass-Through Costs	\$1,622,012	\$2,177,195	\$555,183	34.2%	15.2%
TOTAL REVENUE REQUIREMENT	\$3,721,637	\$4,224,786	\$503,149	13.5%	
2011 Current Year Surplus/(Shortfall)	(\$651,713)	(\$570,786)			
2011 Rate Adjustment		15.6%			15.6%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment

TOTAL COLLECTION RATE IMPACT	Foster City				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$4,499,538	\$4,257,000	(\$242,538)	-5.6%	5.7%
2010 Projected Collection Revenue (12/09)	\$4,320,694				
Total Contractor's Compensation	\$2,790,973	\$3,491,936	\$700,964	25.1%	16.5%
Other Pass-Through Costs					
Disposal & Processing Fees	\$1,398,806	\$1,573,857	\$175,051	12.5%	4.1%
Disposal: County Fee Increase @ Ox Mtn	\$20,000	\$40,000	\$20,000	100.0%	0.5%
Agency Franchise Fees	\$289,759	\$285,934	(\$3,824)	-1.3%	-0.1%
Agency Contract Management	\$0				
Total Other Pass-Through Costs	\$1,708,565	\$1,899,791	\$191,226	11.2%	4.5%
TOTAL REVENUE REQUIREMENT	\$4,499,538	\$5,391,728	\$892,190	19.8%	
2011 Current Year Surplus/(Shortfall)	(\$178,843)	(\$1,134,728)			
2011 Rate Adjustment		26.7%			26.7%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment

TOTAL COLLECTION RATE	Hillsborough				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$2,452,948	\$2,404,000	(\$48,948)	-2.0%	2.0%
2010 Projected Collection Revenue (12/09)	\$2,498,720				
Total Contractor's Compensation	\$1,566,801	\$2,113,916	\$547,115	34.9%	22.8%
Other Pass-Through Costs					
Disposal & Processing Fees	\$525,168	\$616,073	\$90,906	17.3%	3.8%
Disposal: County Fee Increase @ Ox Mtn	\$5,000	\$10,000	\$5,000	100.0%	0.2%
Agency Franchise Fees	\$227,827	\$294,046	\$66,219	29.1%	2.8%
Agency Contract Management	\$128,152		(\$128,152)	-100.0%	-5.3%
Total Other Pass-Through Costs	\$886,147	\$920,119	\$33,972	3.8%	1.4%
TOTAL REVENUE REQUIREMENT	\$2,452,948	\$3,034,036	\$581,088	23.7%	
2011 Current Year Surplus/(Shortfall)	\$45,772	(\$630,036)			
2011 Rate Adjustment		26.2%			26.2%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment

TOTAL COLLECTION RATE IMPACT	Menlo Park				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$8,973,256	\$9,465,000	\$491,744	5.3%	-5.2%
2010 Projected Collection Revenue (per J McGirr)	\$9,207,000				
Total Contractor's Compensation	\$4,852,867	\$5,195,618	\$342,751	7.1%	3.6%
Other Pass-Through Costs					
Disposal & Processing Fees	\$2,270,283	\$2,440,776	\$170,493	7.5%	1.8%
Disposal: County Fee Increase @ Ox Mtn	\$32,000	\$64,000	\$32,000	100.0%	0.3%
Agency Franchise Fees, LF Fees	\$941,106	\$1,213,606	\$272,500	29.0%	2.9%
Agency Contract Mngt, incl Allied est pmt \$500k	\$877,000	\$877,000	\$0	0.0%	0.0%
Total Other Pass-Through Costs	\$4,120,389	\$4,595,382	\$474,993	11.5%	5.0%
TOTAL REVENUE REQUIREMENT	\$8,973,256	\$9,791,000	\$817,744	9.1%	
2011 Current Year Surplus/(Shortfall)	\$0	(\$326,000)			
2011 Rate Adjustment		3.4%			3.4%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment

TOTAL COLLECTION RATE IMPACT	North Fair Oaks				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$2,444,526	\$2,480,000	\$35,474	1.4%	-1.4%
2010 Projected Collection Revenue (12/09)	\$2,623,625				
Total Contractor's Compensation	\$1,615,900	\$1,610,040	(\$5,861)	-0.4%	-0.2%
Other Pass-Through Costs					
Disposal & Processing Fees	\$750,454	\$729,203	(\$21,252)	-2.8%	-0.9%
Disposal: County Fee Increase @ Ox Mtn	\$11,000	\$22,000	\$11,000	100.0%	0.4%
Agency Franchise Fees	\$67,172	\$118,095	\$50,923	75.8%	2.1%
Agency Contract Management	\$0				
Total Other Pass-Through Costs	\$828,626	\$869,298	\$40,672	4.9%	1.6%
TOTAL REVENUE REQUIREMENT	\$2,444,526	\$2,479,338	\$34,811	1.4%	
2011 Current Year Surplus/(Shortfall)	\$179,099	\$662			
2011 Rate Adjustment		0.0%			0.0%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment

TOTAL COLLECTION RATE IMPACT	San Carlos				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$6,345,085	\$6,382,000	\$36,915	0.6%	-0.6%
2010 Projected Collection Revenue (12/09)	\$5,973,334				
Total Contractor's Compensation (incl changes)	\$3,942,998	\$4,140,469	\$197,471	5.0%	3.1%
Other Pass-Through Costs					
Disposal & Processing Fees	\$1,661,505	\$1,872,561	\$211,056	12.7%	3.3%
Disposal: County Fee Increase @ Ox Mtn	\$23,000	\$46,000	\$23,000	100.0%	0.4%
Agency Franchise Fees	\$717,582	\$830,203	\$112,621	15.7%	1.8%
Agency Contract Management					
Total Other Pass-Through Costs	\$2,402,087	\$2,748,764	\$346,677	14.4%	5.4%
TOTAL REVENUE REQUIREMENT	\$6,345,085	\$6,889,234	\$544,148	8.6%	
2011 Current Year Surplus/(Shortfall)	(\$371,751)	(\$507,234)			
2011 Rate Adjustment		7.9%			7.9%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment

TOTAL COLLECTION RATE	San Mateo				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$18,207,354	\$17,091,000	(\$1,116,354)	-6.9%	6.5%
2010 Projected Collection Revenue (12/09)	\$16,273,117				
Total Contractor's Compensation	\$11,058,439	\$11,520,053	\$461,614	4.2%	2.7%
Other Pass-Through Costs					
Disposal & Processing Fees	\$4,658,903	\$5,066,664	\$407,761	8.8%	2.4%
Disposal: County Fee Increase @ Ox Mtn	\$74,000	\$148,000	\$74,000	100.0%	0.4%
Agency Franchise Fees	\$2,416,012	\$2,595,822	\$179,810	7.4%	1.1%
Agency Contract Management	\$0				
Total Other Pass-Through Costs	\$7,148,915	\$7,810,486	\$661,571	9.3%	3.9%
TOTAL REVENUE REQUIREMENT	\$18,207,354	\$19,330,539	\$1,123,185	6.2%	
2011 Current Year Surplus/(Shortfall)	(\$1,934,237)	(\$2,239,539)			
2011 Rate Adjustment		13.1%			13.1%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment

TOTAL COLLECTION RATE	Redwood City				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$15,721,401	\$14,488,100	(\$1,233,301)	-8.5%	8.5%
2010 Projected Collection Revenue (12/09)	\$14,562,525				
Total Contractor's Compensation	\$9,255,348	\$9,281,023	\$25,675	0.3%	0.2%
Other Pass-Through Costs					
Disposal & Processing Fees	\$4,371,045	\$4,554,850	\$183,806	4.2%	1.3%
Disposal: County Fee Increase @ Ox Mtn	\$69,000	\$138,000	\$69,000	100.0%	0.5%
Agency Franchise Fees	\$1,992,624	\$1,977,626	(\$14,998)	-0.8%	-0.1%
Agency Contract Management	\$33,385				
Total Other Pass-Through Costs	\$6,466,053	\$6,670,476	\$204,423	3.2%	1.4%
TOTAL REVENUE REQUIREMENT	\$15,721,401	\$15,951,499	\$230,098	1.5%	
2011 Current Year Surplus/(Shortfall)	(\$1,158,877)	(\$1,463,399)			
2011 Rate Adjustment		10.1%			10.1%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment

TOTAL COLLECTION RATE IMPACT	West Bay				% Rate Impact
	2010	2011	Var	% Var	
2010 Revenue Requirement / 2011 Collection Revenue @ 2010 Rates	\$961,233	\$891,000	(\$70,233)	-7.8%	7.9%
2010 Projected Collection Revenue (12/09)	\$901,753				
Total Contractor's Compensation	\$663,692	\$781,687	\$117,995	17.8%	13.2%
Other Pass-Through Costs					
Disposal & Processing Fees	\$268,261	\$324,084	\$55,823	20.8%	6.3%
Disposal: County Fee Increase @ Ox Mtn	\$3,000	\$6,000	\$3,000	100.0%	0.3%
Agency Franchise Fees	\$26,280	\$53,401	\$27,121	103.2%	3.0%
Agency Contract Management	\$0				
Total Other Pass-Through Costs	\$297,541	\$383,485	\$85,944	28.9%	9.6%
TOTAL REVENUE REQUIREMENT	\$961,233	\$1,165,173	\$203,940	21.2%	
2011 Current Year Surplus/(Shortfall)	(\$59,480)	(\$274,173)			
2011 Rate Adjustment		30.8%			30.8%

Note:

2011 Revenue is based on 2010 average monthly revenue since the last rate increase in 2010.

2011 Revenue may be short of new revenue from new fees such as back yard service.

This 2011 rate adjustment excludes any rate adjustment from the can migration issue.

Excludes impact from unknown Allied 2010 Balancing Account adjustment